Indiana Resource Guide for Agritourism
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Introduction

Agritourism…It’s all about keeping the “farm in the family and the family on the farm”!

What is agritourism?

For a variety of reasons, many Indiana farmers are recognizing the need and desire to diversify their farm products and supplement their agricultural incomes. Agricultural tourism can increase the potential for higher margin from on-farm sales of value-adding products and services, further diversifying the product line of the farm operation. Because of their proximity to a number of large and diverse metropolitan areas of the Midwest, Indiana farmers have tremendous opportunity to diversify their list of product and service offerings.

The term “agritourism” is defined in a number of ways. The Small Farm Center at the University of California-Davis defines agricultural tourism as “the act of visiting a working farm or any agricultural, horticultural, or agribusiness operation for the purpose of enjoyment, education, or active involvement in the activities of the farm or operation.” It gives farm operators a way to increase income through a variety of service initiatives such as farm demonstrations, harvest festivals, farm vacations, school group tours, hayrides, pick-your-own crop harvests, bed and breakfasts, campgrounds, crop mazes, and a host of other products and services. These services can be full time or can be tailored to specific seasons. The possibilities of products and services can be broad, and even be more diverse when neighbors combine their efforts to enhance their appeal to the consumer. It’s no secret that agriculture and tourism are both big business in Indiana. It is also pretty obvious that they are very different industries that are dependant one upon the other if an agritourism venture is to succeed.

This Indiana Resource Guide for Agritourism is one product of a North Central Sustainable Agricultural Research and Education (NCSARE) Professional Development Program (PDP) Grant, the Indiana Agritourism Training Initiative, that provided for two major statewide conferences, 11 regional meetings, and the involvement of teams of educators and farmers to participate in NxLevel training business plan development opportunities.
What this guide offers:

It is hoped that this directory also will provide those who use it a means of contacting and networking with those who may be able to offer technical or financial assistance. This resource guide is for educators’ use in conducting local workshops, consulting with producers, and to be freely shared with local agencies and organization interested in agritourism.

The information in this guide is a general listing by state tourism regions and then by each county with organizations or agencies having technical or financial assistance available to someone starting a new agribusiness. Direct access to the resources of a specific county can be obtained by clicking on that county name in the index or on the shape of the county of interest in the map. A listing of Web sites that offer information and assistance concludes this guide.

This resource directory is just one product of a cooperative group of partners including Purdue University Extension, Indiana Office of Tourism, The Indiana State Department of Agriculture, Kathy Altman Agri-Business Consulting, Indiana League of Resource Conservation and Development Areas, and Lincoln Hills Resource Conservation and Development Area (RC&D). It would not have been possible without the considerable contribution of time and talents of Betsy Wilkinson, Lincoln Hills RC&D, who coordinated its development and compiled the data. The members of the committee wish to gratefully acknowledge the contributions of information provided by all Indiana RC&Ds who assisted with submittals of resource listings.

Important Note:

Every effort has been made for this to be as complete a resource listing as possible, but as with all documents, changes are inevitable. It is the goal of the grant committee to create a website that contains this document and to keep it updated as needed.

In Conclusion:

It should be clear that agritourism alone will not solve all of the challenges faced by Indiana farmers and rural communities and that there is no single “recipe” for success.

However, it does offer promise for those who do their homework, assess their resources, carefully manage risk, network and partner with others in their community, and who are willing to dream big, start small, and plan for success when it comes.

All of the members of the Indiana Agritourism Training Initiative committee wish you the greatest success as you blend the best that Indiana Agriculture and Tourism offer to not only keep our farms profitable but also share and educate about what it is we value in rural Indiana with others.

Additional Information:

For those considering an agritourism venture for their farm additional information is also available by accessing these links on the Web or by looking in the additional files on the CD. The committee members greatly appreciate the permission of the Cooperative Extension Service of both the Tennessee and Virginia who allowed us to access to their publications. It should be noted that while they are excellent resources, they have been written with the specifics of those states in mind. For this reason there may be parts of each that are not appropriate for Indiana ventures.

Agritourism in Focus: A Guide for Tennessee Farmers
http://extension.tennessee.edu/publications/pbfiles/PB1754.pdf

Agritourism Resources
http://cpa.utk.edu/pdffiles/cpa78.pdf

Agri-tourism

If you have questions about this guide or about the Indiana Agritourism Initiative, please contact:

Roy Ballard, Extension Educator, ANR, Purdue Extension- Hancock County
802 N. Apple St., Greenfield, Indiana 46140
Phone: 317-462-1113, Fax: 317-462-2424
rballard@purdue.edu

Brian Blackford, Development Director, Indiana Office of Tourism Development
One North Capitol, Suite 100, Indianapolis, IN 46204,
Phone: 317.232.8881, Fax: 317.233.6887
bblackford@visitindiana.com

Jerry Nelson, Purdue New Ventures Educator, Purdue Cooperative Extension Service,
Agricultural Entrepreneurship
4367 N. Purdue Rd., Vincennes, IN 47591,
Phone: 812-886-9582, Cell: 765-714-9044
jnelson@purdue.edu

Catrina “Kitty” Perkinson, RC&D Coordinator, White River RC&D
1919 Steven Ave, Bedford, IN 47421
Phone: 812-279-8117, ext 121
Catrina.Perkinson@in.usda.gov

Kathy Altman, Agri-Business Consulting
211 S. Main Street, Monticello, Indiana 47960
Phone: 574-583-8050, Cell: 574-870-2194
kaltman@sugardog.com
Maps of Agency Regions

Indiana’s Resource Conservation & Development Areas

- **Arrowhead Country**
- **Four Rivers**
- **Greater Wabash River**
- **Historic Hoosier Hills**
- **Hoosier Heartland**
- **Lincoln Hills**
- **Northwest Territory**
- **Sycamore Trails**
- **White River**
- **Wood-Land-Lakes**
Maps of Agency Regions

Purdue Cooperative Extension Service

Indiana Resource Guide–Maps of Agency Regions
Maps of Agency Regions

Indiana Tourism Regions

- **North Region**
- **East Region**
- **West Region**
- **Central Region**
- **South Central Region**
- **South Region**

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Indiana Resource Guide–Maps of Agency Regions
**State of Indiana**

**Agri-Business Consulting**

**Technical Assistance:** Will provide for fee consulting and grant writing assistance to individual farmers and other rural residents interested in the development or expansion of a rural enterprise.

**Serving:** All Indiana Counties  
**Contact:** Kathy Altman  
Agri-Business Consulting  
211 S. Main Street  
Monticello, Indiana 47960  
Ph. (574) 583-8050  
Cell (574) 870-2194

**AgVenture**

**Technical Assistance:** Advice on establishing native grasses and wildflowers.

**Serving:** State-wide in Indiana  
**Contact:** Tom Applegate  
P.O. Box 102  
Kentland, IN 47951  
Ph. (219) 474-3339  
Fax (219) 474-3939  
E-mail: avdmseed@earthlink.net

**Hendricks College Network**

**Technical Assistance:** Offers classes that cover agri-business grant writing, computer skills, and other classes to assist with starting a small business.

**Serving:** Indiana  
**Contact:** Cathy Bastin, Executive Director  
P.O. Box 7  
1900 East Main  
Danville, IN 46122  
Ph. (317) 745-9265  
Fax (317) 745-9267  
E-mail: cathybastin@purdue.edu  
Web site: www.hendrickscollegenetwork.org

**Indiana Community Business Credit Corporation**

**Financial Assistance:** The Credit Corporation is a privately owned company in which Indiana financial institutions pool their money to share the risks of helping Indiana enterprises grow.

**Serving:** All Indiana counties  
**Contact:** Charles Kennedy, Loan Origination Department  
4181 East 96th Street, Suite 200  
Indianapolis, IN 46240  
Ph. (317) 843-9704  
Fax (317) 844-9815  
Web site: www.cambridgecapitalmgmt.com

**Indiana Cooperative Development Center (ICDC)**

**Financial & Technical Assistance:** May assist if funding is available through USDA Rural Development Grants. Also may help leverage additional funding. Assist in all aspects of project development. Emphasis on Serving: distressed rural communities.

**Serving:** All Indiana counties  
**Contact:** Chad Martin  
Indiana Cooperative Development Center  
6640 Intech Blvd., Suite 150  
Indianapolis, IN 46278  
Ph. (317) 275-2247  
Fax (317) 275-2246  
E-mail: cmartin@icdc.coop  
Web site: www.icdc.coop

**Indiana Office of Tourism Development**

**Technical Assistance:** Will provide consulting assistance to producers and regional partners to help determine tourism development strengths and weaknesses as well as possible marketing and funding resources.

**Serving:** All Indiana counties  
**Contact:** Brian Blackford, Development Director  
One North Capitol, Suite 100  
Indianapolis, IN 46204  
Ph. (317) 232-8881  
Fax (317) 233-6887  
E-mail: bblackford@visitindiana.com  
Web site: www.visitindiana.com

**Indiana State Department of Agriculture**

**Technical Assistance:** Will provide regions and counties with the assistance of a consulting team to identify priorities for agriculture, develop action steps to achieve those priorities and integrate these plans into overall economic development efforts.

**Serving:** All Indiana Counties  
**Contact:** Sarah Yeager, Program Manager: Diversification and Hardwoods  
101 W. Ohio Street, Suite 1200  
Indianapolis, IN 46204  
Ph. (317) 232-8770  
Fax (317) 232-1362  
E-mail: syeager@isda.in.gov  
Web site: www.in.gov/isda
Indiana Wine Grape Council
Technical Assistance: Assists commercial and amateur grape growers and winemakers through research and market development.
Serving: All Indiana counties
Contact: Jeanette Merritt, Marketing Specialist
745 Agriculture Mall Drive
West Lafayette, IN 47907
Ph. (800) 832-9463 or (765) 496-3842
Fax (765) 494-7953
E-mail: jkmerritt@purdue.edu
Web site: www.indianawines.org

Purdue New Ventures
Technical Assistance: Purdue Extension educators and specialists assist individuals in the business development process. Publication resources and workshops held throughout Indiana.
Serving: All Indiana counties
Contact: Jerry Nelson, New Ventures Educator
Purdue University
4367 N. Purdue Road
Vincennes, IN 47591-7580
Ph. (812) 886-9582
E-mail: jnelson@purdue.edu
Other Contacts: New Ventures Team listed on Web site
Web site: www.agecon.purdue.edu/newventures

SCORE
Counselors to America’s Small Business
Technical Assistance: Free and confidential small business advice to entrepreneurs. Volunteers are working/retired business owners, executives and corporate leaders who offer small business advice and training.
Serving: Indiana and the United States
Offices are located throughout the state.
Web site: www.score.org

Small Business Administration (SBA)
Financial & Technical Assistance: Provides information about the Guaranty Loan Program both on the web and also in the form of classroom sessions. Provider of information in regard to starting a business includes legal and financial information. Also serves as counseling and training source.
Contact: Joyce C. Able
8500 Keystone Crossing
Suite 400
Indianapolis, IN 46240
Ph. (317) 226-6089
Fax (202) 481-2753
E-mail: joyce.c.able@sba.gov
Web site: www.sba.gov

USDA – Natural Resources Conservation Service
Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.
Serving: Indiana
Contact: Jim Dunaway, Soil Conservationist
6013 Lakeside Boulevard
Indianapolis, IN 46278-2933
Ph. (317) 290-3200 ext. 334
Fax (317) 290-3225
E-mail: jim.dunaway@in.usda.gov
Or
John Poenisch, Programs Analyst
Ph. (317) 290-3200 ext. 357
E-mail: john.poenisch@in.usda.gov
Or
Joe Williams, Soil Conservationist
Ph. (317) 290-3200 ext. 311
E-mail: joe.williams@in.usda.gov
Web site: www.in.nrcs.usda.gov

USDA Rural Development
Financial & Technical Assistance: A Value-Added Agriculture Product Market Development Grant Program is available. This provides working capital to operate a value-added business. This program will also develop a feasibility study/business plan for a value-added agriculture product.
Serving: Indiana
Contact: Jerry Hay, Cooperative Development Specialist
2411 N. 1250 W.
Deputy, IN 47230
Ph. (812) 873-1100
Fax (812) 873-1200
E-mail: jerry.hay@in.usda.gov
Web site: www.rurdev.usda.gov/in/
Indiana Resource Guide—North Region

Elkhart County

ASSETS of Elkhart County

Technical Assistance: Offers 23 classes that cover marketing, finance, legal information, insurance and other aspects of starting a new business. Also assistance with business plan development and a mentoring program are included

Serving: Elkhart County
Contact: Jim Alvarez
P. O. Box 242
Elkhart, IN 46515
Or
1700 South Main
Goshen, IN 46526
Ph. (574) 361-8213
Fax (574) 535-7293
E-mail: info@assetselkhart.org

Elkhart County Convention and Visitors Bureau

Technical Assistance: This is the marketing organization for Elkhart County that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.

Serving: Elkhart County
Contact: Christa Curtis
219 Caravan Drive
Elkhart, IN 46514
Ph. (574) 262-8161 or (800) 262-8161
Fax (574) 262-3925
E-mail: ecconv@amishcountry.org
Web site: www.amishcountry.org

Elkhart County Purdue Cooperative Extension Service

Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Also serves as a link to New Ventures Team through Purdue University.

Serving: Elkhart County
Contact: Jeff Burbrink
17746 E. County Road 34
Goshen, IN 46528-6898
Ph. (574) 533-0554
Fax (574) 533-0254
E-mail: elkhartces@purdue.edu
Web site: www.ces.purdue.edu/elkhart

Minority Business Development Council

Financial and Technical Assistance: Assistance is available to develop micro enterprise. Also small loans are available for a racial minority entrepreneur.

Serving: Elkhart County
Contact: Phil Penn
Elkhart Chamber of Commerce
418 S Main St.
Elkhart, IN 46516
Ph. (574) 293-1531
Fax (574) 294-1859
E-mail: info@elkhart.org
Web site: www.elkhart.org

South Bend Area Small Business Development Center

Technical Assistance: Helps small businesses with a variety of free or low-cost services including one-on-one business advising, workshops/courses, and business planning software, library resources, and more.

Serving: Elkhart, St. Joseph, Marshall, Kosciusko, and Fulton Counties
Contact: South Bend Area SBDC
401 East Colfax Avenue
Suite 120
South Bend, IN 46617
Ph. (574) 282-4350
Fax (574) 236-1056
E-mail: southbend@isbdc.org
Or
Elkhart SBDC Satellite Office
418 South Main Street
Elkhart, IN 46516-3206
Ph. (574) 293-1531, ext. 115
Fax (574) 294-1859
E-mail: sbdcscore@elkhart.org

South Bend SCORE

Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

Serving: But not limited to Elkhart, St. Joseph, Marshall, Kosciusko and Fulton Counties
Contact: South Bend SCORE
401 E. Colfax, Suite 120
South Bend, IN 46601
Ph. (574) 282-4350 ext. 4
Fax (574) 236-1056
E-mail: chair@southbend-score.org
Web site: www.southbend-score.org
USDA – Natural Resources Conservation Service

Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

Serving: Elkhart County
Contact: Bev Stevenson, District Conservationist
        Goshen Service Center
        17746-B County Road 34
        Goshen, IN 46528-9261
        Ph. (574) 533-4383 ext. 3
        Fax (574) 533-4620
E-mail: bev.stevenson@in.usda.gov
Web site: www.in.nrcs.usda.gov

USDA – Rural Development

Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

Serving: Elkhart, Fulton, Kosciusko, Marshall, Pulaski and Starke Counties
Contact: Melissa Christiansen, Manager
        Plymouth Office
        2903 Gary Drive
        Plymouth, IN 46563-1825
        Ph. (574) 936-2024 ext. 4
        Fax (574) 936-5715
E-mail: melissa.christiansen@in.usda.gov
Web site: www.rurdev.usda.gov

Wood-Land-Lakes RC&D

Technical Assistance: Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan, develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

Serving: Elkhart, DeKalb, LaGrange, Noble, Steuben and Whitley Counties
Contact: Brian Campbell
        1220N 200W, Ste J
        Angola, IN 46703
        Ph. (260) 665-3211 ext. 5
        Fax (260) 668-8887
E-mail: woodland-lakes@in.rcdnet.org
Web site: www.wood-land-lakes.org

Fulton County

Arrow Head County RC&D

Technical Assistance: Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

Serving: Fulton, Newton, Jasper, Starke, Marshall, Kosciusko, Pulaski, White, Cass and Miami Counties
Contact: Randall Moore, Coordinator
        311 Northwest Street
        Winamac, IN 46996-1262
        Ph. (574) 946-3022
E-mail: randall.moore@in.usda.gov

Fulton County Public Library

Technical Assistance: Printed materials and CD ROMs available as reference material.
Service: Fulton County
Contact: Fulton County Public Library
        320 W Seventh Street
        Rochester, IN 46975
        Ph. (574) 223-2713
        Fax (574) 223-5102
E-mail: director@fulco.lib.in.us
Web site: www.fulco.lib.in.us

Fulton County Purdue Cooperative Extension Service

Educational Assistance: Provide information in agriculture related business ventures, explore options and decisions. Also serves as a link to New Ventures Team through Purdue University.
Serving: Fulton County
Contact: Mark Kepler
        1009 West Third Street
        Rochester, IN 46975
        Ph. (574) 223-3397
        Fax (574) 223-2386
E-mail: mkepler@purdue.edu
Web site: www.ces.purdue.edu/fulton
South Bend Area Small Business Development Center
**Technical Assistance:** Helps small businesses with a variety of free or low-cost services including one-on-one business advising, workshops/courses, business planning software, library resources, and more.

**Serving:** Fulton, St. Joseph, Elkhart, Marshall, and Kosciusko Counties

**Contact:** Janet Fye
401 East Colfax Avenue
Suite 120
South Bend, IN 46617
Ph. (574) 282-4350
Fax (574) 236-1056

**E-mail:** jfye@southbendbdc.com

South Bend SCORE

**Technical Assistance:** Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

**Serving:** But not limited to Fulton, Elkhart, St. Joseph, Starke, Marshall and Pulaski Counties

**Contact:** South Bend SCORE
401 E. Colfax, Suite 120
South Bend, IN 46601
Ph. (574) 282-4350 ext. 4
Fax (574) 236-1056

**E-mail:** chair@southbend-score.org

**Web site:** www.southbend-score.org

USDA – Natural Resources Conservation Service

**Technical Assistance:** Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

**Serving:** Fulton County

**Contact:** Dan Rosswurm, District Conservationist
Rochester Service Center
1242 East 100 South, Suite D
Rochester, IN 46975-1317
Ph. (574) 223-3220 ext. 3
Fax (574) 223-7579

**E-mail:** dan.rosswurm@in.usda.gov

**Web site:** www.in.nrcs.usda.gov

USDA – Rural Development

**Financial & Technical Assistance:** Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

**Serving:** Fulton, Elkhart, Kosciusko, Marshall, Pulaski and Starke Counties

**Contact:** Melissa Christiansen, Manager
Plymouth Office
2903 Gary Drive
Plymouth, IN 46563-1825
Ph. (574) 936-2024 ext. 4
Fax (574) 936-5715

**E-mail:** melissa.christiansen@in.usda.gov

**Web site:** www.rurdev.usda.gov

Jasper County

**Arrow Head County RC&D**

**Technical Assistance:** Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

**Serving:** Jasper, Newton, Starke, Marshall, Kosciusko, Pulaski, Fulton, White, Cass and Miami Counties

**Contact:** Randall Moore, Coordinator
311 Northwest Street
Winamac, IN 46996-1262
Ph. (574) 946-3022

**E-mail:** randall.moore@in.usda.gov

**Jasper County Industrial Foundation**

**Technical Assistance:** Packets of information and reference material available.

**Serving:** Jasper County

**Contact:** Valerie Hunter, President
223 W. Kellner Boulevard
Rensselaer, IN 47978
Ph. (219) 866-3080
Fax (219) 866-3010

**E-mail:** valerie@jaspercountyin.com

**Web site:** www.jaspercountyin.com
**Jasper County Purdue Cooperative Extension Service**

**Technical Assistance:** Printed materials are available and other references to help entrepreneur explore options and make decisions. Also serves as a link to New Ventures Team through Purdue University.

**Serving:** Jasper County

**Contact:** Brian Overstreet  
122 N Cullen  
Rensselaer, IN 47978-2644  
Ph. (219) 866-5741 or (219) 866-4961  
Fax (219) 866-4962

**E-mail:** jasperces@purdue.edu  
**Web site:** www.ces.purdue.edu/jasper

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**Northwest Indiana Small Business Development Center**

**Technical Assistance:** Counseling and training assistance, specialized seminars, also assistance with business plan development.

**Serving:** Jasper, Lake, Porter, LaPorte, Newton, Starke, and Pulaski Counties

**Contact:** Northwest Indiana SBDC  
2646 Highway Avenue  
First Floor  
Highland, IN 46322  
Ph. (219) 838-0176  
Fax (219) 838-0554

**E-mail:** northwest@isbdc.org  
**Web site:** www.nwisbdc.org

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**SCORE – Northwest Indiana**

**Technical Assistance:** Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

**Serving:** But not limited to Jasper, Lake, Porter, LaPorte and Newton Counties

**Contact:** Merrillville Chamber of Commerce  
255 W. 80th Place  
Merrillville, IN 46410  
Ph. (219) 769-8180

**E-mail:** gening@merrillvillecoc.org  
**Or**

**Contact:** Valparaiso Chamber of Commerce  
162 W. Lincolnway  
Valparaiso, IN 46385  
Ph. (219) 462-1105

**E-mail:** nwinscore@aol.com  
**Web site:** www.scorenorthwestind.com

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**USDA – Natural Resources Conservation Service**

**Technical Assistance:** Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

**Serving:** Jasper County

**Contact:** Julie McLemore, District Conservationist  
Rensselaer Service Center  
211 E. Drexel Parkway  
Rensselaer, IN 47978-7294  
Ph. (219) 866-8554 ext. 3  
Fax (219) 866-5507

**E-mail:** julie.mclemore@in.usda.gov  
**Web site:** www.in.nrcs.usda.gov

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**USDA – Rural Development**

**Financial & Technical Assistance:** Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

**Serving:** Jasper, Lake, LaPorte, Porter and St. Joseph Counties

**Contact:** Steve Ballard, Manager  
LaPorte Office  
100 Legacy Plaza W.  
LaPorte, IN 46350-5298  
Ph. (219) 324-6303 ext. 4  
Fax (219) 324-8317

**E-mail:** steven.ballard@in.usda.gov  
**Web site:** www.rurdev.usda.gov

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**Kosciusko County**

**Arrow Head County RC&D**

**Technical Assistance:** Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

**Serving:** Kosciusko, Newton, Jasper, Starke, Marshall, Pulaski, Fulton, White, Cass and Miami Counties

**Contact:** Randall Moore, Coordinator  
311 Northwest Street  
Winamac, IN 46996-1262  
Ph. (574) 946-3022

**E-mail:** randall.moore@in.usda.gov
Center for Entrepreneurial Excellence
Northeast Indiana Innovation Center

Financial & Technical Assistance: NIIC Capital Ventures and Northeast Angel Network offer small funds. Comprehensive business development assistance, idea evaluation; feasibility analysis; incubator and new product development offered.

Serving: Kosciusko, LaGrange, Noble, Adams, Allen, Blackford, DeKalb, Grant, Huntington, Jay, Steuben, Wells and Whitley Counties

Contact: Remound Wright
3201 Stellhorn Road
Ft Wayne, IN 46815
Ph. (260) 407-6442 or (260) 407-6462
Fax (260) 399-1606
E-mail: rwright@niic.net
Web site: www.niic.net

Kosciusko County Convention & Visitors Bureau

Technical Assistance: This is the marketing organization for Kosciusko County that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.

Serving: Kosciusko County

Contact: Mary Kittrell, Executive Director
111 Capital Drive
Warsaw, IN 46580
Ph. (574) 269-6090 or (800) 800-6090
Fax (574) 269-2405
E-mail: mary@koscvb.org
Web site: www.koscvb.org

Kosciusko County Purdue Cooperative Extension Service

Technical Assistance: Printed materials and other references are available to help entrepreneur explore options and make decisions. Also serves as a link to New Ventures Team through Purdue University.

Serving: Kosciusko County

Contact: Kelly Easterday
Kosciusko County Courthouse, Room 121
100 West Center Street
Warsaw, IN 46580-2865
Ph. (574) 372-2340
Fax (574) 372-2342
E-mail: kosciuskoces@purdue.edu
Web site: www.ces.purdue.edu/kosciusko

Kosciusko Development Incorporated (KDI)

Financial and Technical Assistance: Small business loan program is available with low interest. Quarterly workshops, packets of information and resources are available to entrepreneurs. A Partner with the Kosciusko Chamber of Commerce, the Small Business Development Corporation and SCORE for more assistance.

Serving: Kosciusko County

Contact: Kim Nance
313 South Buffalo Street
Warsaw, IN 46580
Ph. (574) 267-6311 or (800) 776-6311
Fax (574) 267-7762
E-mail: knance@kdi-in.com
Web site: www.kdi-in.com

SCORE Fort Wayne

Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

Serving: But not limited to Kosciusko, Allen, LaGrange, Steuben, Noble, DeKalb, Wabash, Whitley, Huntington, Wells and Adams Counties

Contact: Tom Linnemeier
1300 S Harrison, Suite 0130
Ft Wayne, IN 46802-3435
Ph. (260) 422-2601
Fax (260) 422-2601
E-mail: score@fwi.com
Web site: www.score-fortwayne.org

South Bend Area Small Business Development Center

Technical Assistance: Helps small businesses with a variety of free or low-cost services including one-on-one business advising, workshops/courses, and business planning software, library resources, and more.

Serving: Kosciusko, St. Joseph, Elkhart, Marshall, and Fulton Counties

Contact: South Bend Area SBDC
401 East Colfax Avenue
Suite 120
South Bend, IN 46617
Ph. (574) 282-4350
Fax (574) 236-1056
E-mail: southbend@isbdc.org
Web site: www.southbendcg.com
Syracuse-Wawasee Chamber of Commerce

Technical Assistance: Assistance with marketing and member discounts on benefits.

Serving: Syracuse, Milford, North Webster and Warsaw, Indiana

Contact: Kristi Plikerd, Executive Director
101 E. Main Street
Syracuse, IN 46567-1120
Ph. (574) 457-5637
Fax (574) 528-6040
E-mail: info@swchamber.com
Web site: www.swchamber.com

USDA – Natural Resources Conservation Service

Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

Serving: Kosciusko County

Contact: Sam St. Clair, District Conservationist
Warsaw Service Center
217 E. Bell Drive
Warsaw, IN 46582-9350
Ph. (574) 267-7445 Ext. 3
Fax (574) 269-2875
E-mail: sam.stclair@in.usda.gov
Web site: www.in.nrcs.usda.gov

USDA – Rural Development

Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

Serving: Kosciusko, Elkhart, Fulton, Marshall, Pulaski and Starke Counties

Contact: Melissa Christiansen, Manager
Plymouth Office
2903 Gary Drive
Plymouth, IN 46563-1825
Ph. (574) 936-2024 ext. 4
Fax (574) 936-5715
E-mail: melissa.christiansen@in.usda.gov
Web site: www.rurdev.usda.gov

LaGrange County

Center for Entrepreneurial Excellence
Northeast Indiana Innovation Center

Financial & Technical Assistance: NIIC Capital Ventures and Northeast Angel Network offer small funds. Comprehensive business development assistance, idea evaluation; feasibility analysis; incubator and new product development offered.

Serving: LaGrange, Kosciusko, Noble, Adams, Allen, Blackford, DeKalb, Grant, Huntington, Jay, Steuben, Wells and Whitley Counties

Contact: Remound Wright
3201 Stellhorn Road
Ft Wayne, IN 46815
Ph. (260) 407-6442 or (260) 407-6462
Fax (260) 399-1606
E-mail: rwright@niic.net
Web site: www.niic.net

Community Development Corporation of Northeast Indiana

Funding & Technical Assistance: Loans for small businesses, retail, manufacturing, machinery, and building. Also serves as a link with other advisory organizations to assist with starting a business.

Serving: LaGrange, Huntington, Noble, Adams, Allen, DeKalb, Steuben, Wells and Whitley Counties

Contact: Darren Renier
1 East Main St, Room 840
Ft Wayne, IN 46802
Ph. (260) 427-2109
Fax (260) 427-1375
E-mail: Darren.m.renier@cityoffortwayne.org
Web site: www.cityoffortwayne.org

LaGrange County Chamber of Commerce

Technical Assistance: Educational programs, business promotion and assistance with locating financial resources for development.

Serving: LaGrange County

Contact: Jack Dold
901 S. Detroit St.
Lagrange, IN 46761
Ph. (260) 463.2443
E-mail: director@lagrangechamber.org
Web site: www.lagrangechamber.org
LaGrange County Convention and Visitors Bureau
**Technical Assistance:** This is the marketing organization for LaGrange County, which leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.
**Serving:** LaGrange County
**Contact:** Beth Thornburg, Executive Director
440 ½ S. Van Buren Street
Shipshewana, IN 46565
Ph. (260) 768-4008 or 1 (800) 254-8090
Fax (260) 768-4091
**E-mail:** betht@backroads.org
**Web site:** www.backroads.org

LaGrange County Purdue Cooperative Extension Service
**Technical Assistance:** Printed materials are available and other references to help entrepreneur explore options and make decisions. Also serves as a link to New Ventures Team through Purdue University.
**Serving:** LaGrange County
**Contact:** Steven Engleking
LaGrange County Office Building
114 W. Michigan Street, Suite 10
LaGrange, IN 46761-1889
Ph. (260) 499-6334
Fax (260) 499-6398
**E-mail:** lagrangeces@purdue.edu
**Web site:** www.ces.purdue.edu/lagrange

Northeast Indiana Small Business Development Center
**Technical Assistance:** Offers a dynamic curriculum of valuable educational workshops for small businesses. Also offers a network of volunteer counselors for small business planning, financing and operations.
**Serving:** LaGrange, Steuben, Noble, DeKalb, Whitley, Allen, Adams, Wells, and Huntington Counties
**Contact:** Northeast Indiana SBDC
Hobson Center
4312 Hobson Road, Suite B
Fort Wayne, IN 46815
Ph. (260) 481-0500
Fax (260) 481-0499
**E-mail:** northeast@isbdc.org
**Web site:** www.neisbdc.org

Region 3A Economic Development District
**Financial Assistance:** Revolving loan for value-added agriculture.
**Serving:** LaGrange, Huntington, Noble, Adams, Allen, DeKalb, Steuben, Wells and Whitley Counties
**Contact:** Nate Cole
217 Fairview Blvd.
Kendallville, IN 46755
Ph. (260) 347-4714
Fax (260) 347-4718
**E-mail:** ncole@region3a.org
**Web site:** www.region3a.org

SCORE Fort Wayne
**Technical Assistance:** Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.
**Serving:** But not limited to LaGrange, Allen, Steuben, Noble, DeKalb, Kosciusko, Wabash, Whitley, Huntington, Wells and Adams Counties
**Contact:** Tom Linnemeier
1300 S Harrison, Suite 0130
Ft Wayne, IN 46802-3435
Ph. (260) 422-2601
Fax (260) 422-2601
**E-mail:** score@fwi.com
**Web site:** www.score-fortwayne.org

USDA – Natural Resources Conservation Service
**Technical Assistance:** Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.
**Serving:** LaGrange County
**Contact:** Dave Hague
LaGrange Service Center
910 S. Detroit Street
LaGrange, IN 46761-2235
Ph. (260) 463-3166 ext. 3
Fax (260) 463-2041
**E-mail:** dave.hague@in.usda.gov
**Web site:** www.in.nrcs.usda.gov
USDA – Rural Development

Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

Serving: LaGrange, DeKalb, Noble, Steuben and Whitley Counties

Contact: Mary Henry, Manager
Albion Office
104 East Park Drive
Albion, IN 46701-1437
Ph. (260) 636-7682 ext. 4
Fax (260) 636-2525
E-mail: mary.henry@in.usda.gov
Web site: www.rurdev.usda.gov

Wood-Land-Lakes RC&D

Technical Assistance: Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan, develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

Serving: LaGrange, Elkhart, DeKalb, Noble, Steuben and Whitley Counties

Contact: Brian Campbell
1220N 200W, Ste J
Angola, IN 46703
Ph. (260) 665-3211 ext. 5
Fax (260) 668-8887
E-mail: woodland-lakes@in.rcdnet.org
Web site: www.wood-land-lakes.org

Lake County Convention & Visitors Bureau

Technical Assistance: This is the marketing organization for Lake County, which leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.

Serving: Lake County

Contact: Jennifer Rush, Executive Assistant
7770 Corinne Drive
Hammond, IN 46323
Ph. (219) 989-7770 or 1 (800) ALL LAKE
Fax (219) 989-7777
E-mail: jrush@lakecountycvb.com
Web site: www.lakecountycvb.com

Lake County Economic Development

Financial Assistance: Provides access to business capital through the Lake County Revolving Loan Fund and a number of other business finance and business assistance programs.

Serving: Lake County

Contact: Milan Grozdanich, Director
2293 North Main Street
Crown Point, IN 46307
Ph. (219) 755-3231
Fax (219) 736-5925
E-mail: mgrozdanich@lakecountyin.com
Web site: www.lakecountyin.com/economicdevelopment

Lake County Purdue Cooperative Extension Service

Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Also serves as a link to educators with the New Ventures team.

Serving: Lake County

Contact: Stanley Sims
Lake County Government Center
2293 N. Main Street
Crown Point, IN 46307-1854
Ph. (219) 755-3240
Fax (219) 755-3251
E-mail: lakeces@purdue.edu
Web site: www.ces.purdue.edu/lake

Lake County

Business Empowerment Center

Financial Assistance: EZ Micro-loans and EZ Revolving Loan Fund

Technical Assistance: Business development services provided such as business plan development, entrepreneurial development, and counseling.

Serving: Lake, LaPorte and Porter Counties

Contact: Venus Cobb, Executive Director
Gary Business Empowerment Center
839 Broadway, 2nd Floor
Gary, IN 46402
Ph. (219) 881-4997
Fax (219) 881-4999
E-mail: venus@gechezone.com
Web site: www.gechezone.com
**Indiana Resource Guide–North Region**

**Northwest Indiana Small Business Development Center**  
**Technical Assistance:** Counseling and training assistance, specialized seminars, also assistance with business plan development.  
**Serving:** Lake, Porter, LaPorte, Newton, Jasper, Starke, and Pulaski Counties  
**Contact:** Northwest Indiana SBDC  
2646 Highway Avenue  
First Floor  
Highland, IN 46322  
Ph. (219) 838-0176  
Fax (219) 838-0554  
E-mail: northwest@isbdc.org  
Web site: www.nwisbdc.org

**Northwest Territory RC&D**  
**Technical Assistance:** Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.  
**Serving:** Lake, Porter and St. Joseph Counties  
**Contact:** Dan Fleming, Coordinator  
3001 Leonard Drive, Suite 102  
Valparaiso, IN 46383-4386  
Ph. (219) 462-7515 ext. 116  
E-mail: dan.fleming@in.usda.gov

**SCORE – Northwest Indiana**  
**Technical Assistance:** Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.  
**Serving:** But not limited to Lake, Jasper, Porter, LaPorte and Newton Counties  
**Contact:** Merrillville Chamber of Commerce  
255 W. 80th Place  
Merrillville, IN 46410  
Ph. (219) 769-8180  
E-mail: gening@merrillvillecoc.org  
Or  
**Contact:** Valparaiso Chamber of Commerce  
162 W. Lincolnway  
Valparaiso, IN 46385  
Ph. (219) 462-1105  
E-mail: nwinscore@aol.com  
Or  
**Contact:** Gary Office #2  
Indiana University Northwest  
Linwood Hall Room 325  
3400 Broadway  
Gary, IN 46408-1197  
Ph. (219) 980-6635  
E-mail: jdguziew@iun.edu  
Web site: www.scorenorthwestind.com

**USDA – Natural Resources Conservation Service**  
**Technical Assistance:** Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.  
**Serving:** Lake County  
**Contact:** Bill Moran, District Conservationist  
Crown Point Service Center  
928 S. Court Street, Suite C  
Crown Point, IN 46307-4848  
Ph. (219) 663-0588 ext. 3  
Fax (219) 663-3274  
E-mail: bill.moran@in.usda.gov  
Web site: www.in.nrcs.usda.gov
USDA – Rural Development

Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

Serving: Lake, Jasper, LaPorte, Porter and St. Joseph Counties
Contact: Steve Ballard, Manager
LaPorte Office
100 Legacy Plaza W.
LaPorte, IN 46350-5298
Ph. (219) 324-6303 ext. 4
Fax (219) 324-8317
E-mail: steven.ballard@in.usda.gov
Web site: www.rurdev.usda.gov

LaPorte County

Business Empowerment Center

Financial Assistance: EZ Micro-loans and EZ Revolving Loan Fund

Technical Assistance: Business development services provided such as business plan development, entrepreneurial development, and counseling.

Serving: LaPorte, Lake and Porter Counties
Contact: Venus Cobb, Executive Director
Gary Business Empowerment Center
839 Broadway, 2nd Floor
Gary, IN 46402
Ph. (219) 881-4997
Fax (219) 881-4999
E-mail: venus@gechezone.com
Web site: www.gechezone.com

LaPorte County Convention and Visitors Bureau

Technical Assistance: This is the marketing organization for LaPorte County, which leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.

Serving: LaPorte County
Contact: LaPorte County Convention and Visitors Bureau
1503 S. Meer Road
Michigan City, IN 46360
Ph. (800) 634-2650
Fax (219) 872-3660
E-mail: info@laportecountycvb.com
Web site: www.visitlaportecounty.com

LaPorte County Purdue Cooperative Extension Service

Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Also serves as a link to educators with the New Ventures team.

Serving: LaPorte County
Contact: Gene Matzat
LaPorte County Office
2358 N. U.S. Highway 35
LaPorte, IN 46350-8380
Ph. (219) 324-9407
Fax (219) 326-7362
E-mail: laporteces@purdue.edu
Web site: www.ces.purdue.edu/laporte

Northwest Indiana Small Business Development Center

Technical Assistance: Counseling and training assistance, specialized seminars, also assistance with business plan development.

Serving: LaPorte, Lake, Porter, Newton, Jasper, Starke, and Pulaski Counties
Contact: Northwest Indiana SBDC
2646 Highway Avenue
First Floor
Highland, IN 46322
Ph. (219) 838-0176
Fax (219) 838-0554
E-mail: northwest@isbdc.org
Web site: www.nwisbdc.org

SCORE – Northwest Indiana

Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

Serving: But not limited to LaPorte, Jasper, Lake, Porter and Newton Counties
Contact: Entrepreneur Center of Michigan City
422 Franklin Street
Michigan City, IN 46410
Ph. (219) 809-4200
E-mail: hmelnyk.ecmc@yahoo.com
Or
Contact: Valparaiso Chamber of Commerce
162 W. Lincolnway
Valparaiso, IN 46385
Ph. (219) 462-1105
E-mail: nwinscore@aol.com
Web site: www.scorenorthwestind.com
USDA – Natural Resources Conservation Service
Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.
Serving: La Porte County
Contact: Theresa Wojkovich, District Conservationist
La Porte Service Center
100 Legacy Plaza West
La Porte, IN 46350-5274
Ph. (219) 324-6303 ext. 3
Fax (219) 324-8317
E-mail: theresa.wojkovich@in.usda.gov
Web site: www.in.nrcs.usda.gov

USDA – Rural Development
Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.
Serving: LaPorte, Jasper, Lake, Porter and St. Joseph Counties
Contact: Steve Ballard, Manager
LaPorte Office
100 Legacy Plaza W.
LaPorte, IN 46350-5298
Ph. (219) 324-6303 ext. 4
Fax (219) 324-8317
E-mail: steven.ballard@in.usda.gov
Web site: www.rurdev.usda.gov

Marshall County Convention and Visitors Bureau
Technical Assistance: This is the marketing organization for Marshall County, which leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.
Serving: Marshall County
Contact: Mike Woolfington
P.O. Box 669
Plymouth, IN 46563
Ph. (574) 936-1882 or (800) 626-5353
Fax (574) 936-9845
E-mail: mcw@marshallcountytourism.org
Web site: www.marshallcountytourism.org

Marshall County Purdue Cooperative Extension Service
Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Also serves as a link to educators with the New Ventures team.
Serving: Marshall County
Contact: Robert Yoder
304 Marshall County Building
Plymouth, IN 46563-1764
Ph. (574) 935-8545
Fax (574) 935-8612
E-mail: marshallces@purdue.edu
Web site: www.ces.purdue.edu/marshall

South Bend Area Small Business Development Center
Technical Assistance: Helps small businesses with a variety of free or low-cost services including one-on-one business advising, workshops/courses, and business planning software, library resources, and more.
Serving: Marshall, St. Joseph, Elkhart, Kosciusko, and Fulton Counties
Contact: South Bend Area SBDC
401 East Colfax Avenue
Suite 120
South Bend, IN 46617
Ph. (574) 282-4350
Fax (574) 236-1056
E-mail: southbend@isbdc.org
Web site: www.southbendcg.com

Marshall County Convention and Visitors Bureau
Technical Assistance: This is the marketing organization for Marshall County, which leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.
Serving: Marshall County
Contact: Mike Woolfington
P.O. Box 669
Plymouth, IN 46563
Ph. (574) 936-1882 or (800) 626-5353
Fax (574) 936-9845
E-mail: mcw@marshallcountytourism.org
Web site: www.marshallcountytourism.org

Marshall County Purdue Cooperative Extension Service
Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Also serves as a link to educators with the New Ventures team.
Serving: Marshall County
Contact: Robert Yoder
304 Marshall County Building
Plymouth, IN 46563-1764
Ph. (574) 935-8545
Fax (574) 935-8612
E-mail: marshallces@purdue.edu
Web site: www.ces.purdue.edu/marshall

South Bend Area Small Business Development Center
Technical Assistance: Helps small businesses with a variety of free or low-cost services including one-on-one business advising, workshops/courses, and business planning software, library resources, and more.
Serving: Marshall, St. Joseph, Elkhart, Kosciusko, and Fulton Counties
Contact: South Bend Area SBDC
401 East Colfax Avenue
Suite 120
South Bend, IN 46617
Ph. (574) 282-4350
Fax (574) 236-1056
E-mail: southbend@isbdc.org
Web site: www.southbendcg.com

Marshall County Convention and Visitors Bureau
Technical Assistance: This is the marketing organization for Marshall County, which leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.
Serving: Marshall County
Contact: Mike Woolfington
P.O. Box 669
Plymouth, IN 46563
Ph. (574) 936-1882 or (800) 626-5353
Fax (574) 936-9845
E-mail: mcw@marshallcountytourism.org
Web site: www.marshallcountytourism.org

Marshall County Purdue Cooperative Extension Service
Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Also serves as a link to educators with the New Ventures team.
Serving: Marshall County
Contact: Robert Yoder
304 Marshall County Building
Plymouth, IN 46563-1764
Ph. (574) 935-8545
Fax (574) 935-8612
E-mail: marshallces@purdue.edu
Web site: www.ces.purdue.edu/marshall

South Bend Area Small Business Development Center
Technical Assistance: Helps small businesses with a variety of free or low-cost services including one-on-one business advising, workshops/courses, and business planning software, library resources, and more.
Serving: Marshall, St. Joseph, Elkhart, Kosciusko, and Fulton Counties
Contact: South Bend Area SBDC
401 East Colfax Avenue
Suite 120
South Bend, IN 46617
Ph. (574) 282-4350
Fax (574) 236-1056
E-mail: southbend@isbdc.org
Web site: www.southbendcg.com

Marshall County Convention and Visitors Bureau
Technical Assistance: This is the marketing organization for Marshall County, which leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.
Serving: Marshall County
Contact: Mike Woolfington
P.O. Box 669
Plymouth, IN 46563
Ph. (574) 936-1882 or (800) 626-5353
Fax (574) 936-9845
E-mail: mcw@marshallcountytourism.org
Web site: www.marshallcountytourism.org

Marshall County Purdue Cooperative Extension Service
Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Also serves as a link to educators with the New Ventures team.
Serving: Marshall County
Contact: Robert Yoder
304 Marshall County Building
Plymouth, IN 46563-1764
Ph. (574) 935-8545
Fax (574) 935-8612
E-mail: marshallces@purdue.edu
Web site: www.ces.purdue.edu/marshall

South Bend Area Small Business Development Center
Technical Assistance: Helps small businesses with a variety of free or low-cost services including one-on-one business advising, workshops/courses, and business planning software, library resources, and more.
Serving: Marshall, St. Joseph, Elkhart, Kosciusko, and Fulton Counties
Contact: South Bend Area SBDC
401 East Colfax Avenue
Suite 120
South Bend, IN 46617
Ph. (574) 282-4350
Fax (574) 236-1056
E-mail: southbend@isbdc.org
Web site: www.southbendcg.com

Marshall County Convention and Visitors Bureau
Technical Assistance: This is the marketing organization for Marshall County, which leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.
Serving: Marshall County
Contact: Mike Woolfington
P.O. Box 669
Plymouth, IN 46563
Ph. (574) 936-1882 or (800) 626-5353
Fax (574) 936-9845
E-mail: mcw@marshallcountytourism.org
Web site: www.marshallcountytourism.org

Marshall County Purdue Cooperative Extension Service
Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Also serves as a link to educators with the New Ventures team.
Serving: Marshall County
Contact: Robert Yoder
304 Marshall County Building
Plymouth, IN 46563-1764
Ph. (574) 935-8545
Fax (574) 935-8612
E-mail: marshallces@purdue.edu
Web site: www.ces.purdue.edu/marshall

South Bend Area Small Business Development Center
Technical Assistance: Helps small businesses with a variety of free or low-cost services including one-on-one business advising, workshops/courses, and business planning software, library resources, and more.
Serving: Marshall, St. Joseph, Elkhart, Kosciusko, and Fulton Counties
Contact: South Bend Area SBDC
401 East Colfax Avenue
Suite 120
South Bend, IN 46617
Ph. (574) 282-4350
Fax (574) 236-1056
E-mail: southbend@isbdc.org
Web site: www.southbendcg.com
**South Bend SCORE**

**Technical Assistance:** Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

**Serving:** But not limited to Marshall, Elkhart, St. Joseph, Starke, Pulaski and Fulton Counties

**Contact:** South Bend SCORE
- 401 E. Colfax, Suite 120
- South Bend, IN 46601
- Ph. (574) 282-4350 ext. 4
- Fax (574) 236-1056

**E-mail:** chair@southbend-score.org
**Web site:** www.southbend-score.org

**USDA – Natural Resources Conservation Service**

**Technical Assistance:** Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

**Serving:** Marshall County

**Contact:** Brook Rieman, Acting District Conservationist
- Plymouth Service Center
- 2903 Gary Drive, Suite 1
- Plymouth, IN 46563-0000
- Ph. (574) 936-2024 ext. 3
- Fax (574) 936-5715

**E-mail:** brook.rieman@in.usda.gov
**Web site:** www.in.nrcs.usda.gov

**USDA – Rural Development**

**Financial & Technical Assistance:** Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

**Serving:** Marshall, Elkhart, Fulton, Kosciusko, Pulaski and Starke Counties

**Contact:** Melissa Christiansen, Manager
- Plymouth Office
- 2903 Gary Drive
- Plymouth, IN 46563-1825
- Ph. (574) 936-2024 ext. 4
- Fax (574) 936-5715

**E-mail:** melissa.christiansen@in.usda.gov
**Web site:** www.rurdev.usda.gov

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**Porter County**

**Business Empowerment Center**

**Financial Assistance:** EZ Micro-loans and EZ Revolving Loan Fund

**Technical Assistance:** Business development services provided such as business plan development, entrepreneurial development, and counseling.

**Serving:** Porter, Lake and LaPorte Counties

**Contact:** Venus Cobb, Executive Director
- Gary Business Empowerment Center
- 839 Broadway, 2nd Floor
- Gary, IN 46402
- Ph. (219) 881-4997
- Fax (219) 881-4999

**E-mail:** venus@gechezone.com
**Web site:** www.gechezone.com

**Northwest Territory RC&D**

**Technical Assistance:** Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan, develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

**Serving:** Porter, Lake and St. Joseph Counties

**Contact:** Dan Fleming, Coordinator
- 3001 Leonard Drive, Suite 102
- Valparaiso, IN 46383-4386
- Ph. (219) 462-7515 ext. 116

**E-mail:** dan.fleming@in.usda.gov

**Porter County Convention and Visitors Bureau**

**Technical Assistance:** This is the marketing organization for Porter County that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.

**Serving:** Porter County

**Contact:** Lorelei Weimer
- 800 Indiana Boundary Road
- Chesterton, IN 46304
- Ph. (219) 926-2255 or (800) 283-8687
- Fax (219) 929-5395

**E-mail:** lorelei@indianadunes.com
**Web site:** www.indianadunes.com
**Porter County Purdue Cooperative Extension Service**

**Technical Assistance:** Printed materials are available and other references to help entrepreneur explore options and make decisions. Also serves as a link to educators with the New Ventures team.

**Serving:** Porter County

**Contact:** Todd Hutson  
Porter County Administrative Center  
155 Indiana Avenue, Suite 301  
Valparaiso, IN 46383-5555  
Ph. (219) 465-3555  
Fax (219) 464-8976

**E-mail:** porterces@purdue.edu  
**Web site:** www.ces.purdue.edu/porter

**Northwest Indiana Small Business Development Center**

**Technical Assistance:** Counseling and training assistance, specialized seminars, also assistance with business plan development.

**Serving:** Porter, Lake, LaPorte, Newton, Jasper, Starke, and Pulaski Counties

**Contact:** Northwest Indiana SBDC  
2646 Highway Avenue  
First Floor  
Highland, IN 46322  
Ph. (219) 838-0176  
Fax (219) 838-0554

**E-mail:** northwest@isbdc.org  
**Web site:** www.nwisbdc.org

**SCORE – Northwest Indiana**

**Technical Assistance:** Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

**Serving:** But not limited to Porter, LaPorte, Jasper, Lake and Newton Counties

**Contact:** Entrepreneur Center of Michigan City  
422 Franklin Street  
Michigan City, IN 46410  
Ph. (219) 809-4200

**E-mail:** hmelnyk.ecmc@yahoo.com  
   Or

**Contact:** Valparaiso Chamber of Commerce  
162 W. Lincolnway  
Valparaiso, IN 46385  
Ph. (219) 462-1105

**E-mail:** nwinscore@aol.com  
**Web site:** www.scorenorthwestind.com

**USDA – Natural Resources Conservation Service**

**Technical Assistance:** Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

**Serving:** Porter County

**Contact:** Bill Moran, Acting District Conservationist  
Valparaiso Service Center  
3001 Leonard Drive, #104  
Valparaiso, IN 46383-2733  
Ph. (219) 462-7515 ext. 3  
Fax (219) 548-9298

**E-mail:** bill.moran@in.usda.gov  
**Web site:** www.in.nrcs.usda.gov

**USDA – Rural Development**

**Financial & Technical Assistance:** Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

**Serving:** Porter, Jasper, Lake, LaPorte and St. Joseph Counties

**Contact:** Steve Ballard, Manager  
LaPorte Office  
100 Legacy Plaza W.  
LaPorte, IN 46350-5298  
Ph. (219) 324-6303 ext. 4  
Fax (219) 324-8317

**E-mail:** steven.ballard@in.usda.gov  
**Web site:** www.rurdev.usda.gov

**Pulaski County**

**Arrow Head County RC&D**

**Technical Assistance:** Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

**Serving:** Pulaski, Newton, Jasper, Starke, Marshall, Kosciusko, Fulton, White, Cass and Miami Counties

**Contact:** Randall Moore, Coordinator  
311 Northwest Street  
Winamac, IN 46996-1262  
Ph. (574) 946-3022

**E-mail:** randall.moore@in.usda.gov
Northwest Indiana Small Business Development Center
Technical Assistance: Counseling and training assistance, specialized seminars, also assistance with business plan development.
Serving: Pulaski, Lake, Porter, LaPorte, Newton, Jasper, and Starke Counties
Contact: Northwest Indiana SBDC
2646 Highway Avenue
First Floor
Highland, IN 46322
Ph. (219) 838-0176
Fax (219) 838-0554
E-mail: northwest@isbdc.org
Web site: www.nwisbdc.org

Pulaski County Community Development Commission
Financial Assistance: Revolving loan fund for start-ups.
Serving: Pulaski County
Contact: Dan Dolezal, Executive Director
PO Box 315
623 W. 11th Street
Winamac, IN 46996
Ph. (574) 946-3869
Fax (574) 946-3852
E-mail: ddolezal@pulaskionline.org
Web site: www.pulaskionline.org

Pulaski County Purdue Cooperative Extension Service
Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Also serves as a link to educators with the New Ventures team.
Serving: Pulaski County
Contact: Michael Reetz
Pulaski County Office Building
Room 120
125 South Riverside
Winamac, IN 46996-1528
Ph. (574) 946-3412 or (574) 946-6449
Fax (574) 946-4224
E-mail: pulaskices@purdue.edu
Web site: www.ces.purdue.edu/pulaski

South Bend SCORE
Technical Assistance: Counselors to America's Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.
Serving: But not limited to Pulaski, Elkhart, St. Joseph, Starke, Marshall and Fulton Counties
Contact: South Bend SCORE
401 E. Colfax, Suite 120
South Bend, IN 46601
Ph. (574) 282-4350 ext. 4
Fax (574) 236-1056
E-mail: chair@southbend-score.org
Web site: www.southbend-score.org

USDA – Natural Resources Conservation Service
Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.
Serving: Pulaski County
Contact: Jo Hodgett, District Conservationist
Winamac Service Center
309 N. West Street
Winamac, IN 46996-1262
Ph. (574) 946-3243 ext. 3
Fax (574) 946-4517
E-mail: jo.hodgett@in.usda.gov
Web site: www.in.nrcs.usda.gov

USDA – Rural Development
Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.
Serving: Pulaski, Elkhart, Fulton, Kosciusko, Marshall and Starke Counties
Contact: Melissa Christiansen, Manager
Plymouth Office
2903 Gary Drive
Plymouth, IN 46563-1825
Ph. (574) 936-2024 ext. 4
Fax (574) 936-5715
E-mail: melissa.christiansen@in.usda.gov
Web site: www.rurdev.usda.gov
St. Joseph County

Northwest Territory RC&D

Technical Assistance: Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan, develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

Serving: St. Joseph, Lake and Porter Counties

Contact: Dan Fleming, Coordinator
3001 Leonard Drive, Suite 102
Valparaiso, IN 46383-4386
Ph. (219) 462-7515 ext. 116
E-mail: dan.fleming@in.usda.gov

St. Joseph County Purdue Cooperative Extension Service

Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Also serves as a link to educators with the New Ventures team.

Serving: St. Joseph County

Contact: Phil Sutton
336 County City Building
227 W. Jefferson Boulevard
South Bend, IN 46601-1870
Ph. (574) 235-9604
Fax (574) 233-5437
E-mail: stjosephces@purdue.edu
Web site: www.ces.purdue.edu/stjoseph

South Bend Area Small Business Development Center

Technical Assistance: Helps small businesses with a variety of free or low-cost services including one-on-one business advising, workshops/courses, and business planning software, library resources, and more.

Serving: St. Joseph, Elkhart, Marshall, Kosciusko, and Fulton Counties

Contact: South Bend Area SBDC
401 East Colfax Avenue
Suite 120
South Bend, IN 46617
Ph. (574) 282-4350
Fax (574) 236-1056
E-mail: southbend@isbdcc.org
Web site: www.southbendcg.com

South Bend/Mishawaka Convention & Visitors Bureau

Technical Assistance: This is the marketing organization for Noble County that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.

Serving: St. Joseph County

Contact: Greg Ayers, Director
P. O. Box 1677
South Bend, IN 46634
Ph. (800) 828-7881 or (574) 234-0051
Fax (574) 289-0358
E-mail: gayers@exploresouthbend.org
Web site: www.exploresouthbend.org

South Bend SCORE

Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

Serving: But not limited to St. Joseph, Elkhart, Starke, Marshall, Pulaski and Fulton Counties

Contact: South Bend SCORE
401 E. Colfax, Suite 120
South Bend, IN 46601
Ph. (574) 282-4350 ext. 4
Fax (574) 236-1056
E-mail: chair@southbend-score.org
Web site: www.southbend-score.org

USDA – Natural Resources Conservation Service

Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

Serving: St. Joseph County

Contact: Deb Knepp, District Conservationist
South Bend Service Center
St. Joseph County Farm Bureau
5605 U.S. 31 South, Suite 4
South Bend, IN 46614-5137
Ph. (574) 291-7444 ext. 3
Fax (574) 291-0284
E-mail: deb.knepp@in.usda.gov
Web site: www.in.nrcs.usda.gov
**USDA – Rural Development**

**Financial & Technical Assistance**: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

**Serving**: St. Joseph, Jasper, Lake, LaPorte and Porter Counties

**Contact**: Steve Ballard, Manager
LaPorte Office
100 Legacy Plaza W.
LaPorte, IN 46350-5298
Ph. (219) 324-6303 ext. 4
Fax (219) 324-8317
E-mail: steven.ballard@in.usda.gov
Web site: www.rurdev.usda.gov

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**Starke County**

**Arrow Head County RC&D**

**Technical Assistance**: Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

**Serving**: Starke, Newton, Jasper, Marshall, Kosciusko, Pulaski, Fulton, White, Cass and Miami Counties

**Contact**: Randall Moore, Coordinator
311 Northwest Street
Winamac, IN 46996-1262
Ph. (574) 946-3022
E-mail: randall.moore@in.usda.gov

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**Northwest Indiana Small Business Development Center**

**Technical Assistance**: Counseling and training assistance, specialized seminars, also assistance with business plan development.

**Serving**: Starke, Lake, Porter, LaPorte, Newton, Jasper, and Pulaski Counties

**Contact**: Northwest Indiana SBDC
2646 Highway Avenue
First Floor
Highland, IN 46322
Ph. (219) 838-0176
Fax (219) 838-0554
E-mail: northwest@isbdc.org
Web site: www.nwisbdc.org

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**South Bend SCORE**

**Technical Assistance**: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

**Serving**: But not limited to Starke, Elkhart, St. Joseph, Marshall, Pulaski and Fulton Counties

**Contact**: South Bend SCORE
401 E. Colfax, Suite 120
South Bend, IN 46601
Ph. (574) 282-4350 ext. 4
Fax (574) 236-1056

**E-mail**: chair@southbend-score.org
**Web site**: www.southbend-score.org

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**Starke County Purdue Cooperative Extension Service**

**Technical Assistance**: Printed materials are available and other references to help entrepreneur explore options and make decisions. Also serves as a link to educators with the New Ventures team.

**Serving**: Starke County

**Contact**: Michael Reetz
Starke County Office Courthouse
53 E. Washington Street
Knox, IN 46534-1149
Ph. (574) 772-9141 or (574) 772-9142
Fax (574) 772-6900

**E-mail**: starkeces@purdue.edu
**Web site**: www.ces.purdue.edu/starke

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**USDA – Natural Resources Conservation Service**

**Technical Assistance**: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

**Serving**: Starke County

**Contact**: Jim Schwanke
Knox Service Center
1406 S. Heaton Street
Knox, IN 46534-2395
Ph. (574) 772-3066 ext. 3
Fax (574) 772-7466

**E-mail**: jim.schwanke@in.usda.gov
**Web site**: www.in.nrcs.usda.gov

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Indiana Resource Guide—North Region

USDA – Rural Development

Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

Serving: Starke, Elkhart, Fulton, Kosciusko, Marshall and Pulaski Counties

Contact: Melissa Christiansen, Manager
Plymouth Office
2903 Gary Drive
Plymouth, IN 46563-1825
Ph. (574) 936-2024 ext. 4
Fax (574) 936-5715
E-mail: melissa.christiansen@in.usda.gov
Web site: www.rurdev.usda.gov

Steuben County

Center for Entrepreneurial Excellence
Northeast Indiana Innovation Center

Financial & Technical Assistance: NIIC Capital Ventures and Northeast Angel Network offer small funds. Comprehensive business development assistance, idea evaluation; feasibility analysis; incubator and new product development offered.

Serving: Steuben, Kosciusko, LaGrange, Noble, Adams, Allen, Blackford, DeKalb, Grant, Huntington, Jay, Wells and Whitley Counties

Contact: Remound Wright
3201 Stellhorn Road
Ft Wayne, IN 46815
Ph. (260) 407-6442 or (260) 407-6462
Fax (260) 399-1606
E-mail: rwright@niic.net
Web site: www.niic.net

Community Development Corporation of Northeast Indiana

Funding & Technical Assistance: Loans for small businesses, retail, manufacturing, machinery, and building. Also serves as a link with other advisory organizations to assist with starting a business.

Serving: Steuben, LaGrange, Huntington, Noble, Adams, Allen, DeKalb, Wells and Whitley Counties

Contact: Darren Renier
1 East Main St, Room 840
Ft Wayne, IN 46802
Ph. (260) 427-2109
Fax (260) 427-1375
E-mail: Darren.m.renier@cityoffortwayne.org
Web site: www.cityoffortwayne.org

Northeast Indiana Small Business Development Center

Technical Assistance: Offers a dynamic curriculum of valuable educational workshops for small businesses. Also offers a network of volunteer counselors for small business planning, financing and operations.

Serving: Steuben, LaGrange, Noble, DeKalb, Whitley, Allen, Adams, Wells, and Huntington Counties

Contact: Northeast Indiana SBDC
Hobson Center
4312 Hobson Road, Suite B
Fort Wayne, IN 46815
Ph. (260) 481-0500
Fax (260) 481-0499
Or
Tri-State University
1 University Avenue
Angola, IN 46703
E-mail: northeast@isbdc.org
Web site: www.neisbdc.org

Region 3A Economic Development District

Funding Assistance: Revolving loan for value-added agriculture.

Serving: Steuben, LaGrange, Huntington, Noble, Adams, Allen, DeKalb, Wells and Whitley Counties

Contact: Nate Cole
217 Fairview Blvd.
Kendallville, IN 46755
Ph. (260) 347-4714
Fax (260) 347-4718
E-mail: ncole@region3a.org
Web site: www.region3a.org

SCORE Fort Wayne

Technical Assistance: Counselors to America's Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

Serving: But not limited to Steuben, Allen, LaGrange, Noble, DeKalb, Kosciusko, Wabash, Whitley, Huntington, Wells and Adams Counties

Contact: Tom Linnemeier
1300 S Harrison, Suite 0130
Ft Wayne, IN 46802-3435
Ph. (260) 422-2601
Fax (260) 422-2601
E-mail: score@fwi.com
Web site: www.score-fortwayne.org
**Steuben County Tourism Bureau**

**Technical Assistance:** This is the marketing organization for Noble County that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.

**Serving:** Steuben County  
**Contact:** June Julien, MPA, CDME  
207 S. Wayne Street  
Angola, IN 46703  
Ph. (800) 525-3101 or (260) 665-5386  
Fax (260) 665-5461  
E-mail: junejulien@loc1.net  
Web site: www.lakes101.org

**Steuben County Purdue Cooperative Extension Service**

**Technical Assistance:** Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is also a link to educators with the New Ventures team.

**Serving:** Steuben County  
**Contact:** Tom Eickholtz  
Steuben Community Center  
317 S. Wayne Street, Suite 1A  
Angola, IN 46703-1958  
Ph. (260) 668-1000 Ext. 1400  
Fax (260) 665-9037  
E-mail: steubences@purdue.edu  
Web site: www.ces.purdue.edu/steuben

**USDA – Natural Resources Conservation Service**

**Technical Assistance:** Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

**Serving:** Steuben County  
**Contact:** Dick Neff, District Conservationist  
Angola Service Center  
Peachtree Plaza 200  
1220 N. 200 W., Suite K  
Angola, IN 46703-9171  
Ph. (260) 665-3211 ext. 3  
Fax (260) 668-7725  
E-mail: richard.neff@in.usda.gov  
Web site: www.in.nrcs.usda.gov

**USDA – Rural Development**

**Financial & Technical Assistance:** Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

**Serving:** Steuben, DeKalb, LaGrange, Noble and Whitley Counties  
**Contact:** Mary Henry, Manager  
Albion Office  
104 East Park Drive  
Albion, IN 46701-1437  
Ph. (260) 636-7682 ext. 4  
Fax (260) 636-2525  
E-mail: mary.henry@in.usda.gov  
Web site: www.rurdev.usda.gov

**Wood-Land-Lakes RC&D**

**Technical Assistance:** Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan, develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

**Serving:** Steuben, Noble, Whitley, Elkhart, DeKalb and LaGrange Counties  
**Contact:** Brian Campbell  
1220 N. 200 W., Suite J  
Angola, IN 46703  
Ph. (260) 665-3211 ext. 5  
Fax (260) 668-8887  
E-mail: woodland-lakes@in.rcdnet.org  
Web site: www.wood-land-lakes.org
Adams County

Adams County Purdue Cooperative Extension Service

Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Also serves as a link to educators with the New Ventures team.

Serving: Adams County
Contact: Brad Kohlhagen
Adams County Service Complex
313 W. Jefferson Street, Suite 213
Decatur, IN 46733-1656
Ph. (260) 724-5322
Fax (260) 724-5323
E-mail: adamsces@purdue.edu
Web site: www.ces.purdue.edu/adams

Center for Entrepreneurial Excellence
Northeast Indiana Innovation Center

Financial & Technical Assistance: NIIC Capital Ventures and Northeast Angel Network offer small funds. Comprehensive business development assistance, idea evaluation; feasibility analysis; incubator and new product development offered.

Serving: Adams, Kosciusko, LaGrange, Noble, Allen, Blackford, DeKalb, Grant, Huntington, Jay, Steuben, Wells and Whitley Counties
Contact: Remound Wright
3201 Stellhorn Road
Ft Wayne, IN 46815
Ph. (260) 407-6442 or (260) 407-6462
Fax (260) 399-1606
E-mail: rwright@niic.net
Web site: www.niic.net

Community Development Corporation of Northeast Indiana

Funding & Technical Assistance: Loans for small businesses, retail, manufacturing, machinery, and building. Also serves as a link with other advisory organizations to assist with starting a business.

Serving: Adams, LaGrange, Huntington, Noble, Allen, DeKalb, Steuben, Wells and Whitley Counties
Contact: Darren Renier
1 East Main St, Room 840
Ft Wayne, IN 46802
Ph. (260) 427-2109
Fax (260) 427-1375
E-mail: Darren.m.renier@cityoffortwayne.org
Web site: www.cityoffortwayne.org

Northeast Indiana Small Business Development Center

Technical Assistance: Offers a dynamic curriculum of valuable educational workshops for small businesses. Also offers a network of volunteer counselors for small business planning, financing and operations.

Serving: Adams, LaGrange, Steuben, Noble, DeKalb, Whitley, Allen, Wells, and Huntington Counties
Contact: Northeast Indiana SBDC
Hobson Center
4312 Hobson Road, Suite B
Fort Wayne, IN 46815
Ph. (260) 481-0500
Fax (260) 481-0499
E-mail: northeast@isbdc.org
Web site: www.neisbdc.org

Region 3A Economic Development District

Funding Assistance: Revolving loan for value-added agriculture.

Serving: Adams, Steuben, LaGrange, Huntington, Noble, Allen, DeKalb, Wells and Whitley Counties
Contact: Nate Cole
217 Fairview Blvd.
Kendallville, IN 46755
Ph. (260) 347-4714
Fax (260) 347-4718
E-mail: ncole@region3a.org
Web site: www.region3a.org

SCORE Fort Wayne

Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

Serving: But not limited to Adams, Allen, LaGrange, Steuben, Noble, DeKalb, Kosciusko, Wabash, Whitley, Huntington and Wells Counties
Contact: Tom Linnemeier
1300 S Harrison, Suite 0130
Ft Wayne, IN 46802-3435
Ph. (260) 422-2601
Fax (260) 422-2601
E-mail: score@fwi.com
Web site: www.score-fortwayne.org
Indiana Resource Guide—East Region

USDA – Natural Resources Conservation Service
Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.
Serving: Adams County
Contact: Darrell Brown, District Conservationist
Decatur Service Center
975 S. 11th Street
Decatur, IN 46733-5020
Ph. (260) 724-4124 ext. 3
Fax (260) 728-2988
E-mail: darrell.brown@in.usda.gov
Web site: www.in.nrcs.usda.gov

USDA – Rural Development
Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.
Serving: Adams, Allen, Huntington, Jay, Wabash and Wells Counties
Contact: Claudia Karges, Manager
Decatur Office
975 South 11th Street
Decatur, IN 46733
Ph. (260) 728-2141 ext. 4
Ph. (260) 728-2988
E-mail: claudia.karges@in.usda.gov
Web site: www.rurdev.usda.gov

Allen County Purdue Cooperative Extension Service
Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Also serves as a link to educators with the New Ventures team.
Serving: Allen County
Contact: Vickie J. Hadley, CFCS
Allen County Office
4001 Crescent Avenue
Fort Wayne, IN 46815-4590
Ph. (260) 481-6826
Fax (260) 481-6439
E-mail: hadleyv@purdue.edu
Web site: www.ces.purdue.edu/Allen

Center for Entrepreneurial Excellence
Northeast Indiana Innovation Center
Financial & Technical Assistance: NIIC Capital Ventures and Northeast Angel Network offer small funds. Comprehensive business development assistance, idea evaluation; feasibility analysis; incubator and new product development offered.
Serving: Allen, Adams, Kosciusko, LaGrange, Noble, Blackford, DeKalb, Grant, Huntington, Jay, Steuben, Wells and Whitley Counties
Contact: Remound Wright
3201 Stellhorn Road
Ft Wayne, IN 46815
Ph. (260) 407-6442 or (260) 407-6462
Fax (260) 399-1606
E-mail: rwright@niic.net
Web site: www.niic.net

Community Development Corporation of Northeast Indiana
Funding & Technical Assistance: Loans for small businesses, retail, manufacturing, machinery, and building. Also serves as a link with other advisory organizations to assist with starting a business.
Serving: Allen, Adams, LaGrange, Huntington, Noble, DeKalb, Steuben, Wells and Whitley Counties
Contact: Darren Renier
1 East Main St, Room 840
Ft Wayne, IN 46802
Ph. (260) 427-2109
Fax (260) 427-1375
E-mail: Darren.m.renier@cityoffortwayne.org
Web site: www.cityoffortwayne.org
Northeast Indiana Small Business Development Center

Technical Assistance: Offers a dynamic curriculum of valuable educational workshops for small businesses. Also offers a network of volunteer counselors for small business planning, financing and operations.

Serving: Allen, LaGrange, Steuben, Noble, DeKalb, Whitley, Adams, Wells, and Huntington Counties

Contact: Northeast Indiana SBDC
Hobson Center
4312 Hobson Road, Suite B
Fort Wayne, IN 46815
Ph. (260) 481-0500
Fax (260) 481-0499
E-mail: northeast@isbdc.org
Web site: www.neisbdc.org

Region 3A Economic Development District

Funding Assistance: Revolving loan for value-added agriculture.

Serving: Allen, Adams, Steuben, LaGrange, Huntington, Noble, DeKalb, Wells and Whitley Counties

Contact: Nate Cole
217 Fairview Blvd.
Kendallville, IN 46755
Ph. (260) 347-4714
Fax (260) 347-4718
E-mail: ncole@region3a.org
Web site: www.region3a.org

SCORE Fort Wayne

Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

Serving: But not limited to Allen, LaGrange, Steuben, Noble, DeKalb, Kosciusko, Wabash, Whitley, Huntington, Wells and Adams Counties

Contact: Tom Linneimer
1300 S Harrison, Suite 0130
Ft Wayne, IN 46802-3435
Ph. (260) 422-2601
Fax (260) 422-2601
E-mail: score@fwi.com
Web site: www.score-fortwayne.org

USDA – Natural Resources Conservation Service

Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

Serving: Allen County

Contact: Sherman Liechty, District Conservationist
3718 New Vision Drive
Fort Wayne, IN 46845
Ph. (260) 484-5848 ext. 3
Fax (260) 484-5080
E-mail: sherman.liechty@in.usda.gov
Web site: www.in.nrcs.usda.gov

USDA – Rural Development
Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

Serving: Allen, Adams, Huntington, Jay, Wabash and Wells Counties

Contact: Claudia Karges, Manager
Decatur Office
975 South 11th Street
Decatur, IN 46733
Ph. (260) 728-2141 ext. 4
Ph. (260) 728-2988
E-mail: claudia.karges@in.usda.gov
Web site: www.rurdev.usda.gov

Blackford County

Blackford County Purdue Cooperative Extension Service

Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Also serves as a link to educators with the New Ventures team.

Serving: Blackford County

Contact: Stacy Clupper
Blackford County Office
P.O. Box 643
119 N. High Street
Hartford City, IN 47348-0643
Ph. (765) 348-3213
Fax (765) 348-1077
E-mail: blackfordces@purdue.edu
Web site: www.ces.purdue.edu/blackford
Center for Entrepreneurial Excellence
Northeast Indiana Innovation Center

Financial & Technical Assistance: NIIC Capital Ventures and Northeast Angel Network offer small funds. Comprehensive business development assistance, idea evaluation; feasibility analysis; incubator and new product development offered.

Serving: Blackford, Allen, Adams, Kosciusko, LaGrange, Noble, DeKalb, Grant, Huntington, Jay, Steuben, Wells and Whitley Counties

Contact: Remound Wright
3201 Stellhorn Road
Ft Wayne, IN 46815
Ph. (260) 407-6442 or (260) 407-6462
Fax (260) 399-1606
E-mail: rwright@niic.net
Web site: www.niic.net

East Central Indiana Small Business Development Center

Technical Assistance: Offers educational workshops for small businesses, also a network of volunteer counselors for small business planning, financing and operations.

Serving: Blackford, Jay, Randolph, Delaware, Henry and Wayne Counties

Contact: East Central Indiana SBDC
500 South A Street
Richmond, IN 47374
Ph. (765) 962-2887 or (765) 962-2887
Fax (765) 966-0882
E-mail: eastcentral@isbdc.org
Web site: www.isbdc.org

SCORE – Marion/Grant County

Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

Serving: But not limited to Blackford, Grant, Jay, Delaware, Randolph, Henry and Wayne Counties

Contact: Gary Tyler, President
215 S. Adams
Marion, IN 46952
Ph. (765) 664-5107
Fax (765) 668-5443
E-mail: score550@nxco.com
Web site: www.bloomington.in.us/~mscore

USDA – Natural Resources Conservation Service

Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

Serving: Blackford and Delaware Counties

Contact: Mike Hughes, District Conservationist
Muncie Service Center
3641 N. Briarwood Lane
Muncie, IN 47304-5227
Ph. (765) 747-5531 ext. 3
Fax (765) 747-5511
E-mail: michael.hughes@in.usda.gov
Web site: www.in.nrcs.usda.gov

USDA – Rural Development

Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

Serving: Blackford, Delaware, Grant, Hamilton, Hancock, Madison, Marion and Tipton Counties

Contact: Judy Presley, Manager
Anderson Office
182 W. 300 N. Suite D
Anderson, IN 46012-5103
Ph. (765) 644-4249 ext. 4
Fax (765) 640-9029
E-mail: judy.presley@in.usda.gov
Web site: www.rurdev.usda.gov

Cass County

Arrow Head County RC&D

Technical Assistance: Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

Serving: Cass, Newton, Jasper, Starke, Marshall, Kosciusko, Pulaski, Fulton, White and Miami Counties

Contact: Randall Moore, Coordinator
311 Northwest Street
Winamac, IN 46996-1262
Ph. (574) 946-3022
E-mail: randall.moore@in.usda.gov
**Indiana Resource Guide—East Region**

**Cass County Purdue Cooperative Extension Service**

**Technical Assistance:** Printed materials are available and other references to help entrepreneur explore options and make decisions. Also serves as a link to educators with the New Ventures team.

**Serving:** Cass County

**Contact:** Craig Williams  
Cass County Government Building, Room 302  
200 Court Park  
Logansport, IN 46947-3149  
Ph. (574) 753-7750  
Fax (574) 753-7759  
E-mail: cassces@purdue.edu  
Web site: www.ces.purdue.edu/cass

**Logansport/Cass Co. Economic Development Corporation**

**Technical Assistance:** Handles negotiations between business and county for possible tax abatements and/or property acquisitions.

**Serving:** Cass County

**Contact:** Nolan “Skip” Kuker, President  
300 E Broadway, Suite 103  
Logansport, IN 46947-3108  
Ph. (574) 722-5988  
Fax (574) 735-0909  
E-mail: skip@ledf.com  
Web site: www.ledf.com

**North Central Small Business Development Center**

**Technical Assistance:** Offers educational workshops for small businesses, also a network of volunteer counselors for small business planning, financing and operations.

**Serving:** Cass, Wabash, Grant, Miami, Howard, and Tipton Counties

**Contact:** North Central SBDC  
700 E. Firmin Street  
Suite 106  
Kokomo, IN 46902  
E-mail: northcentral@isbdc.org  
Web site: www.isbdc.org

**SCORE – Kokomo/Howard County**

**Technical Assistance:** Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

**Serving:** But not limited to Cass, Benton, White, Miami, Warren, Tippecanoe, Carroll and Howard Counties

**Contact:** Bob Straub, Chairman  
325 N. Main Street  
Kokomo, IN 46901-4621  
Ph. (765) 457-5301  
Fax (765) 452-4564  
E-mail: rjstraub2@insightbb.com

**USDA – Natural Resources Conservation Service**

**Technical Assistance:** Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

**Serving:** Cass County

**Contact:** Ruth Montgomery, District Conservationist  
Logansport Service Center  
906 West Broadway  
Logansport, IN 46947-2978  
Ph. (574) 753-4705 ext. 3  
Fax (574) 725-3192  
E-mail: ruth.montgomery@in.usda.gov  
Web site: www.in.nrcs.usda.gov

**USDA – Rural Development**

**Financial & Technical Assistance:** Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

**Serving:** Cass, Benton, Carroll, Howard, Miami, Newton, Tippecanoe and White Counties

**Contact:** John Anthrop, Manager  
Lafayette Office  
1812 Troxel Drive, Suite C1  
Lafayette, IN 47909  
Ph. (765) 474-9992 ext. 4  
Fax (765) 474-1266  
E-mail: john.anthrop@in.usda.gov  
Web site: www.rurdev.usda.gov
Dekalb County

Auburn Chamber of Commerce

Technical Assistance: Small business packets of information available and workshops given annually.

Serving: DeKalb County

Contact: Patti Anderson or Kelly Knox
208 S Jackson St.
Auburn, IN 46706
Ph. (260) 925-2100
Fax (260) 925-2199

E-mail: patti@chamberinauburn.com or kelly@chamberinauburn.com
Web site: www.chamberinauburn.com

DeKalb County Convention and Visitors Bureau

Technical Assistance: This is the marketing organization for DeKalb County that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.

Serving: DeKalb County

Contact: Richard Martin
204 N. Jackson Street
Auburn, IN 46706
Ph. (260) 927-1499 or (877) 833-3282
Fax (260) 927-1599

E-mail: dekalbcvb@sbcglobal.net
Web site: www.dekalbcvb.org

Center for Entrepreneurial Excellence

Northeast Indiana Innovation Center

Financial & Technical Assistance: NIIC Capital Ventures and Northeast Angel Network offer small funds. Comprehensive business development assistance, idea evaluation; feasibility analysis; incubator and new product development offered.

Serving: DeKalb, Blackford, Allen, Adams, Kosciusko, LaGrange, Noble, Grant, Huntington, Jay, Steuben, Wells and Whitley Counties

Contact: Remound Wright
3201 Stellhorn Road
Ft Wayne, IN 46815
Ph. (260) 407-6442 or (260) 407-6462
Fax (260) 399-1606

E-mail: rwright@niic.net
Web site: www.niic.net

DeKalb County Purdue Cooperative Extension Office

Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Also serves as a link to educators with the New Ventures team.

Serving: DeKalb County

Contact: Jamie Sukala
County Office Building, Suite 300
215 E. 9th Street
Auburn, IN 46706-2381
Ph. (260) 925-2562
Fax (260) 925-3130

E-mail: dekalbces@purdue.edu
Web site: www.ces.purdue.edu/dekalb

Northeast Indiana Small Business Development Center

Technical Assistance: Offers a dynamic curriculum of valuable educational workshops for small businesses. Also offers a network of volunteer counselors for small business planning, financing and operations.

Serving: DeKalb, LaGrange, Steuben, Noble, Whitley, Allen, Adams, Wells, and Huntington Counties

Contact: Northeast Indiana SBDC
Hobson Center
4312 Hobson Road, Suite B
Fort Wayne, IN 46815
Ph. (260) 481-0500
Fax (260) 481-0499

E-mail: northeast@isbdc.org
Web site: www.neisbdc.org

Community Development Corporation of Northeast Indiana

Funding & Technical Assistance: Loans for small businesses, retail, manufacturing, machinery, and building. Also serves as a link with other advisory organizations to assist with starting a business.

Serving: DeKalb, LaGrange, Huntington, Noble, Adams, Allen, Steuben, Wells and Whitley Counties

Contact: Darren Renier
1 East Main St, Room 840
Ft Wayne, IN 46802
Ph. (260) 427-2109
Fax (260) 427-1375

E-mail: Darren.m.renier@cityoffortwayne.org
Web site: www.cityoffortwayne.org
Region 3A Economic Development District

Funding Assistance: Revolving loan for value-added agriculture

Serving: DeKalb, Allen, Adams, Steuben, LaGrange, Huntington, Noble, Wells and Whitley Counties

Contact: Nate Cole
217 Fairview Blvd.
Kendallville, IN 46755
Ph. (260) 347-4714
Fax (260) 347-4718
E-mail: ncole@region3a.org
Web site: www.region3a.org

SCORE Fort Wayne

Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

Serving: But not limited to DeKalb, Allen, LaGrange, Steuben, Noble, Kosciusko, Wabash, Whitley, Huntington, Wells and Adams Counties

Contact: Tom Linnemeier
1300 S Harrison, Suite 0130
Ft Wayne, IN 46802-3435
Ph. (260) 422-2601
Fax (260) 422-2601
E-mail: score@fwi.com
Web site: www.score-fortwayne.org

USDA – Natural Resources Conservation Service

Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

Serving: DeKalb County

Contact: Bill Lambert, Acting District Conservationist
Auburn Service Center
942 W. 15th Street
Auburn, IN 46706-2031
Ph. (260) 925-3710 ext. 3
Fax (260) 925-1417
E-mail: bill.lambert@in.usda.gov
Web site: www.in.nrcs.usda.gov

USDA – Rural Development

Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

Serving: DeKalb, LaGrange, Noble Steuben and Whitley Counties

Contact: Mary Henry, Manager
Albion Office
104 East Park Drive
Albion, IN 46701-1437
Ph. (260) 636-7682 ext. 4
Fax (260) 636-2525
E-mail: mary.henry@in.usda.gov
Web site: www.rurdev.usda.gov

Wood-Land-Lakes RC&D

Technical Assistance: Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan, develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

Serving: DeKalb, Elkhart, LaGrange, Noble, Steuben and Whitley Counties

Contact: Brian Campbell
1220N 200W, Ste J
Angola, IN 46703
Ph. (260) 665-3211 ext. 5
Fax (260) 668-8887
E-mail: woodland-lakes@in.rcdnet.org
Web site: www.wood-land-lakes.org

Delaware County

Delaware County Purdue Cooperative Extension Service

Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

Serving: Delaware County

Contact: David Clamme
Delaware County Building, Room 202
100 W. Main Street
Muncie, IN 47305-2879
Ph. (765) 747-7732
Fax (765) 747-9157
E-mail: delawareces@purdue.edu
Web site: www.ces.purdue.edu/delaware
Indiana Resource Guide–East Region

East Central Indiana Small Business Development Center

Technical Assistance: Offers educational workshops for small businesses, also a network of volunteer counselors for small business planning, financing and operations.

Serving: Delaware, Blackford, Jay, Randolph, Henry and Wayne Counties

Contact: East Central Indiana SBDC
500 South A Street
Richmond, IN 47374
Ph. (765) 962-2887 or (765) 962-2887
Fax (765) 966-0882
E-mail: eastcentral@isbdc.org
Web site: www.isbdc.org

Hoosier Energy – Henry County REMC

Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

Serving: Delaware, Henry, Fayette, Hancock, Madison, Randolph, Rush and Wayne Counties

Contact: Henry County REMC
201 N. 6th Street
P.O. Box D
New Castle, IN 47362
Ph. (765) 529-1212 or (800) 248-8413
Fax (765) 529-1667
E-mail: hcremc@hrtc.net
Web site: www.henrycountyremc.com

Muncie Convention and Visitors Bureau

Technical Assistance: This is the marketing organization for Delaware County that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.

Serving: Delaware County

Contact: Jim Mansfield
425 N. High Street
Muncie, IN 47305
Ph. (765) 284-2700 or (800) 568-6862
Fax (765) 284-3002
E-mail: jim@munciecvb.org
Web site: www.munciecvb.org

Muncie-Delaware County Chamber of Commerce/Economic Development Alliance

Financial Assistance: Rural Revolving Loan Fund

Serving: Delaware County

Contact: Bruce Baldwin
Horizon Convention Center
401 South High Street
P.O. Box 842
Muncie, IN 47308-0842
(765) 288-6681
(765) 751-9151
E-mail: bbaldwin@muncie.com
Web site: www.muncie.com

SCORE – Marion/Grant County

Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

Serving: But not limited to Delaware, Blackford, Grant, Jay, Randolph, Henry and Wayne Counties

Contact: Gary Tyler, President
215 S. Adams
Marion, IN 46952
Ph. (765) 664-5107
Fax (765) 668-5443
E-mail: score550@nxco.com
Web site: www.bloomington.in.us/~mscore

USDA – Natural Resources Conservation Service

Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

Serving: Delaware and Blackford Counties

Contact: Mike Hughes, District Conservationist
Muncie Service Center
3641 N. Briarwood Lane
Muncie, IN 47304-5227
Ph. (765) 747-5531 ext. 3
Fax (765) 747-5511
E-mail: michael.hughes@in.usda.gov
Web site: www.in.nrcs.usda.gov
**USDA – Rural Development**  
**Financial & Technical Assistance:** Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.  
**Serving:** Delaware, Blackford, Grant, Hamilton, Hancock, Madison, Marion and Tipton Counties  
**Contact:** Judy Presley, Manager  
Anderson Office  
182 W. 300 N. Suite D  
Anderson, IN 46012-5103  
Ph. (765) 644-4249 ext. 4  
Fax (765) 640-9029  
E-mail: judy.presley@in.usda.gov  
Web site: www.rurdev.usda.gov

**Fayette County**  
**Fayette County Purdue Cooperative Extension Service**  
**Technical Assistance:** Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.  
**Serving:** Fayette County  
**Contact:** Kisha Jackson  
111 West Fourth Street  
Connersville, IN 47331-1901  
Ph. (765) 825-8502  
Fax (765) 825-8140  
E-mail: fayetteces@purdue.edu  
Web site: www.ces.purdue.edu/fayette

**Hoosier Energy – Henry County REMC**  
**Financial Assistance:** 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.  
**Serving:** Fayette, Henry, Delaware, Hancock, Madison, Randolph, Rush and Wayne Counties  
**Contact:**  
Henry County REMC  
201 N. 6th Street  
P.O. Box D  
New Castle, IN 47362  
Ph. (765) 529-1212 or (800) 248-8413  
Fax (765) 529-1667  
E-mail: hcremc@hrtc.net  
Web site: www.henrycountyremc.com

**Hoosier Energy – Whitewater Valley REMC**  
**Financial Assistance:** 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.  
**Serving:** Fayette, Dearborn, Franklin, Randolph, Union and Wayne Counties  
**Contact:** Boyd Huff, CEO  
101 Brownsville Avenue  
P.O. Box 349  
Liberty, IN 47353  
Ph. (765) 458-5171 or (800) 529-5557  
Fax (765) 458-5938  
E-mail: bhuff@wwvremc.com  
Web site: www.wwvremc.com

**SCORE – Indianapolis**  
**Technical Assistance:** Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.  
**Serving:** But not limited to Fayette, Johnson, Hendricks, south Hamilton, Marion, Hancock, north Morgan, Shelby, Rush, and Union Counties  
**Contact:** SCORE  
8500 Keystone Crossing  
Suite 401  
Indianapolis, IN 46240  
(317) 226-7264  
E-mail: indyscore@sbcglobal.net  
Web site: www.indyscore.org

**Southeastern Indiana Small Business Development Center**  
**Technical Assistance:** Offers educational workshops for small businesses, also a network of volunteer counselors for small business planning, financing and operations.  
**Serving:** Fayette, Rush, Union, Franklin, Dearborn, Ripley, Ohio, Switzerland, Jefferson, Scott, Clark, Floyd, Washington, Harrison, Crawford and Orange Counties  
**Contact:** Southeastern Indiana SBDC  
975 Industrial Drive  
Suite 2  
Madison, IN 47250  
Ph. (812) 265-3127 or (800) 595-3127  
Fax (812) 265-5544  
Or  
Southeastern Indiana SBDC/Connersville  
115 East Sixth Street  
Connersville, IN 47331  
Ph. (812) 765-825-8328  
Fax (812) 765-825-4613  
E-mail: southeastern@isbdc.org  
Web site: www.isbdc.org
Indiana Resource Guide—East Region

USDA – Natural Resources Conservation Service

Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

Serving: Fayette County

Contact: Chris Downing, District Conservationist
Connersville Service Center
2590 Park Road
Connersville, IN 47331-3040
Ph. (765) 825-2331 ext. 3
Fax (765) 825-4447
E-mail: chris.downing@in.usda.gov
Web site: www.in.nrcs.usda.gov

USDA – Rural Development

Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

Serving: Fayette, Henry, Randolph, Union and Wayne Counties

Contact: Michael Cunningham, Manager
Winchester Office
975 E. Washington Street, Suite 3
Winchester, IN 47394-0151
Ph. (765) 584-4505 ext. 4
Fax (765) 584-1939
E-mail: michael.cunningham@in.usda.gov
Web site: www.rurdev.usda.gov

Grant County Economic Growth Council

Financial & Technical Assistance: Provides entrepreneurs with access to micro-enterprise revolving loans and other governmental loan funds. Also provides entrepreneurial training using the Kauffman Foundation programs as well as technical consultation.

Serving: Grant County and surrounding area

Contact: Tim Eckerle
301 South Adams
Marion, IN 46952
Ph. (888) 668-3203
Fax (765) 662-8340
E-mail: teckerle@grantcounty.com
Web site: www.grantcoindevelopment.com

Marion/Grant County Convention and Visitors Bureau

Technical Assistance: This is the marketing organization for Grant County that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.

Serving: Grant County

Contact: Karen Niverson
217 S. Adams Street
Marion, IN 46952
Ph. (888) 668-3203
Fax (765) 662-9474
E-mail: director@jamesdeancountry.com
Web site: www.jamesdeancountry.com

Grant County Purdue Cooperative Extension Service

Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

Serving: Grant County

Contact: John Woodmansee
401 S. Adams Street, Room 422
Marion, IN 46953-2037
Ph. (765) 651-2413
Fax (765) 651-2415
Email: grantces@purdue.edu
Web site: www.ces.purdue.edu/grant

Grant County

Center for Entrepreneurial Excellence
Northeast Indiana Innovation Center

Financial & Technical Assistance: NIIC Capital Ventures and Northeast Angel Network offer small funds. Comprehensive business development assistance, idea evaluation; feasibility analysis; incubator and new product development offered.

Serving: Grant, Allen, Adams, Kosciusko, LaGrange, Noble, Blackford, DeKalb, Huntington, Jay, Steuben, Wells and Whitley Counties

Contact: Remound Wright
3201 Stellhorn Road
Ft Wayne, IN 46815
Ph. (260) 407-6442 or (260) 407-6462
Fax (260) 399-1606
E-mail: rwright@niic.net
Web site: www.niic.net
Indiana Resource Guide—East Region

North Central Small Business Development Center

Technical Assistance: Offers educational workshops for small businesses, also a network of volunteer counselors for small business planning, financing and operations.

Serving: Grant, Wabash, Miami, Howard, Tipton, and Cass Counties

Contact: North Central SBDC
700 E. Firmin Street
Suite 106
Kokomo, IN 46902

E-mail: northcentral@isbdc.org
Web site: www.isbdc.org

SCORE – Marion/Grant County

Technical Assistance: Counselors to America's Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

Serving: But not limited to Grant, Blackford, Jay, Delaware, Randolph, Henry and Wayne Counties

Contact: Gary Tyler, President
215 S. Adams
Marion, IN 46952
Ph. (765) 664-5107
Fax (765) 668-5443

E-mail: score550@nxco.com
Web site: www.bloomington.in.us/~mscore

USDA – Natural Resources Conservation Service

Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

Serving: Grant County

Contact: Tod Herrli, District Conservationist
Marion Service Center
1113 E. 4th Street
Marion, IN 46952-4211
Ph. (765) 668-8983 ext. 3
Fax (765) 664-6437

E-mail: tod.herrli@in.usda.gov
Web site: www.in.nrcs.usda.gov

USDA – Rural Development

Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

Serving: Grant, Blackford, Delaware, Hamilton, Hancock, Madison, Marion and Tipton Counties

Contact: Judy Presley, Manager
Anderson Office
182 W. 300 N. Suite D
Anderson, IN 46012-5103
Ph. (765) 644-4249 ext. 4
Fax (765) 640-9029

E-mail: judy.presley@in.usda.gov
Web site: www.rurdev.usda.gov

Henry County

East Central Indiana Small Business Development Center

Technical Assistance: Offers educational workshops for small businesses, also a network of volunteer counselors for small business planning, financing and operations.

Serving: Henry, Blackford, Jay, Randolph, Delaware and Wayne Counties

Contact: East Central Indiana SBDC
500 South A Street
Richmond, IN 47374
Ph. (765) 962-2887 or (765) 962-2887
Fax (765) 966-0882

E-mail: eastcentral@isbdc.org
Web site: www.isbdc.org

Henry County Convention and Visitors Bureau

Technical Assistance: This is the marketing organization for Henry County that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.

Serving: Henry County

Contact: Christine Mallette
2020 South Memorial Drive, Suite 1
New Castle, IN 47362
Ph. (765) 593-0764 or (888) 676-4302
Fax (765) 593-0766

E-mail: info@henrycountyin.org
Web site: www.henrycountyin.org
**Indiana Resource Guide–East Region**

**Henry County Purdue Cooperative Extension Service**

**Technical Assistance:** Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

**Serving:** Henry County

**Contact:** Jonathan Ferris  
1201 Race Street, Suite 303  
New Castle, IN 47362-4626  
Ph. (765) 529-5002  
Fax (765) 529-8966

**E-mail:** henryces@purdue.edu

**Web site:** www.ces.purdue.edu/henry

**Hoosier Energy – Henry County REMC**

**Financial Assistance:** 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

**Serving:** Henry, Delaware, Fayette, Hancock, Madison, Randolph, Rush and Wayne Counties

**Contact:** Henry County REMC  
201 N. 6th Street  
P.O. Box D  
New Castle, IN 47362  
Ph. (765) 529-1212 or (800) 248-8413  
Fax (765) 529-1667

**E-mail:** hcremc@hrtc.net

**Web site:** www.henrycountyremc.com

**New Castle/Henry County Economic Development Corporation**

**Technical Assistance:** This office acts as a liaison between business and state and/or local government with possible tax abatements if business qualifies. Assistance is offered to entrepreneurs with business plans and steps to starting new business.

**Serving:** Henry County

**Contact:** Bryan Coats, President & CEO  
100 South Main Street, Suite 203  
New Castle, IN 47362  
Ph. (765) 521-7402  
Fax (765) 521-7404

**E-mail:** info@midwestdevelopment.org

**Web site:** www.midwestdevelopment.org

**SCORE – Marion/Grant County**

**Technical Assistance:** Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

**Serving:** But not limited to Henry, Blackford, Grant, Jay, Delaware, Randolph and Wayne Counties

**Contact:** Gary Tyler, President  
215 S. Adams  
Marion, IN 46952  
Ph. (765) 664-5107  
Fax (765) 668-5443

**E-mail:** score550@nxco.com

**Web site:** www.bloomington.in.us/~mscore

**USDA – Natural Resources Conservation Service**

**Technical Assistance:** Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

**Serving:** Henry County

**Contact:** Curtis Knueven, Acting District Conservationist  
New Castle Service Center  
146 E. County Road 200 N., Suite C  
New Castle, IN 47362-9201  
Ph. (765) 529-2303 ext. 3  
Fax (765) 521-8174

**E-mail:** curtis.knueven@in.usda.gov

**Web site:** www.in.nrcs.usda.gov

**USDA – Rural Development**

**Financial & Technical Assistance:** Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

**Serving:** Henry, Fayette, Randolph, Union and Wayne Counties

**Contact:** Michael Cunningham, Manager  
Winchester Office  
975 E. Washington Street, Suite 3  
Winchester, IN 47394-0151  
Ph. (765) 584-4505 ext. 4  
Fax (765) 584-1939

**E-mail:** michael.cunningham@in.usda.gov

**Web site:** www.rurdev.usda.gov
Howard County

Howard County Purdue Cooperative Extension Service

**Technical Assistance:** Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

**Serving:** Howard County

**Contact:** G. Allen Ullom
Howard County Government Building
120 East Mulberry, Suite 105
Kokomo, IN 46901-4660
Ph. (765) 456-2313
Fax (765) 456-2319

**E-mail:** howardces@purdue.edu

**Web site:** www.ces.purdue.edu/howard

Kokomo/Howard County Convention and Visitors Bureau

**Technical Assistance:** This is the marketing organization for Kokomo, Indiana that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities' quality of life.

**Serving:** Kokomo, Indiana

**Contact:** Peggy Hobson, Executive Director
1504 North Reed Road (U.S. 31)
Kokomo, IN 46901
Ph. (765) 457-6802 or (800) 837-0971
Fax (765) 457-1572

**E-mail:** information@visitkokomo.org

**Web site:** www.kokomo-in.org

Kokomo/Howard County Development Corporation

**Financial & Technical Assistance:** Staff works cooperatively with local lenders, the Indiana Department of Commerce; the City's Department of Engineering, utility providers; and businesses to meet the diverse needs of new and existing business. Inventrek is an incubator located at this site for new businesses.

**Serving:** Kokomo and Howard County

**Contact:** Greg Aaron, President
700 East Firmin Street, Suite 200
Kokomo, IN 46902
Ph. (765) 456-7444
Fax (765) 854-0481

**E-mail:** gaaron@khdc.org

**Web site:** www.khdc.org

North Central Small Business Development Center

**Technical Assistance:** Offers educational workshops for small businesses, also a network of volunteer counselors for small business planning, financing and operations.

**Serving:** Howard, Wabash, Grant, Miami, Tipton, and Cass Counties

**Contact:** North Central SBDC
700 E. Firmin Street
Suite 106
Kokomo, IN 46902

**E-mail:** northcentral@isbdc.org

**Web site:** www.isbdc.org

SCORE – Kokomo/Howard County

**Technical Assistance:** Counselors to America's Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

**Serving:** But not limited to Howard, Cass, Benton, White, Miami, Warren, Tippecanoe and Carroll Counties

**Contact:** Bob Straub, Chairman
325 N. Main Street
Kokomo, IN 46901-4621
Ph. (765) 457-5301
Fax (765) 452-4564

**E-mail:** rjstraub2@insightbb.com

USDA – Natural Resources Conservation Service

**Technical Assistance:** Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

**Serving:** Howard County

**Contact:** Kerry Smith, District Conservationist
Kokomo Service Center
1103 S. Goyer Road
Kokomo, IN 46902-2777
Ph. (765) 457-2114 ext. 3
Fax (765) 457-1014

**E-mail:** kerry.smith@in.usda.gov

**Web site:** www.in.nrcs.usda.gov
USDA – Rural Development

Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

Serving: Howard, Benton, Carroll, Cass, Miami, Newton, Tippecanoe and White Counties

Contact: John Anthrop, Manager
Lafayette Office
1812 Troxel Drive, Suite C1
Lafayette, IN 47909
Ph. (765) 474-9992 ext. 4
Fax (765) 474-1266
E-mail: john.anthrop@in.usda.gov
Web site: www.rurdev.usda.gov

Huntington County

Center for Entrepreneurial Excellence
Northeast Indiana Innovation Center

Financial & Technical Assistance: NIIC Capital Ventures and Northeast Angel Network offer small funds. Comprehensive business development assistance, idea evaluation; feasibility analysis; incubator and new product development offered.

Serving: Huntington, DeKalb, Blackford, Allen, Adams, Kosciusko, LaGrange, Noble, Grant, Jay, Steuben, Wells and Whitley Counties

Contact: Remound Wright
3201 Stellhorn Road
Ft Wayne, IN 46815
Ph. (260) 407-6442 or (260) 407-6462
Fax (260) 399-1606
E-mail: rwright@niic.net
Web site: www.niic.net

Community Development Corporation of Northeast Indiana

Funding & Technical Assistance: Loans for small businesses, retail, manufacturing, machinery, and building. Also serves as a link with other advisory organizations to assist with starting a business.

Serving: Huntington, DeKalb, LaGrange, Noble, Adams, Allen, Steuben, Wells and Whitley Counties

Contact: Darren Renier
1 East Main St, Room 840
Ft Wayne, IN 46802
Ph. (260) 427-2109
Fax (260) 427-1375
E-mail: Darren.m.renier@cityoffortwayne.org
Web site: www.cityoffortwayne.org

Huntington County Chamber of Commerce

Technical Assistance: Offers counseling and information for new businesses.

Serving: Huntington County

Contact: Robert Brown
305 Warren St.
Huntington, IN 46750
Ph. (260) 356-5300
Fax (260) 355-434
E-mail: president@huntington-chamber.com
Web site: www.huntington-chamber.com

Huntington County Purdue Cooperative Extension Service

Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

Serving: Huntington County

Contact: Rolla Parsons
Courthouse Annex
354 N. Jefferson Street, Suite 202
Huntington, IN 46750-2743
Ph. (260) 358-4826
Fax (260) 358-4829
E-mail: huntingtonces@purdue.edu
Web site: www.ces.purdue.edu/huntington

Huntington County Visitor and Convention Bureau

Technical Assistance: This is the marketing organization for Huntington County that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.

Serving: Huntington County

Contact: Rose Meldrum, Executive Director
407 N. Jefferson Street
Huntington, IN 46750
Ph. (260) 359-8687 or (800) 848-4282
E-mail: info@visithuntington.org
Web site: www.visithuntington.org
**Northeast Indiana Small Business Development Center**

**Technical Assistance:** Offers a dynamic curriculum of valuable educational workshops for small businesses. Also offers a network of volunteer counselors for small business planning, financing and operations.

**Serving:** Huntington, LaGrange, Steuben, Noble, DeKalb, Whitley, Allen, Adams and Wells Counties

**Contact:** Northeast Indiana SBDC
Hobson Center
4312 Hobson Road, Suite B
Fort Wayne, IN 46815
Ph. (260) 481-0500
Fax (260) 481-0499
E-mail: northeast@isbdc.org
Web site: www.neisbdc.org

**USDA – Natural Resources Conservation Service**

**Technical Assistance:** Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

**Serving:** Huntington County

**Contact:** Tim Bomba, District Conservationist
Huntington Service Center
2040 Riverfork Drive W.
Huntington, IN 46750-9004
Ph. (260) 356-6816 ext. 3
Fax (260) 356-9557
E-mail: tim.bomba@in.usda.gov
Web site: www.in.nrcs.usda.gov

**Serving:** Huntington, DeKalb, Allen, Adams, Steuben, LaGrange, Noble, Wells and Whitley Counties

**Serving:** But not limited to Huntington, DeKalb, Allen, LaGrange, Steuben, Noble, Kosciusko, Wabash, Whitley, Wells and Adams Counties

**Region 3A Economic Development District**

**Funding Assistance:** Revolving loan for value-added agriculture.

**Serving:** Huntington, DeKalb, Allen, Adams, Steuben, LaGrange, Noble, Wells and Whitley Counties

**Contact:** Nate Cole
217 Fairview Blvd.
Kendallville, IN 46755
Ph. (260) 347-4714
Fax (260) 347-4718
E-mail: ncole@region3a.org
Web site: www.region3a.org

**SCORE Fort Wayne**

**Technical Assistance:** Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

**Serving:** But not limited to Huntington, DeKalb, Allen, LaGrange, Steuben, Noble, Kosciusko, Wabash, Whitley, Wells and Adams Counties

**Contact:** Tom Linnomeier
1300 S Harrison, Suite 0130
Ft Wayne, IN 46802-3435
Ph. (260) 422-2601
Fax (260) 422-2601
E-mail: score@fwi.com
Web site: www.score-fortwayne.org

**venture Works**

**Technical Assistance:** Business and market plan development; idea concept and feasibility study; market research and product development; and incubator for new business available.

**Serving:** Huntington County

**Contact:** Kay Schwob
Enterprise Resource Center
2303 College Ave
Huntington, IN 46750
Ph. (260) 359-4100
Fax (260) 359-4105
E-mail: info@hcuedventureworks.com
Web site: www.hcuedventureworks.com
Jay County

Center for Entrepreneurial Excellence
Northeast Indiana Innovation Center

Financial & Technical Assistance: NIIC Capital Ventures and Northeast Angel Network offer small funds. Comprehensive business development assistance, idea evaluation; feasibility analysis; incubator and new product development offered.

Serving: Jay, Huntington, DeKalb, Blackford, Allen, Adams, Kosciusko, LaGrange, Noble, Grant, Steuben, Wells and Whitley Counties

Contact: Remound Wright
3201 Stellhorn Road
Ft Wayne, IN 46815
Ph. (260) 407-6442 or (260) 407-6462
Fax (260) 399-1606
E-mail: rwright@niic.net
Web site: www.niic.net

East Central Indiana Small Business Development Center

Technical Assistance: Offers educational workshops for small businesses, also a network of volunteer counselors for small business planning, financing and operations.

Serving: Jay, Blackford, Randolph, Delaware, Henry and Wayne Counties

Contact: East Central Indiana SBDC
500 South A Street
Richmond, IN 47374
Ph. (765) 962-2887 or (765) 962-2887
Fax (765) 966-0882
E-mail: eastcentral@isbdc.org
Web site: www.isbdc.org

Jay County Purdue Cooperative Extension Service

Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

Serving: Jay County

Contact: John Knipp
504 West Arch Street
Portland, IN 47371-1317
Ph. (260) 726-4707 or (260) 726-4764
Fax (260) 726-2946
E-mail: jayces@purdue.edu
Web site: www.ces.purdue.edu/jay

Jay County Tourism

Technical Assistance: This is the marketing organization for Jay County that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.

Serving: Jay County

Contact: Gyneth Augsburger
118 S. Meridian Street, Suite C
Portland, IN 47371
Ph. (260) 726-3366 or (877) 726-4481
Fax (260) 726-3372
E-mail: jcvcb@jayco.net
Web site: www.visitjaycounty.com

SCORE – Marion/Grant County

Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

Serving: But not limited to Jay, Henry, Blackford, Grant, Delaware, Randolph and Wayne Counties

Contact: Gary Tyler, President
215 S. Adams
Marion, IN 46952
Ph. (765) 664-5107
Fax (765) 668-5443
E-mail: score550@nxco.com
Web site: www.bloomington.in.us/~mscore

USDA – Natural Resources Conservation Service

Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

Serving: Jay County

Contact: Scott Mynsberge, District Conservationist
Portland Service Center
1331 Highway 67 West
Portland, IN 47371-1146
Ph. (260) 726-4888 ext. 3
Fax (260) 726-2382
E-mail: scott.mynsberge@in.usda.gov
Web site: www.in.nrcs.usda.gov
Indiana Resource Guide – East Region

USDA – Rural Development

Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

Serving: Jay, Adams, Allen, Huntington, Wabash and Wells Counties

Contact: Claudia Karges, Manager
Decatur Office
975 South 11th Street
Decatur, IN 46733
Ph. (260) 728-2141 ext. 4
Ph. (260) 728-2988
E-mail: claudia.karges@in.usda.gov
Web site: www.rurdev.usda.gov

Madison County

Anderson/Madison County Visitors & Convention Bureau

Technical Assistance: This is the marketing organization for Madison County that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.

Contact: Maureen Lambert, Director of Sales & Marketing
6335 S. Scatterfield Road
Anderson, IN 46013
Ph. (800) 533-6569
Fax (765) 643-9083
E-mail: info@heartlandspirit.com
Web site: www.heartlandspirit.com

Central Indiana Small Business Development Center

Technical Assistance: Offers free and low cost information, management counseling, and educational services designed to support small business owners and potential entrepreneurs.

Serving: Madison, Monroe, Boone, Hendricks, Hamilton, Marion, Johnson, Hancock and Shelby Counties

Contact: Central Indiana SBDC
2126 North Meridian Street
Suite 120
Indianapolis, IN 46202
Ph. (317) 233-7232
Fax (317) 926-2829
E-mail: centralindiana@isbdc.org
Web site: www.isbdc.org

Hoosier Energy – Henry County REMC

Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

Serving: Madison, Henry, Delaware, Fayette, Hancock, Randolph, Rush and Wayne Counties

Contact: Henry County REMC
201 N. 6th Street
P.O. Box D
New Castle, IN 47362
Ph. (765) 529-1212 or (800) 248-8413
Fax (765) 529-1667
E-mail: hcremc@hrtc.net
Web site: www.henrycountyremc.com

Madison County Purdue Cooperative Extension Service

Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

Serving: Madison County

Contact: John Orick
Madison County Government Center
16 E. 9th Street, Suite 303
Anderson, IN 46016-1598
Ph. (765) 641-9514
Fax (765) 641-9517
E-mail: madisonces@purdue.edu
Web site: www.ces.purdue.edu/madison

SCORE – Anderson

Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

Serving: But not limited to Madison, Fountain, Montgomery, Clinton, Boone, Tipton and Hamilton Counties

Contact: Chapter Chairman
205 W. 11th Street
P.O. Box 469
Anderson, IN 46015
Ph. (765) 642-0264
E-mail: PostMaster@ScoreAnderson.org
Web site: www.scoreanderson.org
**USDA – Natural Resources Conservation Service**

**Technical Assistance:** Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

**Serving:** Madison County

**Contact:** Tod Herrli, District Conservationist
Anderson Service Center
182 W. 300 N., Suite D
Anderson, IN 46012-5103
Ph. (765) 644-4249 ext. 3
Fax (765) 640-9029

**E-mail:** tod.herrli@in.usda.gov

**Web site:** www.in.nrcs.usda.gov

**USDA – Rural Development**

**Financial & Technical Assistance:** Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

**Serving:** Madison, Blackford, Delaware, Grant, Hamilton, Hancock, Marion and Tipton Counties

**Contact:** Judy Presley, Manager
Anderson Office
182 W. 300 N. Suite D
Anderson, IN 46012-5103
Ph. (765) 644-4249 ext. 4
Fax (765) 640-9029

**E-mail:** judy.presley@in.usda.gov

**Web site:** www.rurdev.usda.gov

**Miami County Economic Development Authority**

**Technical Assistance:** Coordinates with SBDC and has tax abatements available for small industry.

**Serving:** Miami County

**Contact:** Jim Tidd, Executive Director
1525 West Hoosier Boulevard, Suite 201
Peru, IN 46970
Ph. (765) 689-0159 or (765) 472-7470
Fax (765) 689-0168

**E-mail:** jtidd@miamicountyeda.com

**Web site:** www.miamicountyeda.com

**Miami County Purdue Cooperative Extension Service**

**Technical Assistance:** Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

**Serving:** Miami County

**Contact:** Gary Horner
1029 W. 200 N.
Peru, IN 46970-7526
Ph. (765) 472-1921
Fax (765) 473-9436

**E-mail:** miamices@purdue.edu

**Web site:** www.purdue.edu/miami

**North Central Small Business Development Center**

**Technical Assistance:** Offers educational workshops for small businesses, also a network of volunteer counselors for small business planning, financing and operations.

**Serving:** Miami, Wabash, Grant, Howard, Tipton, and Cass Counties

**Contact:** North Central SBDC
700 E. Firmin Street
Suite 106
Kokomo, IN 46902

**E-mail:** northcentral@isbdc.org

**SCORE – Kokomo/Howard County**

**Technical Assistance:** Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

**Serving:** But not limited to Miami, Howard, Cass, Benton, White, Warren, Tippecanoe and Carroll Counties

**Contact:** Bob Straub, Chairman
325 N. Main Street
Kokomo, IN 46901-4621
Ph. (765) 457-5301
Fax (765) 452-4564

**E-mail:** rjstraub2@insightbb.com
**USDA – Natural Resources Conservation Service**

**Technical Assistance:** Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

**Serving:** Miami County

**Contact:** Rick Duff, District Conservationist  
Peru Service Center  
1626 W. Logansport Road  
Peru, IN 46970-1748  
Ph. (765) 473-6753 ext. 3  
Fax (765) 473-6505

**E-mail:** rick.duff@in.usda.gov  
**Web site:** www.in.nrcs.usda.gov

**USDA – Rural Development**

**Financial & Technical Assistance:** Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

**Serving:** Miami, Benton, Carroll, Cass, Howard, Newton, Tippecanoe and White Counties

**Contact:** John Anthrop, Manager  
Lafayette Office  
1812 Troxel Drive, Suite C1  
Lafayette, IN 47909  
Ph. (765) 474-9992 ext. 4  
Fax (765) 474-1266

**E-mail:** john.anthrop@in.usda.gov  
**Web site:** www.rurdev.usda.gov

**Noble County**

**Center for Entrepreneurial Excellence**

**Northeast Indiana Innovation Center**

**Financial & Technical Assistance:** NIIC Capital Ventures and Northeast Angel Network offer small funds. Comprehensive business development assistance, idea evaluation; feasibility analysis; incubator and new product development offered.

**Serving:** Noble, Jay, Huntington, DeKalb, Blackford, Allen, Adams, Kosciusko, LaGrange, Grant, Steuben, Wells and Whitley Counties

**Contact:** Remound Wright  
3201 Stellhorn Road  
Ft Wayne, IN 46815  
Ph. (260) 407-6442 or (260) 407-6462  
Fax (260) 399-1606

**E-mail:** rwright@niic.net  
**Web site:** www.niic.net

**Community Development Corporation of Northeast Indiana**

**Funding & Technical Assistance:** Loans for small businesses, retail, manufacturing, machinery, and building. Also serves as a link with other advisory organizations to assist with starting a business.

**Serving:** Noble, DeKalb, LaGrange, Huntington, Adams, Allen, Steuben, Wells and Whitley Counties

**Contact:** Darren Renier  
1 East Main St, Room 840  
Ft Wayne, IN 46802  
Ph. (260) 427-2109  
Fax (260) 427-1375

**E-mail:** Darren.m.renier@cityoffortwayne.org  
**Web site:** www.cityoffortwayne.org

**Noble County Convention & Visitors Bureau**

**Technical Assistance:** This is the marketing organization for Noble County that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.

**Serving:** Noble County

**Contact:** Sarah Thomas, Director  
P.O. Box 934  
Kendallville, IN 46755  
Ph. (877) 202-5761  
Fax (260) 599-0060

**E-mail:** infor@visitnoblecounty.com  
**Web site:** www.VisitNoblecounty.com

**Noble County Economic Development Corporation**

**Technical Assistance:** Will work with new businesses to obtain business location, and a resource that will assist in finding local, state, and federal assistance such as tax abatements, training assistance and other start-up needs.

**Serving:** Noble County

**Contact:** Rick Sherck, Executive Director  
P.O. Box 137  
Albion, IN 46701  
Ph. (260) 636-2113  
Fax (260) 636-3319

**E-mail:** rsherck@noblecountyedc.com  
**Web site:** www.noblecountyedc.com
Indiana Resource Guide–East Region

Noble County Purdue Cooperative Extension Service
Technical Assistance: Printed materials are available and references to help entrepreneurs explore options and make decisions. Office is a link to educators with the New Ventures team.
Serving: Noble County
Contact: Hanson L. Young
2090 N. State Road 9, Suite D
Albion, IN 46701-9577
Ph. (260) 636-2111
Fax (260) 636-7704
E-mail: nobleces@purdue.edu
Web site: www.ces.purdue.edu/noble

Northeast Indiana Small Business Development Center
Technical Assistance: Offers a dynamic curriculum of valuable educational workshops for small businesses. Also offers a network of volunteer counselors for small business planning, financing and operations.
Serving: Noble, LaGrange, Steuben, DeKalb, Whitley, Allen, Adams, Wells, and Huntington Counties
Contact: Northeast Indiana SBDC
Hobson Center
4312 Hobson Road, Suite B
Fort Wayne, IN 46815
Ph. (260) 481-0500
Fax (260) 481-0499
E-mail: northeast@isbdc.org
Web site: www.neisbdc.org

Or
Contact: Kendallville Chamber of Commerce
122 S. Main Street
Kendallville, IN 46755

Region 3A Economic Development District
Funding Assistance: Revolving loan for value-added agriculture.
Serving: Noble, DeKalb, Allen, Adams, Steuben, LaGrange, Huntington, Wells and Whitley Counties
Contact: Nate Cole
217 Fairview Blvd.
Kendallville, IN 46755
Ph. (260) 347-4714
Fax (260) 347-4718
E-mail: ncole@region3a.org
Web site: www.region3a.org

SCORE Fort Wayne
Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.
Serving: But not limited to Noble, Huntington, DeKalb, Allen, LaGrange, Steuben, Kosciusko, Wabash, Whitley, Wells and Adams Counties
Contact: Tom Linnemeier
1300 S Harrison, Suite 0130
Ft Wayne, IN 46802-3435
Ph. (260) 422-2601
Fax (260) 422-2601
E-mail: score@fwi.com
Web site: www.score-fortwayne.org

USDA – Natural Resources Conservation Service
Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.
Serving: Noble County
Contact: Russell Baker, District Conservationist
Albion Service Center
100 E. Park Drive
Albion, IN 46701-9797
Ph. (260) 636-7682 ext. 3
Fax (260) 636-2525
E-mail: russell.baker@in.usda.gov
Web site: www.in.nrcs.usda.gov

USDA – Rural Development
Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.
Serving: Noble, DeKalb, LaGrange, Steuben and Whitley Counties
Contact: Mary Henry, Manager
Albion Office
104 E. Park Drive
Albion, IN 46701-1437
Ph. (260) 636-7682 ext. 4
Fax (260) 636-2525
E-mail: mary.henry@in.usda.gov
Web site: www.rurdev.usda.gov
Wood-Land-Lakes RC&D
Technical Assistance: Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan, develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.
Serving: Noble, Steuben, Whitley, DeKalb, Elkhart and LaGrange Counties
Contact: Brian Campbell
1220N 200W, Ste J
Angola, IN 46703
Ph. (260) 665-3211 ext. 5
Fax (260) 668-8887
E-mail: woodland-lakes@in.rcdnet.org
Web site: www.wood-land-lakes.org

Randolph County
East Central Indiana Small Business Development Center
Technical Assistance: Offers educational workshops for small businesses, also a network of volunteer counselors for small business planning, financing and operations.
Serving: Randolph, Blackford, Jay, Delaware, Henry and Wayne Counties
Contact: East Central Indiana SBDC
500 South A Street
Richmond, IN 47374
Ph. (765) 962-2887 or (765) 962-2887
Fax (765) 966-0882
E-mail: eastcentral@isbdc.org
Web site: www.isbdc.org

Hoosier Energy – Henry County REMC
Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.
Serving: Randolph, Henry, Delaware, Fayette, Hancock, Madison, Rush and Wayne Counties
Contact: Henry County REMC
201 N. 6th Street
P.O. Box D
New Castle, IN 47362
Ph. (765) 529-1212 or (800) 248-8413
Fax (765) 529-1667
E-mail: hcremc@hrtc.net
Web site: www.henrycountyremc.com

Hoosier Energy – Whitewater Valley REMC
Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.
Serving: Randolph, Dearborn, Fayette, Franklin, Union and Wayne Counties
Contact: Boyd Huff, CEO
101 Brownsville Avenue
P.O. Box 349
Liberty, IN 47353
Ph. (765) 458-5171 or (800) 529-5557
Fax (765) 458-5938
E-mail: bhuff@wwvremc.com
Web site: www.wwvremc.com

Randolph County Purdue Cooperative Extension Service
Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.
Serving: Randolph County
Contact: Daniel D. Kirtley
1885 S. U.S. 27
Winchester, IN 47394
Ph. (765) 584-2271 or (765) 584-8005
Fax (765) 584-2271
E-mail: randolphces@purdue.edu
Web site: www.ces.purdue.edu/randolph

SCORE – Marion/Grant County
Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.
Serving: But not limited to Randolph, Jay, Henry, Blackford, Grant, Delaware and Wayne Counties
Contact: Gary Tyler, President
215 S. Adams
Marion, IN 46952
Ph. (765) 664-5107
Fax (765) 668-5443
E-mail: score550@nxco.com
Web site: www.bloomington.in.us/~mscore
USDA – Natural Resources Conservation Service

Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

Serving: Randolph County
Contact: Randy Maggart, District Conservationist
Winchester Service Center
975 E. Washington Street, Suite 2
Winchester, IN 47394-9514
Ph. (765) 584-4505 ext. 3
Fax (765) 584-1939
E-mail: randy.maggart@in.usda.gov
Web site: www.in.nrcs.usda.gov

USDA – Rural Development

Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

Serving: Randolph, Henry, Fayette, Union and Wayne Counties
Contact: Michael Cunningham, Manager
Winchester Office
975 E. Washington Street, Suite 3
Winchester, IN 47394-0151
Ph. (765) 584-4505 ext. 4
Fax (765) 584-1939
E-mail: michael.cunningham@in.usda.gov
Web site: www.rurdev.usda.gov

Rush County

Hoosier Energy – Decatur County REMC

Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

Serving: Rush, Decatur, Bartholomew, Franklin, Jennings and Ripley Counties
Contact: Don Schilling, CEO
1430 West Main Street
P.O. Box 46
Greensburg, IN 47240-0046
Ph. (812) 663-3391 or (800) 844-7362
Fax (812) 663-8572
E-mail: dcremc@dcremc.com
Web site: www.dcremc.com

Hoosier Energy – Henry County REMC

Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

Serving: Rush, Henry, Delaware, Fayette, Hancock, Madison, Randolph, and Wayne Counties
Contact: Henry County REMC
201 N. 6th Street
P.O. Box D
New Castle, IN 47362
Ph. (765) 529-1212 or (800) 248-8413
Fax (765) 529-1667
E-mail: hcremc@hrtc.net
Web site: www.henrycountyremc.com

Rush County Economic & Community Development Corporation * Web site

Technical Assistance: Project assistance and information offered through each phase of business development. Also serves as a local liaison for sources of financing, incentives, permit and zoning information and infrastructure development.

Serving: Rush County
Contact: Greg Griffin, Executive Director
315 North Main Street
Rushville, IN 46173-1635
Ph. (765) 938-3232
Fax (765) 932-4191
E-mail: ecdecggriffin@yahoo.com
Web site: www.rushcounty.com/ecdc

Rush County Purdue Cooperative Extension Service

Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

Serving: Rush County
Contact: Will Schakel
Rush County Courthouse, Room 103
101 East Second Street
Rushville, IN 46173-1891
Ph. (765) 932-5974 or (765) 932-5975
Fax (765) 932-2787
E-mail: rushces@purdue.edu
Web site: www.ces.purdue.edu/rush
RushShelby Energy

Financial Assistance: May offer possible reduction of rates for economic development and up-front cost reduction for installation. Also contact source for Red Leg Program that offers zero interest loans and grants through rural cooperatives.

Serving: Rush and Shelby Counties

Contact: David Toll
1504 S. Harrison
P.O. Box 100
Shelbyville, IN 46176
Ph. (317) 398-6621
Fax (317) 398-2898
E-mail: dtoll@rse.coop
Web site: www.rse.coop

USDA – Natural Resources Conservation Service

Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

Serving: Rush County

Contact: Curtis Knueven, District Conservationist
Rushville Service Center
146 E. Hwy. 62
Rushville, IN 46173-9801
Ph. (765) 932-2813 ext. 3
Fax (765) 932-4468
E-mail: curtis.knueven@in.usda.gov
Web site: www.in.nrcs.usda.gov

SCORE – Indianapolis

Technical Assistance: Counselors to America's Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

Serving: But not limited to Rush, Johnson, Hendricks, south Hamilton, Marion, Hancock, north Morgan, Shelby, Fayette and Union Counties

Contact: SCORE
8500 Keystone Crossing
Suite 401
Indianapolis, IN 46240
(317) 226-7264
E-mail: indyscore@sbcglobal.net
Web site: www.indyscore.org

Southeastern Indiana Small Business Development Center

Technical Assistance: Offers educational workshops for small businesses, also a network of volunteer counselors for small business planning, financing and operations.

Serving: Rush, Fayette, Union, Franklin, Dearborn, Ripley, Ohio, Switzerland, Jefferson, Scott, Clark, Floyd, Washington, Harrison, Crawford and Orange Counties

Contact: Southeastern Indiana SBDC
975 Industrial Drive
Suite 2
Madison, IN 47250
Ph. (812) 265-3127 or (800) 595-3127
Fax (812) 265-5544
E-mail: southeastern@isbdc.org

Tipton County

North Central Small Business Development Center

Technical Assistance: Offers educational workshops for small businesses, also a network of volunteer counselors for small business planning, financing and operations.

Serving: Tipton, Wabash, Grant, Miami, Howard, and Cass Counties

Contact: North Central Indiana SBDC
700 E. Firmin Street
Suite 106
Kokomo, IN 46902
Ph. (765) 454-7922
E-mail: northcentral@isbdc.org
SCORE – Anderson

Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

Serving: But not limited to Tipton, Madison, Fountain, Montgomery, Clinton, Boone and Hamilton Counties

Contact: Chapter Chairman
205 W. 11th Street
P.O. Box 469
Anderson, IN 46015
Ph. (765) 642-0264

E-mail: PostMaster@ScoreAnderson.org
Web site: www.scoreanderson.org

Tipton County Purdue Cooperative Extension Service

Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team. Computer classes are provided to assist and build computer skills.

Serving: Tipton County

Contact: Mary Day
239 Ash Street, Suite A
Tipton, IN 46072
Ph. (765) 675-1177
Fax (765) 675-3594

E-mail: tiptonces@purdue.edu
Web site: www.ces.purdue.edu/tipton

USDA – Natural Resources Conservation Service

Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

Serving: Tipton County

Contact: Kerry Smith, Acting District Conservationist
Tipton Service Center
243 Ash Street
Tipton, IN 46072-1752
Ph. (765) 675-2316 ext. 3
Fax (765) 675-6736

E-mail: kerry.smith@in.usda.gov
Web site: www.in.nrcs.usda.gov

USDA – Rural Development

Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

Serving: Tipton, Blackford, Delaware, Grant, Hamilton, Hancock, Madison and Marion Counties

Contact: Judy Presley, Manager
Anderson Office
182 W. 300 N. Suite D
Anderson, IN 46012-5103
Ph. (765) 644-4249 ext. 4
Fax (765) 640-9029

E-mail: judy.presley@in.usda.gov
Web site: www.rurdev.usda.gov

Union County

Hoosier Energy – Whitewater Valley REMC

Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

Serving: Union, Dearborn, Fayette, Franklin, Randolph and Wayne Counties

Contact: Boyd Huff, CEO
101 Brownsville Avenue
P.O. Box 349
Liberty, IN 47353
Ph. (765) 458-5171 or (800) 529-5557
Fax (765) 458-5938

E-mail: bhuff@wwvremc.com
Web site: www.wwvremc.com

SCORE – Indianapolis

Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

Serving: But not limited to Union, Johnson, Hendricks, south Hamilton, Marion, Hancock, north Morgan, Shelby, Rush and Fayette Counties

Contact: SCORE
8500 Keystone Crossing
Suite 401
Indianapolis, IN 46240
(317) 226-7264

E-mail: indyscore@sbcglobal.net
Web site: www.indyscore.org
Southeastern Indiana Small Business Development Center

Technical Assistance: Offers educational workshops for small businesses, also a network of volunteer counselors for small business planning, financing and operations.

Serving: Union, Rush, Fayette, Franklin, Dearborn, Ripley, Ohio, Switzerland, Jefferson, Scott, Clark, Floyd, Washington, Harrison, Crawford and Orange Counties

Contact: Southeastern Indiana SBDC
975 Industrial Drive
Suite 2
Madison, IN 47250
Ph. (812) 265-3127 or (800) 595-3127
Fax (812) 265-5544
E-mail: southeastern@isbdc.org
Web site: www.isbdc.org

Union County Purdue Cooperative Extension Service

Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

Serving: Union County

Contact: Jennifer Chesnut
411 Patriot Boulevard
Liberty, IN 47535
Ph. (765) 458-5055
Fax (765) 458-6887
E-mail: unionces@purdue.edu
Web site: www.ces.purdue.edu/union

USDA – Natural Resources Conservation Service

Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

Serving: Union County

Contact: Chris Downing, District Conservationist
Connorsville Service Center
2590 Park Road
Connorsville, IN 47331-3040
Ph. (765) 825-2331 ext. 3
Fax (765) 825-4447
E-mail: chris.downing@in.usda.gov
Web site: www.in.nrcs.usda.gov

USDA – Rural Development

Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

Serving: Union, Henry, Fayette, Randolph and Wayne Counties

Contact: Michael Cunningham, Manager
Winchester Office
975 E. Washington Street, Suite 3
Winchester, IN 47394-0151
Ph. (765) 584-4505 ext. 4
Fax (765) 584-1939
E-mail: michael.cunningham@in.usda.gov
Web site: www.rurdev.usda.gov

Wabash County

North Central Small Business Development Center

Technical Assistance: Offers educational workshops for small businesses, also a network of volunteer counselors for small business planning, financing and operations.

Serving: Wabash, Grant, Miami, Howard, Tipton, and Cass Counties

Contact: North Central SBDC
700 E. Firmin Street
Suite 106
Kokomo, IN 46902
E-mail: northcentral@isbdc.org
Web site: www.isbdc.org

SCORE Fort Wayne

Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

Serving: But not limited to Wabash, Noble, Huntington, DeKalb, Allen, LaGrange, Steuben, Kosciusko, Whitley, Wells and Adams Counties

Contact: Tom Linnemeier
1300 S Harrison, Suite 0130
 Ft Wayne, IN 46802-3435
Ph. (260) 422-2601
Fax (260) 422-2601
E-mail: score@fwi.com
Web site: www.score-fortwayne.org
**USDA – Natural Resources Conservation Service**

Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

**Serving:** Wabash County

**Contact:** Joe Updike, District Conservationist  
Wabash Service Center  
599 Bryan Avenue  
Wabash, IN 46992-1019  
Ph. (260) 563-7486 ext. 3  
Fax (260) 563-6007

E-mail: joe.updike@in.usda.gov  
Web site: www.in.nrcs.usda.gov

**USDA – Rural Development**

Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

**Serving:** Wabash, Adams, Allen, Huntington, Jay and Wells Counties

**Contact:** Claudia Karges, Manager  
Decatur Office  
975 South 11th Street  
Decatur, IN 46733  
Ph. (260) 728-2141 ext. 4  
Ph. (260) 728-2988

E-mail: claudia.karges@in.usda.gov  
Web site: www.rurdev.usda.gov

**Wabash County Chamber of Commerce**

Technical Assistance: Counseling available from SBDC at this office twice monthly, also literature and assistance with press releases for new businesses.

**Serving:** Wabash County

**Contact:** Kimberly Pinkerton, President  
210 South Wabash Street  
PO Box 371  
Wabash, IN 46992  
Ph. (260) 563-1168  
Fax (260) 563-6920

E-mail: info@wabashchamber.org  
Web site: www.wabashchamber.org

**Wabash County Convention and Visitors Bureau**

Technical Assistance: This is the marketing organization for Wabash County that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.

**Serving:** Wabash County

**Contact:** Trula Frank  
36 East Market Street  
Wabash, IN 46992  
Ph. (810) 563-1169 or (800) 563-1169  
Fax (260) 569-1782

E-mail: tourism@wabashcountycvb.com  
Web site: www.wabashcountycvb.com

**Wabash County Purdue Cooperative Extension Service**

Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

**Serving:** Wabash County

**Contact:** Matt Moorman  
Wabash County Courthouse  
1 West Hill Street  
Wabash, IN 46992-3180  
Ph. (260) 563-0661  
Fax (260) 563-3451

E-mail: wabashces@purdue.edu  
Web site: www.ces.purdue.edu/wabash

**Wayne County**

**East Central Indiana Small Business Development Center**

Technical Assistance: Offers educational workshops for small businesses, also a network of volunteer counselors for small business planning, financing and operations.

**Serving:** Wayne, Blackford, Jay, Randolph, Delaware and Henry Counties

**Contact:** East Central Indiana SBDC  
500 South A Street  
Richmond, IN 47374  
Ph. (765) 962-2887 or (765) 962-2887  
Fax (765) 966-0882

E-mail: eastcentral@isbdc.org  
Web site: www.isbdc.org
Indiana Resource Guide—East Region

Hoosier Energy – Henry County REMC
Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.
Serving: Wayne, Henry, Delaware, Fayette, Hancock, Madison, Randolph and Rush Counties
Contact: Henry County REMC
201 N. 6th Street
P. O. Box D
New Castle, IN 47362
Ph. (765) 529-1212 or (800) 248-8413
Fax (765) 529-1667
E-mail: hcremc@hrtc.net
Web site: www.henrycountyremc.com

Hoosier Energy – Whitewater Valley REMC
Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.
Serving: Wayne, Dearborn, Fayette, Franklin, Randolph and Union Counties
Contact: Boyd Huff, CEO
101 Brownsville Avenue
P. O. Box 349
Liberty, IN 47353
Ph. (765) 458-5171 or (800) 529-5557
Fax (765) 458-5938
E-mail: bhuff@wwvremc.com
Web site: www.wwvremc.com

Richmond/Wayne County Convention & Visitors Bureau
Technical Assistance: This is the marketing organization for Noble County that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.
Serving: Wayne County
Contact: Mary Walker, Director
5701 National Road East
Richmond, IN 46374
Ph. (800) 829-4639 or (765) 653-8743
Fax (765) 935-0440
E-mail: mwalker@visitrichmond.org
Web site: www.visitrichmond.org

SCORE – Marion/Grant County
Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.
Serving: But not limited to Wayne, Randolph, Jay, Henry, Blackford, Grant and Delaware Counties
Contact: Gary Tyler, President
215 S. Adams
Marion, IN 46952
Ph. (765) 664-5107
Fax (765) 668-5443
E-mail: score550@nxco.com
Web site: www.bloomington.in.us/~mscore

USDA – Natural Resources Conservation Service
Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.
Serving: Wayne County
Contact: Don Weaver, District Conservationist
Richmond Service Center
823 S. Round Barn Road
Richmond, IN 47374-4717
Ph. (765) 966-0191 ext. 3
Fax (765) 966-0455
E-mail: don.weaver@in.usda.gov
Web site: www.in.nrcs.usda.gov

USDA – Rural Development
Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.
Serving: Wayne, Henry, Fayette, Randolph and Union Counties
Contact: Michael Cunningham, Manager
Winchester Office
975 E. Washington Street, Suite 3
Winchester, IN 47394-0151
Ph. (765) 584-4505 ext. 4
Fax (765) 584-1939
E-mail: michael.cunningham@in.usda.gov
Web site: www.rurdev.usda.gov
Indiana Resource Guide–East Region

Wayne County Purdue Cooperative Extension Service
Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.
Serving: Wayne County
Contact: Stacy Herr
Wayne County Administration Building
401 E. Main Street
Richmond, IN 47374-4280
Ph. (765) 973-9281 or (765) 973-9283
Fax (765) 935-2512
E-mail: wayneces@purdue.edu
Web site: www.ces.purdue.edu/wayne

Wells County
Center for Entrepreneurial Excellence
Northeast Indiana Innovation Center
Financial & Technical Assistance: NIIC Capital Ventures and Northeast Angel Network offer small funds. Comprehensive business development assistance, idea evaluation; feasibility analysis; incubator and new product development offered.
Serving: Wells, Steuben, Kosciusko, LaGrange, Noble, Adams, Allen, Blackford, DeKalb, Grant, Huntington, Jay and Whitley Counties
Contact: Remound Wright
3201 Stellhorn Road
Ft Wayne, IN 46815
Ph. (260) 407-6442 or (260) 407-6462
Fax (260) 399-1606
E-mail: rwright@niic.net
Web site: www.niic.net

Community Development Corporation of Northeast Indiana
Financial & Technical Assistance: Loans for small businesses, retail, manufacturing, machinery, and building. Also serves as a link with other advisory organizations to assist with starting a business.
Serving: Wells, DeKalb, LaGrange, Huntington, Noble, Adams, Allen, Steuben and Whitley Counties
Contact: Darren Renier
1 East Main St, Room 840
Ft Wayne, IN 46802
Ph. (260) 427-2109
Fax (260) 427-1375
E-mail: Darren.m.renier@cityoffortwayne.org
Web site: www.cityoffortwayne.org

Northeast Indiana Small Business Development Center
Technical Assistance: offers a dynamic curriculum of valuable educational workshops for small businesses. Also offers a network of volunteer counselors for small business planning, financing and operations.
Serving: Wells, LaGrange, Steuben, Noble, DeKalb, Whitley, Allen, Adams, and Huntington Counties
Contact: Northeast Indiana SBDC
Hobson Center
4312 Hobson Road, Suite B
Fort Wayne, IN 46815
Ph. (260) 481-0500
Fax (260) 481-0499
E-mail: northeast@isbdc.org
Web site: www.neisbdc.org

Region 3A Economic Development District
Funding Assistance: Revolving loan for value-added agriculture.
Serving: Wells, DeKalb, Allen, Adams, Steuben, LaGrange, Huntington, Noble and Whitley Counties
Contact: Nate Cole
217 Fairview Blvd.
Kendallville, IN 46755
Ph. (260) 347-4714
Fax (260) 347-4718
E-mail: ncole@region3a.org
Web site: www.region3a.org

SCORE Fort Wayne
Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.
Serving: But not limited to Wells, Noble, Huntington, DeKalb, Allen, LaGrange, Steuben, Kosciusko, Wabash, Whitley and Adams Counties
Contact: Tom Linnemeier
1300 S Harrison, Suite 0130
Ft Wayne, IN 46802-3435
Ph. (260) 422-2601
Fax (260) 422-2601
E-mail: score@fwi.com
Web site: www.score-fortwayne.org
**USDA – Natural Resources Conservation Service**

**Technical Assistance:** Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

**Serving:** Wells County

**Contact:** Darrell Brown  
Bluffton Service Center  
117 W. Harvest Road  
Bluffton, IN 46714-9007  
Ph. (260) 824-1930 ext. 3  
Fax (260) 824-3284

**E-mail:** darrell.brown@in.usda.gov  
**Web site:** www.in.nrcs.usda.gov

**USDA – Rural Development**

**Financial & Technical Assistance:** Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

**Serving:** Wells, Adams, Allen, Huntington, Jay and Wabash Counties

**Contact:** Claudia Karges, Manager  
Decatur Office  
975 South 11th Street  
Decatur, IN 46733  
Ph. (260) 728-2141 ext. 4  
Ph. (260) 728-2988

**E-mail:** claudia.karges@in.usda.gov  
**Web site:** www.rurdev.usda.gov

**Wells County Chamber of Commerce**

**Technical Assistance:** Packet from Small Business Development Center, CEO can help look for loans.

**Serving:** Wells County

**Contact:** Suzanne Huffman, Director  
211 W. Water Street, Suite A  
Bluffton, IN 46714  
Ph. (260) 824-0510  
Fax (260) 824-5871

**E-mail:** coc@blufftonwellschamber.com  
**Web site:** www.blufftonwellschamber.com

**Wells County Purdue Cooperative Extension Service**

**Technical Assistance:** Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

**Serving:** Wells County

**Contact:** William Horan  
Wells County Community Center  
1240 S. 4-H Road  
P.O. Box 607  
Bluffton, IN 46714-0607  
Ph. (260) 824-6412 or (260) 824-6413  
Fax (260) 824-4891

**E-mail:** wellscses@purdue.edu  
**Web site:** www.ces.purdue.edu/wells

**Whitley County**

**Center for Entrepreneurial Excellence Northeast Indiana Innovation Center**

**Financial & Technical Assistance:** NIIC Capital Ventures and Northeast Angel Network offer small funds. Comprehensive business development assistance, idea evaluation; feasibility analysis; incubator and new product development offered.

**Serving:** Whitley, Wells, Steuben, Kosciusko, LaGrange, Noble, Adams, Allen, Blackford, DeKalb, Grant, Huntington and Jay Counties

**Contact:** Remound Wright  
3201 Stellhorn Road  
Ft Wayne, IN 46815  
Ph. (260) 407-6442 or (260) 407-6462  
Fax (260) 399-1606

**E-mail:** rwright@niic.net  
**Web site:** www.niic.net

**Community Development Corporation of Northeast Indiana**

**Funding & Technical Assistance:** Loans for small businesses, retail, manufacturing, machinery, and building. Also serves as a link with other advisory organizations to assist with starting a business.

**Serving:** Whitley, Wells, DeKalb, LaGrange, Huntington, Noble, Adams, Allen and Steuben Counties

**Contact:** Darren Renier  
1 East Main St, Room 840  
Ft Wayne, IN 46802  
Ph. (260) 427-2109  
Fax (260) 427-1375

**E-mail:** Darren.m.renier@cityoffortwayne.org  
**Web site:** www.cityoffortwayne.org
**Northeast Indiana Small Business Development Center**

**Technical Assistance:** Offers a dynamic curriculum of valuable educational workshops for small businesses. Also offers a network of volunteer counselors for small business planning, financing and operations.

**Serving:** Whitley, LaGrange, Steuben, Noble, DeKalb, Allen, Adams, Wells, and Huntington Counties

**Contact:** Northeast Indiana SBDC
Hobson Center
4312 Hobson Road, Suite B
Fort Wayne, IN 46815
Ph. (260) 481-0500
Fax (260) 481-0499

**E-mail:** northeast@isbdc.org
**Web site:** www.neisbdc.org

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**Region 3A Economic Development District**

**Funding Assistance:** Revolving loan for value-added agriculture.

**Serving:** Whitley, Wells, DeKalb, Allen, Adams, Steuben, LaGrange, Huntington and Noble Counties

**Contact:** Nate Cole
217 Fairview Blvd.
Kendallville, IN 46755
Ph. (260) 347-4714
Fax (260) 347-4718

**E-mail:** ncole@region3a.org
**Web site:** www.region3a.org

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**SCORE Fort Wayne**

**Technical Assistance:** Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

**Serving:** But not limited to Whitley, Wells, Noble, Huntington, DeKalb, Allen, LaGrange, Steuben, Kosciusko, Wabash and Adams Counties

**Contact:** Tom Linnemeier
1300 S Harrison, Suite 0130
Ft Wayne, IN 46802-3435
Ph. (260) 422-2601
Fax (260) 422-2601

**E-mail:** score@fwi.com
**Web site:** www.score-fortwayne.org

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**USDA – Natural Resources Conservation Service**

**Technical Assistance:** Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

**Serving:** Whitley County

**Contact:** Amy Lybarger, District Conservationist
Columbia City Service Center
1919 E. Business 30
Columbia City, IN 46725-9809
Ph. (260) 244-6266 ext. 3
Fax (260) 248-2778

**E-mail:** amy.lybarger@in.usda.gov
**Web site:** www.in.nrcs.usda.gov

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**USDA – Rural Development**

**Financial & Technical Assistance:** provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

**Serving:** Whitley, DeKalb, LaGrange, Noble and Steuben Counties

**Contact:** Mary Henry, Manager
Albion Office
104 East Park Drive
Albion, IN 46701-1437
Ph. (260) 636-7682 ext. 4
Fax (260) 636-2525

**E-mail:** mary.henry@in.usda.gov
**Web site:** www.rurdev.usda.gov

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**Whitley County Purdue Cooperative Extension Service**

**Technical Assistance:** Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

**Serving:** Whitley County

**Contact:** Valynnda Clack
Whitley County Courthouse Annex
115 S. Line Street
Columbia City, IN 46725-2325
Ph. (260) 625-3313 or (260) 244-7615
Fax (260) 244-6751

**E-mail:** whitleyces@purdue.edu
**Web site:** www.ces.purdue.edu/whitley
Wood-Land-Lakes RC&D

Technical Assistance: Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan, develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

Serving: Whitley, Noble, Steuben, DeKalb, Elkhart and LaGrange Counties

Contact: Brian Campbell
1220N 200W, Ste J
Angola, IN 46703
Ph. (260) 665-3211 ext. 5
Fax (260) 668-8887
E-mail: woodland-lakes@in.rcdnet.org
Web site: www.wood-land-lakes.org
BENTON COUNTY

Benton County Purdue Cooperative Extension Service
Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.
Serving: Benton County
Contact: Carolyn Watson
604 E. Second Street, Suite A
Fowler, IN 47944-1302
Ph. (765) 884-0140
Fax (765) 884-0574
E-mail: bentonces@purdue.edu
Web site: www.ces.purdue.edu/benton

Greater Lafayette Area Small Business Development Center
Technical Assistance: Provide entrepreneurs with the education, information and tools necessary to build successful businesses.
Serving: Benton, White, Carroll, Clinton, Tippecanoe, Montgomery, Fountain and Warren Counties
Contact: Greater Lafayette Area SBDC
Burton D. Morgan Center for Entrepreneurship
1201 West State Street
West Lafayette, IN 47907
Ph. (765) 496-6491
Fax (765) 494-9870
E-mail: grlafayette@isbdc.org
Web site: www.isbdc.org

SCORE – Kokomo/Howard County
Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.
Serving: But not limited to Benton, Miami, Howard, Cass, White, Warren, Tippecanoe and Carroll Counties
Contact: Bob Straub, Chairman
325 N. Main Street
Kokomo, IN 46901-4621
Ph. (765) 457-5301
Fax (765) 452-4564
E-mail: rjstraub2@insightbb.com

USDA – Natural Resources Conservation Service
Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.
Serving: Benton County
Contact: Mani Phengrasmy, District Conservationist
Fowler Service Center
109 S. Grant Avenue, Suite B
Fowler, IN 47944-1540
Ph. (765) 884-1090 ext. 3
Fax (765) 884-1030
E-mail: mani.phengrasmy@in.usda.gov
Web site: www.in.nrcs.usda.gov

USDA – Rural Development
Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.
Serving: Benton, Carroll, Cass, Howard, Miami, Newton, Tippecanoe and White Counties
Contact: John Anthrop, Manager
Lafayette Office
1812 Troxel Drive, Suite C1
Lafayette, IN 47909
Ph. (765) 474-9992 ext. 4
Fax (765) 474-1266
E-mail: john.anthrop@in.usda.gov
Web site: www.rurdev.usda.gov

Carroll County

Carroll County Economic Development Corporation
Technical Assistance: Consultation on paperwork requirements for local and state agencies offered, as well as assistance with permits, zoning regulations, infrastructure development and tax abatements.
Serving: Carroll County
Contact: William R. Brown, Executive Director
P.O. Box 83
Delphi, IN 46923
Ph. (765) 564-2060
Fax (765) 564-2207
E-mail: bbrown@carrollcountyindiana.org
Web site: www.carrollcountyin.org
**Carroll County Purdue Cooperative Extension Service**  
**Technical Assistance:** Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.  
**Serving:** Carroll County  
**Contact:** Joanne Lytton  
  P.O. Box 317  
  1523 N. U.S. Hwy 421, Suite 3  
  Delphi, IN 46923-0317  
  Ph. (765) 564-3169  
  Fax (765) 564-4743  
**E-mail:** carrollces@purdue.edu  
**Web site:** www.ces.purdue.edu/carroll

**Greater Lafayette Area Small Business Development Center**  
**Technical Assistance:** Provide entrepreneurs with the education, information and tools necessary to build successful businesses.  
**Serving:** Carroll, White, Clinton, Tippecanoe, Montgomery, Fountain, Warren, and Benton Counties  
**Contact:** Greater Lafayette Area SBDC  
  Burton D. Morgan Center for Entrepreneurship  
  1201 West State Street  
  West Lafayette, IN 47907  
  Ph. (765) 496-6491  
  Fax (765) 494-9870  
**E-mail:** grlafayette@isbdc.org  
**Web site:** www.isbdc.org

**SCORE – Kokomo/Howard County**  
**Technical Assistance:** Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.  
**Serving:** But not limited to Carroll, Miami, Howard, Cass, Benton, White, Warren and Tippecanoe Counties  
**Contact:** Bob Straub, Chairman  
  325 N. Main Street  
  Kokomo, IN 46901-4621  
  Ph. (765) 457-5301  
  Fax (765) 452-4564  
**E-mail:** rjstraub2@insightbb.com

**USDA – Natural Resources Conservation Service**  
**Technical Assistance:** Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.  
**Serving:** Carroll County  
**Contact:** Joe O’Donnell, District Conservationist  
  Delphi Service Center  
  1523 N. U.S. Highway 421, Suite 2  
  Delphi, IN 46923-9804  
  Ph. (765) 564-2849 ext. 3  
  Fax (765) 564-4628  
**E-mail:** joe.odonnell@in.usda.gov  
**Web site:** www.in.nrcs.usda.gov

**USDA – Rural Development**  
**Financial & Technical Assistance:** Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.  
**Serving:** Carroll, Benton, Cass, Howard, Miami, Newton, Tippecanoe and White Counties  
**Contact:** John Anthrop, Manager  
  Lafayette Office  
  1812 Troxel Drive, Suite C1  
  Lafayette, IN 47909  
  Ph. (765) 474-9992 ext. 4  
  Fax (765) 474-1266  
**E-mail:** john.anthrop@in.usda.gov  
**Web site:** www.rurdev.usda.gov

**Clay County**  
**Clay County Purdue Cooperative Extension Service**  
**Technical Assistance:** Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.  
**Serving:** Clay County  
**Contact:** Mark Evans  
  6656 N. State Road. 59  
  Brazil, IN 47834-8329  
  Ph. (812) 448-9041  
  Fax (812) 448-8309  
**E-mail:** clayces@purdue.edu  
**Web site:** www.ces.purdue.edu/edu/clay
**Indiana Resource Guide—West Region**

**Hoosier Energy – South Central Indiana REMC**  
**Financial Assistance:** 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.  
**Serving:** Clay, Brown, Johnson, Monroe, Morgan, Owen and Putnam Counties  
**Contact:** Kevin Sump, CEO  
300 Morton Avenue  
Martinsville, IN 46151  
Ph. (765) 342-3344  
Fax (765) 342-1335  
E-mail: kevins@sciremc.com  
Web site: www.sciremc.com

**Hoosier Energy – Utilities District of Western Indiana**  
**Financial Assistance:** 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.  
**Serving:** Clay, Daviess, Greene, Knox, Lawrence, Martin, Monroe, Owen, Putnam, Sullivan and Vigo Counties  
**Contact:** Roger Davis, General Manager  
Highway 54 West  
P.O. Box 427  
Bloomfield, IN 47424  
Ph. (812) 384-4446 or (800) 489-7362  
Fax (812) 384-3127  
Web site: www.udwiremc.com

**Montgomery County Economic Development**  
**Technical Assistance:** Provides mentoring and assistance in finding resource capital through the West Central Indiana Business Innovations  
**Serving:** Clay, Fountain, Montgomery, Owen, Parke, Putnam, Sullivan, Vermillion and Vigo Counties  
**Contact:** Bill Henderson  
309 North Green Street  
Crawfordsville, IN 47933  
Ph. (765) 362-6851  
Fax (765) 362-6900  
E-mail: mcedinc@sbcglobal.net  
Web site: www.mcedonline

**SCORE – Greater Wabash Valley**  
**Technical Assistance:** Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.  
**Serving:** But not limited to Clay, Vermilion, Parke, Putnam, Vigo and Sullivan Counties  
**Contact:** Dave Halsted, Chapter Chairman  
CINERGY Service Building  
301 Home Avenue  
Terre Haute, IN 47803  
Ph. (812) 231-6763  
Fax (812) 231-6777  
E-mail: scorechapter661@aol.com  
Web site: www.scorechapter661.org

**Sycamore Trails RC&D**  
**Technical Assistance:** Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan, develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.  
**Serving:** Clay, Vermillion, Fountain, Montgomery, Parke, Putnam, Vigo, Owen and Sullivan Counties  
**Contact:** Bill Beard, Coordinator  
1007 Mill Pond Lane, Suite B  
Greencastle, IN 46135-1887  
Ph. (765) 653-5716 ext. 5  
E-mail: bill.beard@in.usda.gov  
Web site: www.sycamoretrails.org

**USDA – Natural Resources Conservation Service**  
**Technical Assistance:** Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.  
**Serving:** Clay County  
**Contact:** Doris Scully, District Conservationist  
Brazil Service Center  
955 W. Craig Avenue  
Brazil, IN 47834-9102  
Ph. (812) 448-1108 ext. 3  
Fax (812) 443-2108  
E-mail: doris.scully@in.usda.gov  
Web site: www.in.nrcs.usda.gov
**USDA – Rural Development**

**Financial & Technical Assistance:** Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

**Serving:** Clay, Greene, Knox, Sullivan and Vigo Counties

**Contact:** Ida Lindsey, Manager
Sullivan Office
2326 North Section Street
Sullivan, IN 47882-7524
Ph. (812) 268-5157 ext. 4
Fax (812) 268-0232
E-mail: Ida.Lindsey@in.usda.gov
Web site: www.rurdev.usda.gov

**West Central Indiana Small Business Development Center**

**Technical Assistance:** Counseling to help you start or expand your business, seminars on business planning, marketing, and more. Libraries containing instructional books and videotapes for your business, assistance in writing a strong business plan, access to CD-ROM database resources to acquire references.

**Serving:** Clay, Vermillion, Parke, Putnam, Vigo, and Sullivan Counties

**Contact:** West Central Indiana SBDC
ISU College of Business
Room 510
Terre Haute, IN 47809-0001
Ph. (812) 237-7676 or (800) 227-7232
Fax (812) 237-7675
E-mail: westcentral@isbdc.org
Web site: www.indstate.edu/sbdc/

**Clinton County**

**Clinton County Economic Development**

Financial and **Technical Assistance:** Offers small business revolving loan, also business development courses.

**Serving:** Clinton County

**Contact:** Gina Sheets, Director
259 E. Walnut
Frankfort, IN 46041
Ph. (765) 654-5507
Fax (765) 654-9592
E-mail: gina@ccinchamber.org
Web site: www.ccinchamber.org or www.clintoncountyed.com

**Clinton County Purdue Cooperative Extension Service**

**Technical Assistance:** Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

**Serving:** Clinton County

**Contact:** Curt Emanuel
1111 S. Jackson Street
Frankfort, IN 46041-3320
Ph. (765) 659-6380 or (765) 296-3511
Fax (765) 659-6382
E-mail: clintonces@purdue.edu
Web site: www.ces.purdue.edu/clinton

**Greater Lafayette Area Small Business Development Center**

**Technical Assistance:** Provide entrepreneurs with the education, information and tools necessary to build successful businesses.

**Serving:** Clinton, White, Carroll, Tippecanoe, Montgomery, Fountain, Warren, and Benton Counties

**Contact:** Greater Lafayette Area SBDC
Burton D. Morgan Center for Entrepreneurship
1201 West State Street
West Lafayette, IN 47907
Ph. (765) 496-6491
Fax (765) 494-9870
E-mail: grlafayette@isbdc.org
Web site: www.isbdc.org

**SCORE – Anderson**

**Technical Assistance:** Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

**Serving:** But not limited to Clinton, Tipton, Madison, Fountain, Montgomery, Boone and Hamilton Counties

**Contact:** Chapter Chairman
205 W. 11th Street
P.O. Box 469
Anderson, IN 46015
Ph. (765) 642-0264
E-mail: PostMaster@ScoreAnderson.org
Web site: www.scoreanderson.org
USDA – Natural Resources Conservation Service

Summary: Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

Serving: Clinton County

Contact: Bill Venable, District Conservationist
Frankfort Service Center
860 S. Prairie Avenue, Suite 1
Frankfort, IN 46041-7439
Ph. (765) 659-1223 ext. 3
Fax (765) 659-5657

E-mail: bill.venable@in.usda.gov
Web site: www.in.nrcs.usda.gov

USDA – Rural Development

Summary: Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

Serving: Clinton, Boone, Fountain, Montgomery, Parke, Putnam, Vermillion and Warren Counties

Contact: Dayleann Waymire, Manager
Covington Office
2378 W. U.S. Highway 136, Suite 3
Covington, IN 47932-8100
Ph. (765) 793-3651 ext. 4
Fax (765) 793-7252

E-mail: dayleann.waymire@in.usda.gov
Web site: www.rurdev.usda.gov

Fountain County

Summary: Fountain County Purdue Cooperative Extension Service

Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

Serving: Fountain County

Contact: Jimmy Bricker
Fountain County Courthouse
301 4th Street
Covington, IN 47932-1237
Ph. (765) 793-2297
Fax (765) 793-5008

E-mail: fountainces@purdue.edu
Web site: www.ces.purdue.edu/fountain

Greater Lafayette Area Small Business Development Center

Technical Assistance: Provide entrepreneurs with the education, information and tools necessary to build successful businesses.

Serving: Fountain, White, Carroll, Clinton, Tippecanoe, Montgomery, Warren, and Benton Counties

Contact: Greater Lafayette Area SBDC
Burton D. Morgan Center for Entrepreneurship
1201 West State Street
West Lafayette, IN 47907
Ph. (765) 496-6491
Fax (765) 494-9870

E-mail: grlafayette@isbdc.org
Web site: www.isbdc.org

Montgomery County Economic Development

Technical Assistance: Provides mentoring and assistance in finding resource capital through the West Central Indiana Business Innovations

Serving: Fountain, Clay, Montgomery, Owen, Parke, Putnam, Sullivan, Vermillion and Vigo Counties

Contact: Bill Henderson
309 North Green Street
Crawfordsville, IN 47933
Ph. (765) 362-6851
Fax (765) 362-6900

E-mail: mcedinc@sbcglobal.net
Web site: www.mcedonline

SCORE – Anderson

Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

Serving: But not limited to Fountain, Tipton, Madison, Montgomery, Clinton, Boone and Hamilton Counties

Contact: Chapter Chairman
205 W. 11th Street
P.O. Box 469
Anderson, IN 46015
Ph. (765) 642-0264

E-mail: PostMaster@ScoreAnderson.org
Web site: www.scoreanderson.org
Sycamore Trails RC&D

Technical Assistance: Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

Serving: Fountain, Vermillion, Montgomery, Parke, Putnam, Vigo, Clay, Owen and Sullivan Counties

Contact: Bill Beard, Coordinator
1007 Mill Pond Lane, Suite B
Greencastle, IN 46135-1887
Ph. (765) 653-5716 ext. 5
E-mail: bill.beard@in.usda.gov
Web site: www.sycamoretrails.org

USDA – Natural Resources Conservation Service

Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

Serving: Fountain County

Contact: Andrew Brown, District Conservationist
Covington Service Center
2378 W. U.S. Highway 136
Covington, IN 47932-8100
Ph. (765) 793-3651 ext. 3
Fax (765) 793-7252
E-mail: andrew.brown@in.usda.gov
Web site: www.in.nrcs.usda.gov

USDA – Rural Development

Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

Serving: Fountain, Boone, Clinton, Montgomery, Parke, Putnam, Vermillion and Warren Counties

Contact: Dayleann Waymire, Manager
Covington Office
2378 W. U.S. Highway 136, Suite 3
Covington, IN 47932-8100
Ph. (765) 793-3651 ext. 4
Fax (765) 793-7252
E-mail: dayleann.waymire@in.usda.gov
Web site: www.rurdev.usda.gov

Montgomery County

Greater Lafayette Area Small Business Development Center

Technical Assistance: Provide entrepreneurs with the education, information and tools necessary to build successful businesses.

Serving: Montgomery, White, Carroll, Clinton, Tippecanoe, Fountain, Warren, and Benton Counties

Contact: Greater Lafayette Area SBDC
Burton D. Morgan Center for Entrepreneurship
1201 West State Street
West Lafayette, IN 47907
Ph. (765) 496-6491
Fax (765) 494-9870
E-mail: grlafayette@isbdc.org
Web site: www.isbdc.org

Hendricks Power Cooperative

Technical Assistance: Support with electrical design and planning. Possibly offer incentives of cost reduction available.

Serving: southeast Montgomery, Hendricks, west Putnam, and areas of Morgan County

Contact: Ron Monts
P.O. Box 309
Danville, IN 46122
Ph. (317) 745-5473 ext. 655
Fax (317) 745-6865
E-mail: rmonts@hendrickspower.com
Web site: www.hendrickspower.com

Montgomery County Convention & Visitors Bureau

Technical Assistance: This is the marketing organization for Montgomery County that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.

Serving: Montgomery County

Contact: Sharon Kenny, Executive Director
218 East Pike Street
Crawfordsville, IN 47933
Ph. (765) 362-5200 or (800) 766-3973
Fax (765) 362-5215
E-mail: request@crawfordsville.org
Web site: www.crawfordsville.org
Montgomery County Economic Development

Technical Assistance: Provides mentoring and assistance in finding resource capital through the West Central Indiana Business Innovations

Serving: Montgomery, Clay, Fountain, Owen, Parke, Putnam, Sullivan, Vermillion and Vigo Counties

Contact: Bill Henderson
309 North Green Street
Crawfordsville, IN 47933
Ph. (765) 362-6851
Fax (765) 362-6900
E-mail: mcedinc@sbcglobal.net
Web site: www.mcedonline

Montgomery County Purdue Cooperative Extension Service

Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

Serving: Montgomery County

Contact: Jim Luzar
Montgomery County 4-H Fairgrounds
400 Parke Avenue
Crawfordsville, IN 47933-1525
Ph. (765) 364-6363
Fax (765) 362-7315
E-mail: montgomeryces@purdue.edu
Web site: www.ces.purdue.edu/montgomery/index.htm

SCORE – Anderson

Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

Serving: But not limited to Montgomery, Tippecanoe, Madison, Fountain, Clinton, Boone and Hamilton Counties

Contact: Chapter Chairman
205 W. 11th Street
P.O. Box 469
Anderson, IN 46015
Ph. (765) 642-0264
E-mail: PostMaster@ScoreAnderson.org
Web site: www.scoreanderson.org

Sycamore Trails RC&D

Technical Assistance: Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

Serving: Montgomery, Vermillion, Fountain, Parke, Putnam, Vigo, Clay, Owen and Sullivan Counties

Contact: Bill Beard, Coordinator
1007 Mill Pond Lane, Suite B
Greencastle, IN 46135-1887
Ph. (765) 653-5716 ext. 5
E-mail: bill.beard@in.usda.gov
Web site: www.sycamoretrails.org

USDA – Natural Resources Conservation Service

Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

Serving: Montgomery County

Contact: Dave Stanley, District Conservationist
Crawfordsville Service Center
2036 Lebanon Road
Crawfordsville, IN 47933-2143
Ph. (765) 362-0405 ext. 3
Fax (765) 362-5547
E-mail: david.stanley@in.usda.gov
Web site: www.in.nrcs.usda.gov

USDA – Rural Development

Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

Serving: Montgomery, Boone, Clinton, Fountain, Parke, Putnam, Vermillion and Warren Counties

Contact: Dayleann Waymire, Manager
Covington Office
2378 W. U.S. Highway 136, Suite 3
Covington, IN 47932-8100
Ph. (765) 793-3651 ext. 4
Fax (765) 793-7252
E-mail: dayleann.waymire@in.usda.gov
Web site: www.rurdev.usda.gov
Newton County

Arrow Head County RC&D

Technical Assistance: Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

Serving: Newton, Jasper, Starke, Marshall, Kosciusko, Pulaski, Fulton, White, Cass and Miami Counties

Contact: Randall Moore, Coordinator
311 Northwest Street
Winamac, IN 46996-1262
Ph. (574) 946-3022
E-mail: randall.moore@in.usda.gov

Newton County Economic Development Commission

Financial Assistance: Incentive packages available which include tax abatements. Serves as liaison between county government and business.

Serving: Newton County

Contact: Jennifer Whaley, Director
4117 South 240 West, Suite 800
Morocco, IN 47963
Ph. (219) 285-0653
Fax (219) 285-0190
E-mail: director@newtoncountyin.com
Web site: www.newtoncountyin.com

Newton County Purdue Cooperative Extension Service

Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

Serving: Newton County

Contact: Dan Ritter
4117 S 240 W Suite 600
Morocco, IN 47963-0678
Ph. (219) 285-8620
Fax (219) 285-8625
E-mail: newtonces@purdue.edu
Web site: www.ces.purdue.edu/newton

Northwest Indiana Small Business Development Center

Technical Assistance: Counseling and training assistance, specialized seminars, also assistance with business plan development.

Serving: Newton, Lake, Porter, LaPorte, Jasper, Starke, and Pulaski Counties

Contact: Northwest Indiana SBDC
2646 Highway Avenue
First Floor
Highland, IN 46322
Ph. (219) 838-0176
Fax (219) 838-0554
E-mail: northwest@isbdc.org
Web site: www.nwisbdc.org

SCORE – Northwest Indiana

Technical Assistance: Counselors to America's Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

Serving: But not limited to Newton, Porter, LaPorte, Jasper and Lake Counties

Contact: Entrepreneur Center of Michigan City
422 Franklin Street
Michigan City, IN 46410
Ph. (219) 809-4200
E-mail: hmelniky.ecmc@yahoo.com
Or
Contact: Valparaiso Chamber of Commerce
162 W. Lincolnway
Valparaiso, IN 46385
Ph. (219) 462-1105
E-mail: nwinscore@aol.com
Web site: www.scorenorthwestind.com

USDA – Natural Resources Conservation Service

Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

Serving: Newton County

Contact: Brianne Lowe, Acting District Conservationist
Morocco Service Center
213 E. North Street
Morocco, IN 47963-0420
Ph. (219) 285-6802 ext. 3
Fax (219) 285-2192
E-mail: brianne.lowe@in.usda.gov
Web site: www.in.nrcs.usda.gov
**USDA – Rural Development**  
**Financial & Technical Assistance:** Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.  
**Serving:** Newton, Benton, Carroll, Cass, Howard, Miami, Tippecanoe and White Counties  
**Contact:** John Anthrop, Manager  
Lafayette Office  
1812 Troxel Drive, Suite C1  
Lafayette, IN 47909  
Ph. (765) 474-9992 ext. 4  
Fax (765) 474-1266  
E-mail: john.anthrop@in.usda.gov  
Web site: www.rurdev.usda.gov

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**Owen County**

**Hoosier Energy – South Central Indiana REMC**  
**Financial Assistance:** 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.  
**Serving:** Owen, Brown, Clay, Johnson, Monroe, Morgan and Putnam Counties  
**Contact:** Kevin Sump, CEO  
300 Morton Avenue  
Martinsville, IN 46151  
Ph. (765) 342-3344  
Fax (765) 342-1335  
E-mail: kevins@sciremc.com  
Web site: www.sciremc.com

**Hoosier Energy – Utilities District of Western Indiana**  
**Financial Assistance:** 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.  
**Serving:** Owen, Clay, Daviess, Greene, Knox, Lawrence, Martin, Monroe, Putnam, Sullivan and Vigo Counties  
**Contact:** Roger Davis, General Manager  
Highway 54 West  
P.O. Box 427  
Bloomfield, IN 47424  
Ph. (812) 384-4446 or (800) 489-7362  
Fax (812) 384-3127  
Web site: www.udwiremc.com

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**Montgomery County Economic Development**  
**Technical Assistance:** Provides mentoring and assistance in finding resource capital through the West Central Indiana Business Innovations  
**Serving:** Owen, Clay, Fountain, Montgomery, Parke, Putnam, Sullivan, Vermillion and Vigo Counties  
**Contact:** Bill Henderson  
309 North Green Street  
Crawfordsville, IN 47933  
Ph. (765) 362-6851  
Fax (765) 362-6900  
E-mail: mcedinc@sbcglobal.net  
Web site: www.mcedonline

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**Owen County Chamber of Commerce/Economic Development Corporation**  
**Technical Assistance:** Consultation on paperwork requirements for local and state agencies offered, as well as assistance with permits, zoning regulations, infrastructure development and tax abatements.  
**Serving:** Owen County  
**Contact:** Denise Shaw, Director  
P.O. Box 89  
Spencer, IN 47460  
Ph. (812) 829-3245  
Fax (812) 829-0936  
E-mail: occcedc@sbcglobal.net  
Web site: www.owencountyindiana.org

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**Owen County Purdue Cooperative Extension Service**  
**Technical Assistance:** Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.  
**Serving:** Owen County  
**Contact:** Mark Evans  
180 South Washington Street  
Spencer, IN 47460-1752  
Ph. (812) 829-5020  
Fax (812) 829-4289  
E-mail: owences@purdue.edu  
Web site: www.ces.purdue.edu/owen
SCORE – Bloomington

Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

Serving: But not limited to Owen, Morgan, Monroe, Brown, Greene and Lawrence Counties

Contact: James Rusie, Chairman
Star Center
216 West Allen, Suite 133
Bloomington, IN 47406
Ph. (812) 334-2392
Fax (812)
E-mail: score527@sbcglobal.net
Web site: www.bloomingtonscore.org

South Central Indiana Small Business Development Center

Technical Assistance: Offers educational workshops for small businesses, also a network of volunteer counselors for small business planning, financing and operations. Incubator/Business Affiliate Program provides services throughout center.

Serving: Owen, Decatur, Jennings, Bartholomew, Jackson, Brown, Monroe, Lawrence and Greene Counties

Contact: South Central SBDC
501 N. Morton Street
Suite 106
Bloomington, IN 47404
Ph. (812) 339-8937
Fax (812) 335-7352
Or
Spencer Owen Chamber of Commerce
205 East Morgan Street, Suite D
Spencer, IN 47460
Ph. (812) 829-3245
E-mail: southcentral@isbdc.org
Web site: www.gowayfinder.com/products/

Sycamore Trails RC&D

Technical Assistance: Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

Serving: Owen, Vermillion, Fountain, Montgomery, Parke, Putnam, Vigo, Clay and Sullivan Counties

Contact: Bill Beard, Coordinator
1007 Mill Pond Lane, Suite B
Greencastle, IN 46135-1887
Ph. (765) 653-5716 ext. 5
E-mail: bill.beard@in.usda.gov
Web site: www.sycamoretrails.org

USDA – Natural Resources Conservation Service

Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

Serving: Owen County

Contact: Matt Jarvis, District Conservationist
Greencastle Service Center
1007 Millpond Lane, Suite C
Greencastle, IN 46135-1887
Ph. (765) 653-5716 ext. 3
Fax (765) 653-1059
E-mail: matt.jarvis@in.usda.gov
Web site: www.in.nrcs.usda.gov

USDA – Rural Development

Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

Serving: Owen, Brown, Hendricks, Monroe and Morgan Counties

Contact: Karen Bell, Manager
Bloomington Office
1931 Liberty
Bloomington, IN 47403-5146
Ph. (812) 334-4318 ext. 4
Fax (812) 334-4279
E-mail: karen.bell@in.usda.gov
Web site: www.rurdev.usda.gov
**Parke County**

**Hoosier Energy – South Central Indiana REMC**

Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

Serving: Putnam, Brown, Clay, Johnson, Monroe, Morgan and Owen Counties

Contact: Kevin Sump, CEO
300 Morton Avenue
Martinsville, IN 46151
Ph. (765) 342-3344
Fax (765) 342-1335

E-mail: kevins@sciremc.com
Web site: www.sciremc.com

**Montgomery County Economic Development**

Technical Assistance: Provides mentoring and assistance in finding resource capital through the West Central Indiana Business Innovations.

Serving: Parke, Clay, Fountain, Montgomery, Owen, Putnam, Sullivan, Vermillion and Vigo Counties

Contact: Bill Henderson
309 North Green Street
Crawfordsville, IN 47933
Ph. (765) 362-6851
Fax (765) 362-6900

E-mail: mcedinc@sbcglobal.net
Web site: www.mcedonline

**Parke County Convention & Visitors Bureau**

Technical Assistance: This is the marketing organization for Noble County that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.

Serving: Parke County

Contact: Cathy Harkrider, Director
P.O. Box 165
Rockville, IN 47872
Ph. (765) 569-5226
Fax (765) 569-3900

E-mail: pci@ticz.com
Web site: www.coveredbridges.com

**Parke County Purdue Cooperative Extension Service**

Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

Serving: Parke County

Contact: Mark Spelbring
Parke County Fairgrounds, U.S. 41 N.
P.O. Box 146
Rockville, IN 47872-0146
Ph. (765) 569-3176
Fax (765) 569-2279

E-mail: parkeces@purdue.edu
Web site: www.ces.purdue.edu/parke

**SCORE – Greater Wabash Valley**

Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

Serving: But not limited to Parke, Clay, Vermillion, Putnam, Vigo and Sullivan Counties

Contact: Dave Halsted, Chapter Chairman
CINERGY Service Building
301 Home Avenue
Terre Haute, IN 47803
Ph. (812) 231-6763
Fax (812) 231-6777

E-mail: scorechapter661@aol.com
Web site: www.scorechapter661.org

**Sycamore Trails RC&D**

Technical Assistance: Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

Serving: Parke, Vermillion, Fountain, Montgomery, Putnam, Vigo, Clay, Owen and Sullivan Counties

Contact: Bill Beard, Coordinator
1007 Mill Pond Lane, Suite B
Green Castle, IN 46135-1887
Ph. (765) 653-5716 ext. 5

E-mail: bill.beard@in.usda.gov
Web site: www.sycamoretrails.org
USDA – Natural Resources Conservation Service

Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

Serving: Parke County

Contact: Don Donavon, District Conservationist
Rockville Service Center
252 S. Ridgewood Drive
Rockville, IN 47872-7404
Ph. (765) 569-3551 ext. 3
Fax (765) 569-6551
E-mail: don.donavon@in.usda.gov
Web site: www.in.nrcs.usda.gov

USDA – Rural Development

Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

Serving: Parke, Boone, Clinton, Fountain, Montgomery, Putnam, Vermillion and Warren Counties

Contact: Dayleann Waymire, Manager
Covington Office
2378 W. U.S. Highway 136, Suite 3
Covington, IN 47932-8100
Ph. (765) 793-3651 ext. 4
Fax (765) 793-7252
E-mail: dayleann.waymire@in.usda.gov
Web site: www.rurdev.usda.gov

West Central Indiana Small Business Development Center

Technical Assistance: Counseling to help you start or expand your business, seminars on business planning, marketing, and more. Libraries containing instructional books and videotapes for your business, assistance in writing a strong business plan, access to CD-ROM database resources to acquire references.

Serving: Parke, Vermillion, Putnam, Clay, Vigo, and Sullivan Counties

Contact: West Central Indiana SBDC
ISU College of Business
Room 510
Terre Haute, IN 47809-0001
Ph. (812) 237-7676 or (800) 227-7232
Fax (812) 237-7675
E-mail: westcentral@isbdc.org
Web site: www.indstate.edu/sbdc/

Putnam County

Hendricks Power Cooperative

Technical Assistance: Support with electrical design and planning. Possibly offer incentives of cost reduction available.

Serving: west Putnam, Hendricks, southeast Montgomery and areas of Morgan County

Contact: Ron Monts
P.O. Box 309
Danville, IN 46122
Ph. (317) 745-5473 ext. 655
Fax (317) 745-6865
E-mail: rmonts@hendrickspower.com
Web site: www.hendrickspower.com

Hoosier Energy – Utilities District of Western Indiana

Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

Serving: Putnam, Clay, Daviess, Greene, Knox, Lawrence, Martin, Monroe, Owen, Sullivan and Vigo Counties

Contact: Roger Davis, General Manager
Highway 54 West
P.O. Box 427
Bloomfield, IN 47424
Ph. (812) 384-4446 or (800) 489-7362
Fax (812) 384-3127
Web site: www.udwiremc.com

Montgomery County Economic Development

Technical Assistance: Provides mentoring and assistance in finding resource capital through the West Central Indiana Business Innovations.

Serving: Putnam, Clay, Fountain, Montgomery, Owen, Parke, Sullivan, Vermillion and Vigo Counties

Contact: Bill Henderson
309 North Green Street
Crawfordsville, IN 47933
Ph. (765) 362-6851
Fax (765) 362-6900
E-mail: mcedinc@sbcglobal.net
Web site: www.mcedonline
Putnam County Convention and Visitors Bureau

**Technical Assistance:** This is the marketing organization for Putnam County that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.

**Serving:** Putnam County

**Contact:** Karla Lawless
12 West Washington Street
Greencastle, IN 46135
Ph. (765) 653-8743 or (800) 829-4639
Fax (765) 653-0851

**E-mail:** cbc@coveredbridgecountry.com
**Web site:** www.coveredbridgecountry.com

Putnam County Purdue Cooperative Extension Service

**Technical Assistance:** Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

**Serving:** Putnam County

**Contact:** Ann Delchambre
Courthouse Annex
209 West Liberty Street, Room 5
Greencastle, IN 46135-1285
Ph. (765) 653-8411
Fax (765) 653-5279

**E-mail:** putnamces@purdue.edu
**Web site:** www.ces.purdue.edu/putnam

SCORE – Greater Wabash Valley

**Technical Assistance:** Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

**Serving:** But not limited to Putnam, Clay, Vermillion, Parke, Vigo and Sullivan Counties

**Contact:** Dave Halsted, Chapter Chairman
CINERGY Service Building
301 Home Avenue
Terre Haute, IN 47803
Ph. (812) 231-6763
Fax (812) 231-6777

**E-mail:** scorechapter661@aol.com
**Web site:** www.scorechapter661.org

Sycamore Trails RC&D

**Technical Assistance:** Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

**Serving:** Putnam, Vermillion, Fountain, Montgomery, Parke, Vigo, Clay, Owen and Sullivan Counties

**Contact:** Bill Beard, Coordinator
1007 Mill Pond Lane, Suite B
Greencastle, IN 46135-1887
Ph. (765) 653-5716 ext. 5

**E-mail:** bill.beard@in.usda.gov
**Web site:** www.sycamoretrails.org

USDA – Natural Resources Conservation Service

**Technical Assistance:** Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

**Serving:** Putnam County

**Contact:** Matt Jarvis, District Conservationist
Greencastle Service Center
1007 Millpond Lane, Suite C
Greencastle, IN 46135-1887
Ph. (765) 653-5716 ext. 3
Fax (765) 653-1059

**E-mail:** matt.jarvis@in.usda.gov
**Web site:** www.in.nrcs.usda.gov

USDA – Rural Development

**Financial & Technical Assistance:** Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

**Serving:** Putnam, Boone, Clinton, Fountain, Montgomery, Parke, Vermillion and Warren Counties

**Contact:** Dayleann Waymire, Manager
Covington Office
2378 W. U.S. Highway 136, Suite 3
Covington, IN 47932-8100
Ph. (765) 793-3651 ext. 4
Fax (765) 793-7252

**E-mail:** dayleann.waymire@in.usda.gov
**Web site:** www.rurdev.usda.gov
Indiana Resource Guide—West Region

West Central Indiana Small Business Development Center
Technical Assistance: Counseling to help you start or expand your business, seminars on business planning, marketing, and more. Libraries containing instructional books and videotapes for your business, assistance in writing a strong business plan, access to CD-ROM database resources to acquire references.
Serving: Putnam, Vermillion, Parke, Clay, Vigo, and Sullivan Counties
Contact: West Central Indiana SBDC
ISU College of Business
Room 510
Terre Haute, IN 47809-0001
Ph. (812) 237-7676 or (800) 227-7232
Fax (812) 237-7675
E-mail: westcentral@isbdc.org
Web site: www.indstate.edu/sbdc/

Sullivan County
Hoosier Energy – Utilities District of Western Indiana
Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.
Serving: Sullivan, Clay, Daviess, Greene, Knox, Lawrence, Martin, Monroe, Owen, Putnam and Vigo Counties
Contact: Roger Davis, General Manager
Highway 54 West
P.O. Box 427
Bloomfield, IN 47424
Ph. (812) 384-4446 or (800) 489-7362
Fax (812) 384-3127
Web site: www.udewiremc.com

Hoosier Energy – WIN Energy REMC
Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.
Serving: Sullivan, Gibson, Greene, Knox, Pike and Posey Counties
Contact: David Jones, General Manager
3981 South U.S. Highway 41
P.O. Box 577
Vincennes, IN 47591
Ph. (812) 882-5140 or (800) 882-5140
Fax (812) 886-0306
E-mail: info@winenergyremc.com
Web site: www.winenergyremc.com

Montgomery County Economic Development
Technical Assistance: Provides mentoring and assistance in finding resource capital through the West Central Indiana Business Innovations.
Serving: Sullivan, Clay, Fountain, Montgomery, Owen, Parke, Putnam, Vermillion and Vigo Counties
Contact: Bill Henderson
309 North Green Street
Crawfordsville, IN 47933
Ph. (765) 362-6851
Fax (765) 362-6900
E-mail: mc@ecowg.com
Web site: www.mcedonline

SCORE – Greater Wabash Valley
Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.
Serving: But not limited to Sullivan, Clay, Vermillion, Parke, Putnam and Vigo Counties
Contact: Dave Halsted, Chapter Chairman
CINERGY Service Building
301 Home Avenue
Terre Haute, IN 47803
Ph. (812) 231-6763
Fax (812) 231-6777
E-mail: scorechapter661@aol.com
Web site: www.scorechapter661.org

Sullivan County Purdue Cooperative Extension Service
Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.
Serving: Sullivan County
Contact: Larry Watson
100 Courthouse Square, Room 105
Sullivan, IN 47882-1594
Ph. (812) 268-4332
Fax (812) 268-4229
E-mail: sullivances@purdue.edu
Web site: www.ces.purdue.edu/sullivan
**Sullivan County Redevelopment Commission**  
**Technical Assistance:** Provides direction to obtain financial assistance.  
**Serving:** Sullivan County  
**Contact:** Judy Bengochea, Vice President  
8 West Washington Street  
Sullivan, IN 47882  
Ph. (812) 268-5157, ext. 3  
Fax (812) 397-0021  
E-mail: judy.bengochea@in.nacdnet.net

**Sullivan County Soil and Water Conservation District**  
**Technical Assistance:** Provides direction to obtain financial assistance.  
**Serving:** Sullivan County  
**Contact:** Judy Bengochea  
2316 Section St.  
Sullivan, IN 47882-7524  
Ph. (812) 268-6237  
Fax (812) 397-0021  
E-mail: judy.bengochea@in.nacdnet.net

**Sycamore Trails RC&D**  
**Technical Assistance:** Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan, develop, and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development, and community sustainability.  
**Serving:** Sullivan, Vermillion, Fountain, Montgomery, Parke, Putnam, Vigo, Clay, and Owen Counties  
**Contact:** Bill Beard, Coordinator  
1007 Mill Pond Lane, Suite B  
Greencastle, IN 46135-1887  
Ph. (765) 653-5716 ext. 5  
E-mail: bill.beard@in.usda.gov  
Web site: www.sycamoretrails.org

**USDA – Natural Resources Conservation Service**  
**Technical Assistance:** Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.  
**Serving:** Sullivan County  
**Contact:** Tammy Swihart, District Conservationist  
Sullivan Service Center  
2316 N. Section Street  
Sullivan, IN 47882-7524  
Ph. (812) 268-5157 ext. 3  
Fax (812) 268-0232  
E-mail: tammy.swihart@in.usda.gov  
Web site: www.in.nrcs.usda.gov

**USDA – Rural Development**  
**Financial & Technical Assistance:** Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.  
**Serving:** Sullivan, Clay, Greene, Knox and Vigo Counties  
**Contact:** Ida Lindsey, Manager  
Sullivan Office  
2326 North Section Street  
Sullivan, IN 47882-7524  
Ph. (812) 268-5157 ext. 4  
Fax (812) 268-0232  
E-mail: Ida.Lindseyl@in.usda.gov  
Web site: www.rurdev.usda.gov

**West Central Indiana Small Business Development Center**  
**Technical Assistance:** Counseling to help you start or expand your business, seminars on business planning, marketing, and more. Libraries containing instructional books and videotapes for your business, assistance in writing a strong business plan, access to CD-ROM database resources to acquire references.  
**Serving:** Sullivan, Vermillion, Parke, Putnam, Clay, and Vigo Counties  
**Contact:** West Central Indiana SBDC  
ISU College of Business  
Room 510  
Terre Haute, IN 47809-0001  
Ph. (812) 237-7676 or (800) 227-7232  
Fax (812) 237-7675  
E-mail: westcentral@isbdc.org  
Web site: www.indstate.edu/sbdc/
Tippecanoe County

Greater Lafayette Area Small Business Development Center

Technical Assistance: Provide entrepreneurs with the education, information and tools necessary to build successful businesses.

Serving: Tippecanoe, White, Carroll, Clinton, Montgomery, Fountain, Warren, and Benton Counties

Contact: Greater Lafayette Area SBDC
Burton D. Morgan Center for Entrepreneurship
1201 West State Street
West Lafayette, IN 47907
Ph. (765) 496-6491
Fax (765) 494-9870
E-mail: grlafayette@isbdc.org
Web site: www.isbdc.org

Greater Lafayette Community Development Corporation

Financial and Technical Assistance: Business Loans Fund and Real Estate Loans Fund are available. Also markets Small Business Administration (SBA) 504 Financing Program and provides business planning assistance.

Serving: Tippecanoe County

Contact: Sanders Howse, President
Swezey Commerce Center
337 Columbia Street
P.O. Box 277
Lafayette, IN 47902-0277
Ph. (765) 742-1984
Fax (765) 742-6276

Web site: www.glcdc.org

Lafayette – West Lafayette Convention & Visitors Bureau

Technical Assistance: This is the marketing organization for Tippecanoe County that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.

Serving: Tippecanoe County

Contact: Lisa Morrow, Vice President
301 Frontage Road
Lafayette, IN 47905
Ph. (765) 447-9999 or 1 (800) 872-6648
Fax: (765) 447-5062
E-mail: info@homeofpurdue.com
Web site: www.homeofpurdue.com

SCORE – Kokomo/Howard County

Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

Serving: But not limited to Tippecanoe, Miami, Howard, Cass, Benton, White, Warren and Carroll Counties

Contact: Bob Straub, Chairman
325 N. Main Street
Kokomo, IN 46901-4621
Ph. (765) 457-5301
Fax (765) 452-4564
E-mail: rjstraub2@insightbb.com

Tippecanoe County Purdue Cooperative Extension Service

Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

Serving: Tippecanoe County

Contact: Jeff Phillips
3150 Sagamore Parkway South
Lafayette, IN 47905-5156
Ph. (765) 474-0793
Fax (765) 474-5330
E-mail: tippecanoecest@purdue.edu
Web site: www.ces.purdue.edu/tippecanoe

USDA – Natural Resources Conservation Service

Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

Serving: Tippecanoe County

Contact: Mark Eastman, District Conservationist
Lafayette Service Center
1812 Troxel Drive, Suite C3
Lafayette, IN 47909
Ph. (765) 474-9992 ext. 3
Fax (765) 474-1266
E-mail: mark.eastman@in.usda.gov
Web site: www.in.nrcs.usda.gov
**USDA – Rural Development**

Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

**Serving:** Tippecanoe, Benton, Carroll, Cass, Howard, Miami, Newton and White Counties

**Contact:** John Anthrop, Manager  
Lafayette Office  
1812 Troxel Drive, Suite C1  
Lafayette, IN 47909  
Ph. (765) 474-9992 ext. 4  
Fax (765) 474-1266  
E-mail: john.anthrop@in.usda.gov  
Web site: www.rurdev.usda.gov

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**USDA – Rural Development**

Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

**Serving:** Vermillion, Putnam, Boone, Clinton, Fountain, Montgomery, Parke, Putnam, Vigo, Clay, Owen and Sullivan Counties

**Contact:** Dayleann Waymire, Manager  
Covington Office  
2378 W. U.S. Highway 136, Suite 3  
Covington, IN 47932-8100  
Ph. (765) 793-3651 ext. 4  
Fax (765) 793-7252  
E-mail: dayleann.waymire@in.usda.gov  
Web site: www.rurdev.usda.gov

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**Vermillion County**

**Montgomery County Economic Development**

Technical Assistance: Provides mentoring and assistance in finding resource capital through the West Central Indiana Business Innovations.

**Serving:** Vermillion, Clay, Fountain, Montgomery, Owen, Parke, Putnam, Sullivan and Vigo Counties

**Contact:** Bill Henderson  
309 North Green Street  
Crawfordsville, IN 47933  
Ph. (765) 362-6851  
Fax (765) 362-6900  
E-mail: mcedinc@sbcglobal.net  
Web site: www.mcedonline

**SCORE – Greater Wabash Valley**

Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

**Serving:** But not limited to Vermillion, Clay, Parke, Putnam, Vigo and Sullivan Counties

**Contact:** Dave Halsted, Chapter Chairman  
CINERGY Service Building  
301 Home Avenue  
Terre Haute, IN 47803  
Ph. (812) 231-6763  
Fax (812) 231-6777  
E-mail: scorechapter661@aol.com  
Web site: www.scorechapter661.org

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**Sycamore Trails RC&D**

Technical Assistance: Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

**Serving:** Vermillion, Fountain, Montgomery, Parke, Putnam, Vigo, Clay, Owen and Sullivan Counties

**Contact:** Bill Beard, Coordinator  
1007 Mill Pond Lane, Suite B  
Greencastle, IN 46135-1887  
Ph. (765) 653-5716 ext. 5  
E-mail: bill.beard@in.usda.gov  
Web site: www.sycamoretrails.org

**USDA – Natural Resources Conservation Service**

Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

**Serving:** Vermillion County

**Contact:** Don Donavon, District Conservationist  
Rockville Service Center  
252 S. Ridgewood Drive  
Rockville, IN 47872-7404  
Ph. (765) 569-3551 ext. 3  
Fax (765) 569-6551  
E-mail: don.donavon@in.usda.gov  
Web site: www.in.nrcs.usda.gov

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**USDA – Rural Development**

Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

**Serving:** Vermillion, Putnam, Boone, Clinton, Fountain, Montgomery, Parke and Warren Counties

**Contact:** Dayleann Waymire, Manager  
Covington Office  
2378 W. U.S. Highway 136, Suite 3  
Covington, IN 47932-8100  
Ph. (765) 793-3651 ext. 4  
Fax (765) 793-7252  
E-mail: dayleann.waymire@in.usda.gov  
Web site: www.rurdev.usda.gov
Vermilion County Economic Development Council
Financial Assistance: Incentives available such as Tax Abatement and Tax Increment Financing available.
Serving: Vermilion County
Contact: Ed Cole, Executive Director
          2250 N. Main Street
          Clinton, IN 47842
          Ph. (765) 832-3870
          Fax (765) 832-3871
E-mail: ed@vermilloncountyedc.com
Web site: www.vermilloncountyedc.com

Vermilion County Purdue Cooperative Extension Service
Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.
Serving: Vermilion County
Contact: Linda Reynolds
          Vermilion County Courthouse
          255 S. Main Street
          P.O. Box 250
          Newport, IN 47966-0250
          Ph. (800) 340-8155
          Fax (765) 492-5009
E-mail: vermillionces@purdue.edu
Web site: www.ces.purdue.edu/vermillion

Vermilion County Soil and Water Conservation District
Technical Assistance: Information available to assist with agriculture product or service.
Serving: Vermilion County
Contact: Tyler Martin
          385 East Market St., Box 86
          Newport, IN 47966-0086
          Ph. (765) 492-3705
          Fax (765) 492-4280
E-mail: tyler-martin@iaswcd.org

West Central Indiana Small Business Development Center
Technical Assistance: Counseling to help you start or expand your business, seminars on business planning, marketing, and more. Libraries containing instructional books and videotapes for your business, assistance in writing a strong business plan, access to CD-ROM database resources to acquire references.
Serving: Vermillion, Parke, Putnam, Clay, Vigo, and Sullivan Counties
Contact: West Central Indiana SBDC
          ISU College of Business
          Room 510
          Terre Haute, IN 47809-0001
          Ph. (812) 237-7676 or (800) 227-7232
          Fax (812) 237-7675
E-mail: westcentral@isbdc.org
Web site: www.indstate.edu/sbdc/

Vigo County

Hoosier Energy – Utilities District of Western Indiana
Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.
Serving: Vigo, Clay, Daviess, Greene, Knox, Lawrence, Martin, Monroe, Owen, Putnam and Sullivan Counties
Contact: Roger Davis, General Manager
          Highway 54 West
          P.O. Box 427
          Bloomfield, IN 47424
          Ph. (812) 384-4446 or (800) 489-7362
          Fax (812) 384-3127
Web site: www.udwiremc.com

Montgomery County Economic Development
Technical Assistance: Provides mentoring and assistance in finding resource capital through the West Central Indiana Business Innovations
Serving: Vigo, Clay, Fountain, Montgomery, Owen, Parke, Putnam, Sullivan and Vermillion Counties
Contact: Bill Henderson
          309 North Green Street
          Crawfordsville, IN 47933
          Ph. (765) 362-6851
          Fax (765) 362-6900
E-mail: mcedinc@sbcglobal.net
Web site: www.mcedonline
SCORE – Greater Wabash Valley
Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.
Serving: But not limited to Vigo, Clay, Vermillion, Parke, Putnam and Sullivan Counties
Contact: Dave Halsted, Chapter Chairman
CINERGY Service Building
301 Home Avenue
Terre Haute, IN 47803
Ph. (812) 231-6763
Fax (812) 231-6777
E-mail: scorechapter661@aol.com
Web site: www.scorechapter661.org

Sycamore Trails RC&D
Technical Assistance: Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.
Serving: Vigo, Vermillion, Fountain, Montgomery, Parke, Putnam, Clay, Owen and Sullivan Counties
Contact: Bill Beard, Coordinator
1007 Mill Pond Lane, Suite B
Greencastle, IN 46135-1887
Ph. (765) 653-5716 ext. 5
E-mail: bill.beard@in.usda.gov
Web site: www.sycamoretrails.org

Terre Haute Convention & Visitors Bureau
Technical Assistance: This is the marketing organization for Noble County that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.
Serving: Vigo County
Contact: David Patterson, Director
643 Wabash Avenue
Terre Haute, IN 47807
Ph. (800) 366-3043 or (812) 234-5555
Fax (812) 234-6750
E-mail: info@terrehaute.com
Web site: www.terrehaute.com

USDA – Natural Resources Conservation Service
Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.
Serving: Vigo County
Contact: Eddy Adams, District Conservationist
Terre Haute Service Center
Honey Creek West, 3241 South 3rd Place
Terre Haute, IN 47802-3765
Ph. (812) 232-0193 ext. 3
Fax (812) 234-9629
E-mail: eddy.adams@in.usda.gov
Web site: www.in.nrcs.usda.gov

USDA – Rural Development
Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.
Serving: Vigo, Clay, Greene, Knox and Sullivan Counties
Contact: Ida Lindsey, Manager
Sullivan Office
2326 North Section Street
Sullivan, IN 47882-7524
Ph. (812) 268-5157 ext. 4
Fax (812) 268-0232
E-mail: Ida.Lindsey@in.usda.gov
Web site: www.rurdev.usda.gov

Vigo County Purdue Cooperative Extension Service
Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.
Serving: Vigo County
Contact: Lindy Miller
275 Ohio Street
Terre Haute, IN 47807-3495
Ph. (812) 462-3371
Fax (812) 238-9980
E-mail: vigoces@purdue.edu
Web site: www.ces.purdue.edu/vigo
**Indiana Resource Guide—West Region**

**West Central Indiana Small Business Development Center**

**Technical Assistance:** Counseling to help you start or expand your business, seminars on business planning, marketing, and more. Libraries containing instructional books and videotapes for your business, assistance in writing a strong business plan, access to CD-ROM database resources to acquire references.

**Serving:** Vigo, Vermillion, Parke, Putnam, Clay, and Sullivan Counties

**Contact:** West Central Indiana SBDC  
ISU College of Business  
Room 510  
Terre Haute, IN 47809-0001  
Ph. (812) 237-7676 or (800) 227-7232  
Fax (812) 237-7675

E-mail: westcentral@isbdc.org  
Web site: www.indstate.edu/sbdc/

**USDA – Natural Resources Conservation Service**

**Technical Assistance:** Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

**Serving:** Warren County

**Contact:** Ben Lambeck, District Conservationist  
Williamsport Service Center  
705-B State Road 28E  
Williamsport, IN 47993-1035  
Ph. (765) 762-2443 ext. 3  
Fax (765) 762-2610

E-mail: ben.lambeck@in.usda.gov  
Web site: www.in.nrcs.usda.gov

**USDA – Rural Development**

**Financial & Technical Assistance:** Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

**Serving:** Warren, Boone, Clinton, Fountain, Montgomery, Parke, Putnam, and Vermillion Counties

**Contact:** Dayleann Waymire, Manager  
Covington Office  
2378 W. U.S. Highway 136, Suite 3  
Covington, IN 47932-8100  
Ph. (765) 793-3651 ext. 4  
Fax (765) 793-7252

E-mail: dayleann.waymire@in.usda.gov  
Web site: www.rurdev.usda.gov

**Warren County Local Economic Development Organization**

**Financial Assistance:** Revolving loan fund for entrepreneurs.

**Serving:** Warren County

**Contact:** Carol Clark, Executive Director  
31 North Monroe  
Williamsport, IN 47993  
Ph. (765) 762-6055  
Fax (765) 764-1501

E-mail: ledo@warrenadvantage.com  
Web site: www.warrenadvantage.com

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**Warren County**

**Greater Lafayette Area Small Business Development Center**

**Technical Assistance:** Provide entrepreneurs with the education, information and tools necessary to build successful businesses.

**Serving:** Warren, White, Carroll, Clinton, Tippecanoe, Montgomery, Fountain, and Benton Counties

**Contact:** Greater Lafayette Area SBDC  
Burton D. Morgan Center for Entrepreneurship  
1201 West State Street  
West Lafayette, IN 47907  
Ph. (765) 496-6491  
Fax (765) 494-9870

E-mail: grlafayette@isbdc.org  
Web site: www.isbdc.org

**SCORE – Kokomo/Howard County**

**Technical Assistance:** Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

**Serving:** But not limited to Warren, Miami, Howard, Cass, Benton, White, Tippecanoe and Carroll Counties

**Contact:** Bob Straub, Chairman  
325 N. Main Street  
Kokomo, IN 46901-4621  
Ph. (765) 457-5301  
Fax (765) 452-4564

E-mail: rjstraub2@insightbb.com

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**Web site:** www.indstate.edu/sbdc/
**Warren County Purdue Cooperative Extension Service**  
**Technical Assistance:** Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.  
**Serving:** Warren County  
**Contact:** Kelly Pearson  
14 Railroad Street  
Williamsport, IN 47993-1163  
Ph. (765) 762-3231 or (765) 762-6482  
Fax (765) 762-6813  
E-mail: warrences@purdue.edu  
Web site: www.ces.purdue.edu/warren

**Greater Monticello/White County Convention and Visitors Bureau**  
**Technical Assistance:** This is the marketing organization for White County that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.  
**Serving:** White County  
**Contact:** Janet Dold  
P.O. Box 657  
Monticello, IN 47960  
Ph. (574) 583-7220  
Fax (574) 583-3399  
E-mail: janeto@sugardog.com  
Web site: www.monticelloin.com

**White County**  
**Arrow Head County RC&D**  
**Technical Assistance:** Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.  
**Serving:** White, Newton, Jasper, Starke, Marshall, Kosciusko, Pulaski, Fulton, Cass and Miami Counties  
**Contact:** Randall Moore, Coordinator  
311 Northwest Street  
Winamac, IN 46996-1262  
Ph. (574) 946-3022  
E-mail: randall.moore@in.usda.gov

**Greater Lafayette Area Small Business Development Center**  
**Technical Assistance:** Provide entrepreneurs with the education, information and tools necessary to build successful businesses.  
**Serving:** White, Carroll, Clinton, Tippecanoe, Montgomery, Fountain, Warren, and Benton Counties  
**Contact:** Greater Lafayette Area SBDC  
Burton D. Morgan Center for Entrepreneurship  
1201 West State Street  
West Lafayette, IN 47907  
Ph. (765) 496-6491  
Fax (765) 494-9870  
E-mail: grlafayette@isbdc.org  
Web site: www.isbdc.org

**SCORE – Kokomo/Howard County**  
**Technical Assistance:** Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.  
**Serving:** But not limited to White, Miami, Howard, Cass, Benton, Warren, Tippecanoe and Carroll Counties  
**Contact:** Bob Straub, Chairman  
325 N. Main Street  
Kokomo, IN 46901-4621  
Ph. (765) 457-5301  
Fax (765) 452-4564  
E-mail: jrstraub2@insightbb.com

**USDA – Natural Resources Conservation Service**  
**Technical Assistance:** Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.  
**Serving:** White County  
**Contact:** Julie McLemore, District Conservationist  
Monticello Service Center  
515 S. Country Lane  
Monticello, IN 47960-0157  
Ph. (574) 583-5962 ext. 3  
Fax (574) 583-5549  
E-mail: julie.mclemore@in.usda.gov  
Web site: www.in.nrcs.usda.gov
**USDA – Rural Development**

*Financial & Technical Assistance:* Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

**Serving:** White, Benton, Carroll, Cass, Howard, Miami, Newton and Tippecanoe Counties

**Contact:** John Anthrop, Manager
- Lafayette Office
  - 1812 Troxel Drive, Suite C1
  - Lafayette, IN 47909
  - Ph. (765) 474-9992 ext. 4
  - Fax (765) 474-1266

**E-mail:** john.anthrop@in.usda.gov
**Web site:** www.rurdev.usda.gov

**White County Purdue Cooperative Extension Service**

*Technical Assistance:* Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

**Serving:** White County

**Contact:** Gregory Bossaer
- 12 N. 25 E.
  - Reynolds, IN 47980-8091
  - Ph. (219) 984-5115
  - Fax (219) 984-5147

**E-mail:** whiteces@purdue.edu
**Web site:** www.ces.purdue.edu/white

**White County Economic Development Organization**

*Technical Assistance:* Incentive packages available that include tax abatements, serves as liaison between county government and business.

**Serving:** White County

**Contact:** Connie Neininger
- 110 N. Main Street
  - P.O. Box 1031
  - Monticello, IN 47960
  - Ph. (574) 583-6557
  - Fax (574) 583-6230

**E-mail:** cneininger@whitecountyindiana.us
**Web site:** www.whitecountyin.org
**Boone County**

**Boone County Convention and Visitors Bureau**  
**Technical Assistance:** This is the marketing organization for Boone County that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.  
**Serving:** Boone County  
**Contact:** Kim Kiger  
- P.O. Box 293  
- Lebanon, IN 46052  
- Ph. (765) 436-2909  
- Fax (765) 436-2447

**E-mail:** kigerkim@hotmail.com  
**Web site:** www.boonecvb.com

**Boone County Economic Development Corporation**  
**Technical Assistance:** This office is the liaison between business and government and possible tax incentives.  
**Serving:** Boone County  
**Contact:** Kristie McKillip, Executive Director  
- 218 East Washington Street  
- Lebanon, IN 46052  
- Ph. (765) 482-5761  
- Fax (765) 482-5782

**E-mail:** kmckillip@booneedc.org  
**Web site:** www.booneedc.org

**Boone County Purdue Cooperative Extension Service**  
**Technical Assistance:** Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.  
**Serving:** Boone County  
**Contact:** Doug Akers  
- 1300 East 100 South  
- Lebanon, IN 46052-9697  
- Ph. (765) 482-0750  
- Fax (765) 483-4453

**E-mail:** booneces@purdue.edu  
**Web site:** www.ces.purdue.edu/boone

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**Boone County Soil and Water Conservation District**  
**Technical Assistance:** Information packets available that include fact sheets, case studies, and Web sites. Also CDs are available to loan out.  
**Serving:** Boone County  
**Contact:** Scheryl Vaughn  
- 801 W. Pearl Street Suite C  
- Lebanon, IN 46052-2349  
- Ph. (765) 482-6355  
- Fax (765) 482-9478

**E-mail:** scheryl.vaughn@in.usda.gov

**Central Indiana Small Business Development Center**  
**Technical Assistance:** Offers free and low cost information, management counseling, and educational services designed to support small business owners and potential entrepreneurs.  
**Serving:** Boone, Monroe, Hendricks, Hamilton, Marion, Johnson, Madison, Hancock and Shelby Counties  
**Contact:** Central Indiana SBDC  
- 2126 North Meridian Street Suite 120  
- Indianapolis, IN 46202  
- Ph. (317) 233-7232  
- Fax (317) 926-2829

**E-mail:** centralindiana@isbdc.org  
**Web site:** www.isbdc.org

**Farmers Alliance Network - Boone County**  
**Technical Assistance:** Business Plan and Marketing.  
**Serving:** Boone County  
**Contact:** Jim Roudebush  
- 6041 Lakeside Blvd.  
- Indianapolis, IN 46278  
- Ph. (317) 290-3250  
- Fax (317) 290-3150

**E-mail:** jroudebush@hhrcd.org  
**Web site:** www.hhrcd.org/farmersalliancenetwork.htm
Hoosier Heartland RC&D

**Technical Assistance:** Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan, develop, and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development, and community sustainability.

**Serving:** Boone, Hamilton, Hendricks, Marion, Hancock, Morgan, Johnson, Shelby, Monroe, and Brown Counties

**Contact:** Rebecca Fletcher, Coordinator
6041 Lakeside Boulevard
Indianapolis, IN 46278-1989
Ph. (317) 290-3250
E-mail: rebecca.fletcher@in.usda.gov
Web site: www.hhrcd.org

SCORE – Anderson

**Technical Assistance:** Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth, and success of small businesses nationwide. Free business counseling is provided.

**Serving:** But not limited to Boone, Tipton, Madison, Fountain, Montgomery, Clinton, and Hamilton Counties

**Contact:** Chapter Chairman
205 W. 11th Street
P.O. Box 469
Anderson, IN 46015
Ph. (765) 642-0264
E-mail: PostMaster@ScoreAnderson.org
Web site: www.scoreanderson.org

USDA – Natural Resources Conservation Service

**Technical Assistance:** Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

**Serving:** Boone County

**Contact:** Chris Torp, Acting District Conservationist
Lebanon Service Center
801 W. Pearl Street, Suite C
Lebanon, IN 46052-2345
Ph. (765) 482-6355 ext. 3
Fax (765) 482-9478
E-mail: chris.torp@in.usda.gov
Web site: www.in.nrcs.usda.gov

USDA – Rural Development

**Financial & Technical Assistance:** Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

**Serving:** Boone, Clinton, Fountain, Montgomery, Parke, Putnam, Vermillion, and Warren Counties

**Contact:** Dayleann Waymire, Manager
Covington Office
2378 W. U.S. Highway 136, Suite 3
Covington, IN 47932-8100
Ph. (765) 793-3651 ext. 4
Fax (765) 793-7252
E-mail: dayleann.waymire@in.usda.gov
Web site: www.rurdev.usda.gov

Hamilton County

**Carmel Chamber of Commerce**

**Technical Assistance:** Information is available with demographics and references.

**Serving:** Carmel, Indiana

**Contact:** Mo Merhoff
P.O. Box 1
Carmel, IN 46082
Ph. (317) 846-1049
Fax (317) 844-6843
E-mail: mm@carmelchamber.com
Web site: www.carmelchamber.com

Central Indiana Small Business Development Center

**Technical Assistance:** Offers free and low cost information, management counseling, and educational services designed to support small business owners and potential entrepreneurs.

**Serving:** Hamilton, Monroe, Boone, Hendricks, Marion, Johnson, Madison, Hancock, and Shelby Counties

**Contact:** Central Indiana SBDC
2126 North Meridian Street
Suite 120
Indianapolis, IN 46202
Ph. (317) 233-7232
Fax (317) 926-2829
E-mail: centralindiana@isbdc.org
Web site: www.isbdc.org
Farmers Alliance Network - Hamilton County
Technical Assistance: Business Plan and Marketing.
Serving: Hamilton County
Contact: Jim Roudebush
6041 Lakeside Blvd.
Indianapolis, IN 46278
Ph. (317) 290-3250
Fax (317) 290-3150
E-mail: jroudebush@hhrcd.org
Web site: www.hhrcd.org/farmersalliancenetwork.htm

Fishers Chamber of Commerce and Economic Development
Technical Assistance: Serves as liaison between county government and business. Incentive packages may be available which include tax abatements, also able to research suitable property locations and specific needs for business.
Serving: Fishers, Indiana
Contact: Christi Wolf, President
11601 Municipal Dr. PO Box 353
Fishers, IN 46038
Ph. (317) 578-0700
Fax (317) 578-1097
E-mail: cdoehrman@fisherschamber.com
Web site: www.fisherschamber.com

Hamilton County Alliance
Technical Assistance: Serves as liaison between county government and business. Incentive packages may be available which include tax abatements, also able to research suitable property locations and specific needs for business.
Serving: Hamilton County
Contact: Jeff Burt, Director
10333 N Meridian Suite 110
Indianapolis, IN 46290
Ph. (317) 573-4950
Fax (317) 573-4959
E-mail: jburt@hcalliance.com
Web site: www.hcalliance.com

Hamilton County Convention & Visitors Bureau
Technical Assistance: This is the marketing organization for Hamilton County that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.
Serving: Hamilton County
Contact: Brenda Myers
11601 Municipal Drive
Fishers, IN 46038
Ph. (317) 598-4444 or (800) 776-8687
Fax (317) 598-4450
E-mail: bmyers@hccvb.org
Web site: www.hccvb.org

Hamilton County Planner
Technical Assistance: Zoning and building permit information.
Serving: Adams, Wayne, White River and Jackson Townships in Hamilton County
Contact: Charles Kiphart
One Hamilton Square, Suite 306
Noblesville, IN 46060
Ph. (317) 776-8490
Fax (317) 774-2559
E-mail: cek@co.hamilton.in.us
Web site: www.co.hamilton.in.us

Hamilton County Purdue Cooperative Extension Service
Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.
Serving: Hamilton County
Contact: Bill Rice
2003 E. Pleasant Street
Noblesville, IN 46060-3697
Ph. (317) 776-0854
Fax (317) 776-9892
E-mail: hamiltonces@purdue.edu
Web site: www.ces.purdue.edu/hamilton
**Hamilton County Soil and Water Conservation District**

**Technical Assistance:** Information packets available that include fact sheets, case studies, and Web sites. Also CDs are available to loan out.

**Serving:** Hamilton County

**Contact:** Mark McCauley  
1108 South 9th Street  
Noblesville, IN 46060-3745  
Ph. (317) 773-2181  
Fax (317) 776-1101  
E-mail: mark-mccaulley@iaswcd.org  
Web site: www.hamilton.swcd.org

**Hoosier Heartland RC&D**

**Technical Assistance:** Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

**Serving:** Hamilton, Boone, Hendricks, Marion, Hancock, Morgan, Johnson, Shelby, Monroe and Brown Counties

**Contact:** Rebecca Fletcher, Coordinator  
6041 Lakeside Boulevard  
Indianapolis, IN 46278-1989  
Ph. (317) 290-3250  
E-mail: rebecca.fletcher@in.usda.gov  
Web site: www.hhrcd.org

**SCORE – Indianapolis**

**Technical Assistance:** Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

**Serving:** But not limited to Hamilton, Hendricks, Marion, Hancock, Morgan, Johnson, Shelby, Rush, Fayette and Union Counties

**Contact:** SCORE  
8500 Keystone Crossing  
Suite 401  
Indianapolis, IN 46240  
(317) 226-7264  
E-mail: indyscore@sbcglobal.net  
Web site: www.indyscore.org

**USDA – Natural Resources Conservation Service**

**Technical Assistance:** Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

**Serving:** Hamilton County

**Contact:** Chris Torp, Acting District Conservationist  
Noblesville Service Center  
1108 S. 9th Street  
Noblesville, IN 46060-3745  
Ph. (317) 773-2181 or 1432 ext. 3  
Fax (317) 776-1101  
E-mail: chris.torp@in.usda.gov  
Web site: www.in.nrcs.usda.gov

**USDA – Rural Development**

**Financial & Technical Assistance:** Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

**Serving:** Hamilton, Blackford, Delaware, Grant, Hancock, Madison, Marion and Tipton Counties

**Contact:** Judy Presley, Manager  
Anderson Office  
182 W. 300 N. Suite D  
Anderson, IN 46012-5103  
Ph. (765) 644-4249 ext. 4  
Fax (765) 640-9029  
E-mail: judy.presley@in.usda.gov  
Web site: www.rurdev.usda.gov

**Westfield Chamber of Commerce**

**Technical Assistance:** Promotion of business through membership organization.

**Serving:** Westfield, Indiana

**Contact:** Julie Sole  
322 W. Main St  
P. O. Box 534  
Westfield, IN 46074  
Ph. (317) 896-2378  
Fax (317) 867-2523  
E-mail: info@westfield-chamber.org  
Web site: www.westfield-chamber.org
Hancock County

Central Indiana Small Business Development Center

**Technical Assistance:** Offers free and low cost information, management counseling, and educational services designed to support small business owners and potential entrepreneurs.

**Serving:** Hancock, Monroe, Boone, Hendricks, Hamilton, Marion, Johnson, Madison, and Shelby Counties

**Contact:** Central Indiana SBDC
2126 North Meridian Street
Suite 120
Indianapolis, IN 46202
Ph. (317) 233-7232
Fax (317) 926-2829
E-mail: centralindiana@isbdc.org
Web site: www.isbdc.org

Farmers Alliance Network - Hancock County

**Technical Assistance:** Business Plan and Marketing

**Serving:** Hancock County

**Contact:** Jim Roudebush
6041 Lakeside Blvd.
Indianapolis, IN 46278
Ph. (317) 290-3250
Fax (317) 290-3150
E-mail: jroudebush@hhrcd.org
Web site: www.hhrcd.org/farmersalliancenetwork.htm

Hancock County Auditor

**Financial Assistance:** Possible tax abatements.

**Serving:** Hancock County

**Contact:** Hancock County Auditor
111 S. American Legion Place Ste 217
Greenfield, IN 46140
Ph. (317) 477-1105
Fax (317) 477-1712
Web site: www.hancockcoingov.org

Hancock County Economic Development Organization

**Financial Assistance:** Possible tax abatements.

**Serving:** Hancock County

**Contact:** Dennis Maloy
One Courthouse Plaza
Greenfield, IN 46140-2364
Ph. (317) 477-7241
Fax (317) 477-1712
E-mail: dmaloy@cedhc.org
Web site: www.cedhc.org

Hancock County Planner

**Technical Assistance:** Explain ordinances and other matters relating to development.

**Serving:** Hancock County

**Contact:** Mike Dale
111 American Legion Place Ste. 146
Greenfield, IN 46140
Ph. (317) 477-1134
Fax (317) 477-1184
E-mail: mdale@hancockcoingov.org
Web site: www.hancockcoingov.org

Hancock County Purdue Cooperative Extension Service

**Technical Assistance:** Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team. Hancock Co. CES is a partner of the Hancock Harvest Council that directly markets and promotes alternative crops to local consumers.

**Serving:** Hancock County

**Contact:** Roy Ballard
802 North Apple Street
Greenfield, IN 46140-1338
Ph. (317) 462-1113 ext. 223
Fax (317) 462-2424
E-mail: rballard@purdue.edu
Web site: www.ces.purdue.edu/hancock

Hancock County Soil and Water Conservation District

**Technical Assistance:** Information packets available that include fact sheets, case studies, and Web sites. Also CDs are available to loan out.

**Serving:** Hancock County

**Contact:** Cindy Beckner
1101 W. Main Street, Suite N
Greenfield, IN 46140
Ph. (317) 462-2283
Fax (317) 462-0769
E-mail: cindy.beckner@in.nacdnet.net
Web site: www.hancockswcd.org
Indiana Resource Guide—Central Region

Hoosier Energy – Henry County REMC
Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.
Serving: Hancock, Henry, Delaware, Fayette, Madison, Randolph, Rush and Wayne Counties
Contact: Henry County REMC
201 N. 6th Street
P.O. Box D
New Castle, IN 47362
Ph. (765) 529-1212 or (800) 248-8413
Fax (765) 529-1667
E-mail: hcremc@hrtc.net
Web site: www.henrycountyremc.com

Hoosier Heartland RC&D
Technical Assistance: Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.
Serving: Hancock, Boone, Hamilton, Hendricks, Marion, Morgan, Johnson, Shelby, Monroe and Brown Counties
Contact: Rebecca Fletcher, Coordinator
6041 Lakeside Boulevard
Indianapolis, IN 46278-1989
Ph. (317) 290-3250
E-mail: rebecca.fletcher@in.usda.gov
Web site: www.hhrcd.org

SCORE – Indianapolis
Technical Assistance: Counselors to America's Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.
Serving: But not limited to Hancock, Hendricks, Hamilton, Marion, Morgan, Johnson, Shelby, Rush, Fayette and Union Counties
Contact: SCORE
8500 Keystone Crossing
Suite 401
Indianapolis, IN 46240
(317) 226-7264
E-mail: indyscore@sbcglobal.net
Web site: www.indyscore.org

USDA – Natural Resources Conservation Service
Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.
Serving: Hancock County
Contact: Mary Jo Woodruff, District Conservationist
Greenfield Service Center
1101 W. Main Street, Suite N
Greenfield, IN 46140-1922
Ph. (317) 462-2283 ext. 3
Fax (317) 462-0769
E-mail: maryjo.woodruff@in.usda.gov
Web site: www.in.nrcs.usda.gov

USDA – Rural Development
Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.
Serving: Hancock, Blackford, Delaware, Grant, Hamilton, Madison, Marion and Tipton Counties
Contact: Judy Presley, Manager
Anderson Office
182 W. 300 N. Suite D
Anderson, IN 46012-5103
Ph. (765) 644-4249 ext. 4
Fax (765) 640-9029
E-mail: judy.presley@in.usda.gov
Web site: www.rurdev.usda.gov

Hendricks County
Central Indiana Small Business Development Center
Technical Assistance: Offers free and low cost information, management counseling, and educational services designed to support small business owners and potential entrepreneurs.
Serving: Hendricks, Monroe, Boone, Hamilton, Marion, Johnson, Madison, Hancock and Shelby Counties
Contact: Central Indiana SBDC
2126 North Meridian Street
Suite 120
Indianapolis, IN 46202
Ph. (317) 233-7232
Fax (317) 226-7264
E-mail: indyscore@sbcglobal.net
Web site: www.indyscore.org
Farmers Alliance Network - Hancock County  
**Technical Assistance:** Business Plan and Marketing.  
**Serving:** Hancock County  
**Contact:** Jim Roudebush  
6041 Lakeside Blvd.  
Indianapolis, IN 46278  
Ph. (317) 290-3250  
Fax (317) 290-3150  
E-mail: jroudebush@hhrcd.org  
Web site: www.hhrcd.org/farmersalliancenetwork.htm

Hendricks County Convention and Visitors Bureau  
**Technical Assistance:** This is the marketing organization for Hendricks County that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.  
**Serving:** Hendricks County  
**Contact:** Emory Lencke  
8 West Main St.  
Danville, IN 46122  
Ph. (317) 718-8750 or (800) 321-9666  
Fax (317) 718-9913  
E-mail: info@tourhendrickscounty.com  
Web site: www.tourhendrickscounty.com

Hendricks County Economic Development Partnership  
**Financial Assistance:** Revolving loan program.  
**Serving:** Hendricks County  
**Contact:** Harold Gutzwiller, Executive Director  
5201 E. US Highway 36, Suite 501  
Avon, IN 46123  
Ph. (317) 745-2400  
Fax (317) 745-0757  
E-mail: gutzwiller@skyenet.net  
Web site: www.hcedp.org

Hendricks County Purdue Cooperative Extension Service  
**Technical Assistance:** Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.  
**Serving:** Hendricks County  
**Contact:** Jon Cain  
955 E. Main Street  
P. O. Box 7  
Danville, IN 46122-0007  
Ph. (317) 745-9260  
Fax (317) 745-9267  
E-mail: hendricksces@purdue.edu  
Web site: www.ces.purdue.edu/hendricks

Hendricks County Soil and Water Conservation District  
**Technical Assistance:** Information packets available that include fact sheets, case studies, and Web sites. Also CDs are available to loan out.  
**Serving:** Hendricks County  
**Contact:** Marlene Raisor  
195 Meadow Drive Suite 2  
Danville, IN 46122-1413  
Ph. (317) 745-2555  
Fax (317) 745-5468  
E-mail: marlene.raisor@in.nacdnet.net

Hendricks Power Cooperative  
**Technical Assistance:** Support with electrical design and planning. Possibly offer incentives of cost reduction available.  
**Serving:** Hendricks, west Putnam, southeast Montgomery and areas of Morgan County  
**Contact:** Ron Monts  
P. O. Box 309  
Danville, IN 46122  
Ph. (317) 745-5473 ext. 655  
Fax (317) 745-6865  
E-mail: rmonts@hendrickspower.com  
Web site: www.hendrickspower.com

Hoosier Heartland RC&D  
**Technical Assistance:** Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.  
**Serving:** Hendricks, Boone, Hamilton, Marion, Hancock, Morgan, Johnson, Shelby, Monroe and Brown Counties  
**Contact:** Rebecca Fletcher, Coordinator  
6041 Lakeside Boulevard  
Indianapolis, IN 46278-1989  
Ph. (317) 290-3250  
E-mail: rebecca.fletcher@in.usda.gov  
Web site: www.hhrcd.org
**SCORE – Indianapolis**

**Technical Assistance:** Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

**Serving:** But not limited to [Hendricks](#), Hamilton, Marion, Hancock, Morgan, Johnson, Shelby, Rush, Fayette and Union Counties

**Contact:** SCORE  
8500 Keystone Crossing  
Suite 401  
Indianapolis, IN 46240  
(317) 226-7264  
E-mail: [indyscore@sbcglobal.net](mailto:indyscore@sbcglobal.net)  
Web site: [www.indyscore.org](http://www.indyscore.org)

**USDA – Natural Resources Conservation Service**

**Technical Assistance:** Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

**Serving:** Hendricks County

**Contact:** Henry Wallis, District Conservationist  
Danville Service Center  
195 Meadows Drive, Suite 1  
Danville, IN 46122-1413  
Ph. (317) 745-2555 ext. 3  
Fax (317) 745-3154  
E-mail: henry.wallis@in.usda.gov  
Web site: [www.in.nrcs.usda.gov](http://www.in.nrcs.usda.gov)

**USDA – Rural Development**

**Financial & Technical Assistance:** Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

**Serving:** Owen, Brown, Hendricks, Monroe and Morgan Counties

**Contact:** Karen Bell, Manager  
Bloomington Office  
1931 Liberty  
Bloomington, IN 47403-5146  
Ph. (812) 334-4318 ext. 4  
Fax (812) 334-4279  
E-mail: karen.bell@in.usda.gov  

**Farmers Alliance Network - Johnson County**

**Technical Assistance:** Business Plan and Marketing.

**Serving:** Johnson County

**Contact:** Jim Roudebush  
6041 Lakeside Blvd.  
Indianapolis, IN 46278  
Ph. (317) 290-3250  
Fax (317) 290-3150  
E-mail: jroudebush@hhrcd.org  
Web site: [www.hhrcd.org/farmersalliancenetwork.htm](http://www.hhrcd.org/farmersalliancenetwork.htm)

**Hoosier Energy – Johnson County REMC**

**Financial Assistance:** 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

**Serving:** Johnson, Morgan, Brown and Shelby Counties

**Contact:** Chet Aubin, CEO  
750 International Drive  
P.O. Box 309  
Franklin, IN 46131-0309  
Ph. (317) 736-6174  
Fax (317) 736-8185  
E-mail: aubinc@jcremc.com  
Web site: [www.jcremc.com](http://www.jcremc.com)
Hoosier Energy – South Central Indiana REMC
Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.
Serving: Johnson, Brown, Clay, Monroe, Morgan, Owen and Putnam Counties
Contact: Kevin Sump, CEO
300 Morton Avenue
Martinsville, IN 46151
Ph. (765) 342-3344
Fax (765) 342-1335
E-mail: kevins@sciremc.com
Web site: www.sciremc.com

Hoosier Heartland RC&D
Technical Assistance: Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.
Serving: Johnson, Boone, Hamilton, Hendricks, Marion, Hancock, Morgan, Shelby, Monroe and Brown Counties
Contact: Rebecca Fletcher, Coordinator
6041 Lakeside Boulevard
Indianapolis, IN 46278-1989
Ph. (317) 290-3250
E-mail: rebecca.fletcher@in.usda.gov
Web site: www.hhrcd.org

Johnson County Farm Bureau, Incorporated
Technical Assistance: Assistance with best location and business counseling is available.
Serving: Johnson County
Contact: Tracy Mabry, President
99 N. Morton Street
Franklin, IN 46131
Ph. (317) 736-6128
Fax (317) 736-6803

Johnson County Planner
Technical Assistance: Information and assistance with zoning approvals.
Serving: Johnson County
Contact: Bill Peeples
86 W. Court St.
Franklin, IN 46131
Ph. (317) 736-3722
Fax (317) 736-4722
E-mail: wpeeples@co.johnson.in.us
Web site: www.co.johnson.in.us

Johnson County Soil and Water Conservation District
Technical Assistance: Information packets available that include fact sheets, case studies, and Web sites. Also CDs are available to loan out.
Serving: Johnson County
Contact: Andrea Ferris
3059 N Morton Street
Franklin, IN 46131
Ph. (317) 736-9540 ext. 102
Fax (317) 736-9344
E-mail: andrea-ferris@iaswcd.org
Web site: www.swcd.org

Johnson County Purdue Cooperative Extension Service
Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.
Serving: Johnson County
Contact: Kimberly Moore
80 S. Jackson Street
Franklin, IN 46131-2360
Ph. (317) 736-3724
Fax (317) 736-3727
E-mail: johnsonces@purdue.edu
Web site: www.ces.purdue.edu/johnson

SCORE – Indianapolis
Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.
Serving: But not limited to Johnson, Hendricks, Hamilton, Marion, Hancock, Morgan, Shelby, Rush, Fayette and Union Counties
Contact: SCORE
8500 Keystone Crossing
Suite 401
Indianapolis, IN 46240
(317) 226-7264
E-mail: indyscore@sbcglobal.net
Web site: www.indyscore.org
USDA – Natural Resources Conservation Service
Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.
Serving: Johnson County
Contact: Mike Broadstreet, Acting District Conservationist
Franklin Service Center
3059 N. Morton Street
Franklin, IN 46131-9662
Ph. (317) 736-6822 ext. 3
Fax (317) 736-7054
E-mail: mike.broadstreet@in.usda.gov
Web site: www.in.nrcs.usda.gov

USDA – Rural Development
Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.
Serving: Johnson, Bartholomew, Decatur, Rush and Shelby Counties
Contact: Jerry Seip, Manager
Shelbyville Office
1110 Amos Road, Suite A
Shelbyville, IN 46176-2806
Ph. (317) 392-4149 ext. 4
Fax (317) 392-0739
E-mail: jerry.seip@in.usda.gov
Web site: www.rurdev.usda.gov

Marion County
Central Indiana Small Business Development Center
Technical Assistance: Offers free and low cost information, management counseling, and educational services designed to support small business owners and potential entrepreneurs.
Serving: Marion, Monroe, Boone, Hendricks, Hamilton, Johnson, Madison, Hancock and Shelby Counties
Contact: Central Indiana SBDC
2126 North Meridian Street
Suite 120
Indianapolis, IN 46202
Ph. (317) 233-7232
Fax (317) 926-2829
E-mail: centralindiana@isbdc.org
Web site: www.isbdc.org

Farmers Alliance Network - Hancock County
Technical Assistance: Business Plan and Marketing.
Serving: Marion County
Contact: Jim Roudebush
6041 Lakeside Blvd.
Indianapolis, IN 46278
Ph. (317) 290-3250
Fax (317) 290-3150
E-mail: jroudebush@hhrcd.org
Web site: www.hhrcd.org/farmersalliancenetwork.htm

Hoosier Heartland RC&D
Technical Assistance: Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.
Serving: Marion, Boone, Hamilton, Hendricks, Hancock, Morgan, Johnson, Shelby, Monroe and Brown Counties
Contact: Rebecca Fletcher, Coordinator
6041 Lakeside Boulevard
Indianapolis, IN 46278-1989
Ph. (317) 290-3250
E-mail: rebecca.fletcher@in.usda.gov
Web site: www.hhrcd.org

Indianapolis Convention and Visitors Association
Technical Assistance: This is the marketing organization for Indianapolis, Indiana that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.
Serving: Marion County
Contact: Bob Bedell
One RCA Dome, Suite 100
Indianapolis, IN 46225
Ph. (317) 639-4282 or (800) 323-4639
Fax (317) 639-5273
E-mail: bbedell@indianapolis.org
Web site: www.indy.org
Marion County Purdue Cooperative Extension Service

Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

Serving: Marion County
Contact: Ronald Hoyt
6640 Intech Blvd. Suite. 120
Indianapolis, IN 46278-2012
Ph. (317) 275-9305
Fax (317) 275-9309
E-mail: marionces@purdue.edu
Web site: www.ces.purdue.edu/marion

Marion County Soil and Water Conservation District

Technical Assistance: Information packets available that include fact sheets, case studies, and Web sites. Also CDs are available to loan out.

Serving: Marion County
Contact: Ron Lauster
6960 S. Gray Road Suite C
Indianapolis, IN 46237-3237
Ph. (317) 780-1765
Fax (317) 780-7849
E-mail: ron-lauster@iaswcd.org
Web site: www.marionswcd.org

SCORE – Indianapolis

Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

Serving: But not limited to Marion, Johnson, Hendricks, Hamilton, Hancock, Morgan, Shelby, Rush, Fayette and Union Counties
Contact: SCORE
8500 Keystone Crossing
Suite 401
Indianapolis, IN 46240
(317) 226-7264
E-mail: indyscore@sbcglobal.net
Web site: www.indyscore.org

USDA – Natural Resources Conservation Service

Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

Serving: Marion County
Contact: Tod Herrli, District Conservationist
Indianapolis Service Center
6960 S. Gray Road, Suite C
Indianapolis, IN 46237-3237
Ph. (317) 780-1765
Fax (317) 780-7849
E-mail: tod.herrli@in.usda.gov
Web site: www.in.nrcs.usda.gov

USDA – Rural Development

Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

Serving: Marion, Blackford, Delaware, Grant, Hamilton, Hancock, Madison and Tipton Counties
Contact: Judy Presley, Manager
Anderson Office
182 W. 300 N. Suite D
Anderson, IN 46012-5103
Ph. (765) 644-4249 ext. 4
Fax (765) 640-9029
E-mail: judy.presley@in.usda.gov
Web site: www.rurdev.usda.gov

Morgan County

Central Indiana Small Business Development Center

Technical Assistance: Offers free and low cost information, management counseling, and educational services designed to support small business owners and potential entrepreneurs.

Serving: Morgan, Shelby, Boone, Hendricks, Hamilton, Marion, Johnson, Madison, and Hancock Counties
Contact: Central Indiana SBDC
2126 North Meridian Street
Suite 120
Indianapolis, IN 46202
Ph. (317) 233-7232
Fax (317) 233-7232
E-mail: centralindiana@isbdc.org
Web site: www.isbdc.org
 Farmers Alliance Network - Hancock County  
Technical Assistance: Business Plan and Marketing.  
Serving: Morgan County  
Contact: Jim Roudebush  
6041 Lakeside Blvd.  
Indianapolis, IN 46278  
Ph. (317) 290-3250  
Fax (317) 290-3150  
E-mail: jroudebush@hhrcd.org  
Web site: www.hhrcd.org/farmersalliancenetwork.htm

Hendricks Power Cooperative  
Technical Assistance: Support with electrical design and planning. Possibly offer incentives of cost reduction available.  
Serving: areas of Morgan, Hendricks, west Putnam and southeast Montgomery Counties  
Contact: Ron Monts  
P.O. Box 309  
Danville, IN 46122  
Ph. (317) 745-5473 ext. 655  
Fax (317) 745-6865  
E-mail: rmonts@hendrickspower.com  
Web site: www.hendrickspower.com

Hoosier Energy – South Central Indiana REMC  
Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.  
Serving: Morgan, Brown, Clay, Johnson, Monroe, Owen and Putnam Counties  
Contact: Kevin Sump, CEO  
300 Morton Avenue  
Martinsville, IN 46151  
Ph. (765) 342-3344  
Fax (765) 342-1335  
E-mail: kevins@sciremc.com  
Web site: www.sciremc.com

Hoosier Heartland RC&D  
Technical Assistance: Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.  
Serving: Morgan, Boone, Hamilton, Hendricks, Marion, Hancock, Johnson, Shelby, Monroe and Brown Counties  
Contact: Rebecca Fletcher, Coordinator  
6041 Lakeside Boulevard  
Indianapolis, IN 46278-1989  
Ph. (317) 290-3250  
E-mail: rebecca.fletcher@in.usda.gov  
Web site: www.hhrcd.org

Morgan County Economic Development Corporation  
Technical Assistance: Help with geo-tech reports on sites and assistance with tax abatements for qualifiers.  
Serving: Morgan County  
Contact: John Taylor  
26 South Indiana Street  
P.O. Box 606  
Mooresville, IN 46158  
Ph. (317) 834-9544  
Fax (317) 831-9548  
E-mail: mcedc@morgancoed.com  
Web site: www.morgancoed.com

Morgan County Purdue Cooperative Extension Services  
Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.  
Serving: Morgan County  
Contact: Chris Parker  
180 S. Main Street, Suite 229  
Martinsville, IN 46151-1987  
Ph. (765) 342-1010  
Fax (765) 349-5071  
E-mail: morgances@purdue.edu  
Web site: www.ces.purdue.edu/morgan
**Morgan County Soil and Water Conservation District**

**Technical Assistance:** Information packets available that include fact sheets, case studies, and Web sites. Also CDs are available to loan out.

**Serving:** Morgan County

**Contact:** June Snyder
1328 Morton Avenue, Suite 2
Martinsville, IN 46151-3031
Ph. (765) 342-5594
Fax (765) 642-9543

**E-mail:** conservation@scican.net
**Web site:** www.scican.net~conservation

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**USDA – Natural Resources Conservation Service**

**Technical Assistance:** Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

**Serving:** Morgan County

**Contact:** Mike Broadstreet, District Conservationist
Martinsville Service Center
1328 Morton Avenue, Suite 2
Martinsville, IN 46151-3031
Ph. (765) 342-5594 ext. 3
Fax (765) 342-9543

**E-mail:** mike.broadstreet@in.usda.gov
**Web site:** www.in.nrcs.usda.gov

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**Hoosier Energy – Johnson County REMC**

**Financial Assistance:** 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

**Serving:** Morgan, Brown, Johnson and Shelby Counties

**Contact:** Chet Aubin, CEO
750 International Drive
P.O. Box 309
Franklin, IN 46131-0309
Ph. (317) 736-6174
Fax (317) 736-8185

**E-mail:** aubinc@jcremc.com
**Web site:** www.jcremc.com

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**USDA – Rural Development**

**Financial & Technical Assistance:** Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

**Serving:** Morgan, Brown, Hendricks, Monroe and Owen Counties

**Contact:** Karen Bell, Manager
Bloomington Office
1931 Liberty
Bloomington, IN 47403-5146
Ph. (812) 334-4318 ext. 4
Fax (812) 334-4279

**E-mail:** karen.bell@in.usda.gov
**Web site:** www.rurdev.usda.gov

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**Shelby County**

**Central Indiana Small Business Development Center**

**Technical Assistance:** Offers free and low cost information, management counseling, and educational services designed to support small business owners and potential entrepreneurs.

**Serving:** Shelby, Monroe, Boone, Hendricks, Hamilton, Marion, Johnson, Madison, and Hancock Counties

**Contact:** Central Indiana SBDC
2126 North Meridian Street
Suite 120
Indianapolis, IN 46202
Ph. (317) 233-7232
Fax (317) 233-7232

**E-mail:** centralindiana@isbdc.org
**Web site:** www.isbdc.org
Farmers Alliance Network - Shelby County
Technical Assistance: Business Plan and Marketing.
Serving: Shelby County
Contact: Jim Roudebush
6041 Lakeside Blvd.
Indianapolis, IN 46278
Ph. (317) 290-3250
Fax (317) 290-3150
E-mail: jroudebush@hhrcd.org
Web site: www.hhrcd.org/farmersalliancenetwork.htm

Hoosier Energy – Johnson County REMC
Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.
Serving: Shelby, Morgan, Brown and Johnson Counties
Contact: Chet Aubin, CEO
750 International Drive
P.O. Box 309
Franklin, IN 46131-0309
Ph. (317) 736-6174
Fax (317) 736-8185
E-mail: aubinc@jcremc.com
Web site: www.jcremc.com

RushShelby Energy
Financial Assistance: May offer possible reduction of rates for economic development and up-front cost reduction for installation. Also contact source for Red Leg Program that offers zero interest loans and grants through rural cooperatives.
Serving: Shelby and Rush Counties
Contact: David Toll
1504 S. Harrison
P.O. Box 100
Shelbyville, IN 46176
Ph. (317) 398-6621
Fax (317) 398-2898
E-mail: dtoll@rse.coop
Web site: www.rse.coop

Hoosier Heartland RC&D
Technical Assistance: Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan, develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.
Serving: Shelby, Boone, Hamilton, Hendricks, Marion, Hancock, Morgan, Johnson, Monroe and Brown Counties
Contact: Rebecca Fletcher, Coordinator
6041 Lakeside Boulevard
Indianapolis, IN 46278-1989
Ph. (317) 290-3250
E-mail: rebecca.fletcher@in.usda.gov
Web site: www.hhrcd.org

SCORE – Indianapolis
Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.
Serving: But not limited to Shelby, Johnson, Hendricks, Hamilton, Marion, Hancock, Morgan, Rush, Fayette and Union Counties
Contact: SCORE
8500 Keystone Crossing
Suite 401
Indianapolis, IN 46240
(317) 226-7264
E-mail: indyscore@sbcglobal.net
Web site: www.indyscore.org

Shelby County Chamber of Commerce
Technical Assistance: Promotion of business and networking provided. The chamber also provides seminars for all businesses in Shelby County.
Serving: Shelby County
Contact: Lynn Davis, Director
33 E. Washington St.
Shelbyville, IN 46176
Ph. (317) 398-6647
Fax (17) 392-3901
E-mail: lynndavis@shelbychamber.net
Web site: www.shelbychamber.net
Shelby County Purdue Cooperative Extension Service

Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

Serving: Shelby County
Contact: Daniel Gabbard
1110 Amos Road Suite D
Shelbyville, IN 46176-2806
Ph. (317) 392-6460 or (888) 671-2367
Fax (317) 392-4928
E-mail: shelbyces@purdue.edu
Web site: www.ces.purdue.edu/shelby

Shelby County Soil and Water Conservation District

Technical Assistance: Information packets available that include fact sheets, case studies, and Web sites. Also CDs are available to loan out.

Serving: Shelby County
Contact: Jill Williams
1110 Amos Road Suite C
Shelbyville, IN 46176-2806
Ph. (317) 392-1394
Fax (317) 392-0739
E-mail: info@shelbycountyswcd.org
Web site: www.shelbycountyswcd.org

USDA – Natural Resources Conservation Service

Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

Serving: Shelby County
Contact: Bill Harting, District Conservationist
Shelbyville Service Center
1110 Amos Road. Suite C
Shelbyville, IN 46176-2806
Ph. (317) 392-1394 ext. 3
Fax (317) 392-0739
E-mail: bill.harting@in.usda.gov
Web site: www.in.nrcs.usda.gov

USDA – Rural Development

Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

Serving: Shelby, Bartholomew, Decatur, Johnson and Rush Counties
Contact: Jerry Seip, Manager
Shelbyville Office
1110 Amos Road, Suite A
Shelbyville, IN 46176-2806
Ph. (317) 392-4149 ext. 4
Fax (317) 392-0739
E-mail: jerry.seip@in.usda.gov
Web site: www.rurdev.usda.gov
Bartholomew County

Bartholomew County Purdue Extension Service
Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.
Serving: Bartholomew County
Contact: Mike Ferree
1971 State St
Columbus, IN 47201-6965
Ph. (812) 379-1665 or (812) 379-1666
Fax (812) 376-3200
E-mail: bartholomewces@purdue.edu
Web site: www.ces.purdue.edu/bartholomew

Columbus Area Convention and Visitor’s Bureau
Technical Assistance: This is the marketing organization for Brown County that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.
Serving: Columbus, Indiana
Contact: Lynn Lucas
P.O.Box 1589
Columbus, In 47202
Ph. (812) 378-2622 or (800) 552-3842
Fax (812) 372-7348
E-mail: lynnlucas@sbcglobal.net
Web site: www.columbus.in.us

Columbus Enterprise Development Corporation
Technical Assistance: Small business advisory, strategic business planning, entrepreneurial networking, floor space for start-ups.
Serving: Bartholomew County
Contact: Jack Hess
4920 N. Warren Drive
Columbus, IN 47203
Ph. (812) 372-6480 or (800) 282-7232
E-mail: jhess@cedcorp.com
Web site: www.cedcorp.com

Hoosier Energy - Bartholomew County REMC
Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.
Serving: Bartholomew, Decatur, Jackson and Jennings Counties
Contact: Dan Arnholt, CEO
801 Second Street
P.O. Box 467
Columbus, IN 47202-0467
Ph. (812) 372-2546
Fax (812) 372-2112
E-mail: questions@bcremc.com
Web site: www.bcremc.com

Hoosier Energy – Decatur County REMC
Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.
Serving: Bartholomew, Decatur, Franklin, Jennings, Ripley and Rush Counties
Contact: Don Schilling, CEO
1430 West Main Street
P.O. Box 46
Greensburg, IN 47240-0046
Ph. (812) 663-3391 or (800) 844-7362
Fax (812) 663-8572
E-mail: dcremc@dcremc.com
Web site: www.dcremc.com

Hoosier Energy – Jackson County REMC
Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.
Serving: Bartholomew, Brown, Clark, Jackson, Jefferson, Jennings, Lawrence, Monroe, Scott and Washington Counties
Contact: Jed Wheatley
274 E. Base Road
P.O. Box K
Brownstown, IN 47220
Ph. (812) 358-4458 or (800) 288-4458
Fax (812) 358-5719
E-mail: info@jacksonremc.com
Web site: www.jacksonremc.com
Purdue Extension - Ways to Grow and Beyond

Technical Assistance: Provides assistance with needs assessment, basic market research, business and/or market plan development, product information and feasibility assessment.

Serving: Bartholomew, Brown, Clark, Crawford, Dearborn, Decatur, Floyd, Franklin, Harrison, Jackson, Jefferson Jennings, Lawrence, Ohio, Orange, Ripley, Scott, Switzerland and Washington Counties

Contact: John Keeton, Field Coordinator
Purdue Cooperative Extension Service
1971 State St
Columbus, IN 47201-6965
Ph. (812) 379-1665 or (812) 379-1666
Fax (812) 376-3200
E-mail: jkeeton1@purdue.edu
Web site: www.jenningsgrowers.com/wtg

SCORE – South East Indiana

Technical Assistance: Counselors to America's Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

Serving: But not limited to Bartholomew, Decatur, Franklin, Jackson, Jennings, Ripley and Dearborn Counties

Contact: Chapter Chairman
c/o Chamber of Commerce
500 Franklin Street
Columbus, IN 47201
Ph. (812) 379-4457
Fax (812) 378-7308
E-mail: score419@tls.net
Web site: www.score419.org

South Central Indiana Small Business Development Center

Technical Assistance: Offers educational workshops for small businesses, also a network of volunteer counselors for small business planning, financing and operations. Incubator/Business Affiliate Program provides services throughout center.

Serving: Bartholomew, Decatur, Jennings, Jackson, Brown, Monroe, Lawrence, Greene and Owen Counties

Contact: South Central SBDC
501 N. Morton Street
Suite 106
Bloomington, IN 47404
Ph. (812) 339-8937
Fax (812) 335-7352
E-mail: southcentral@isbdc.org
Web site: www.gowayfinder.com/products/

USDA – Natural Resources Conservation Service

Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

Serving: Bartholomew County
Contact: Adam Heichelbech, Acting District Conservationist
Columbus Service Center
2314 State Street
Columbus, IN 47201
Ph. (812) 378-1280 ext. 3
Fax (812) 378-1213
E-mail: adam.heichelbech@in.usda.gov
Web site: www.in.nrcs.usda.gov

USDA – Rural Development

Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

Serving: Bartholomew, Decatur, Johnson, Rush, and Shelby Counties
Contact: Jerry Seip, Manager
Shelbyville Office
1110 Amos Road, Suite A
Shelbyville, IN 46176-2806
Ph. (317) 392-4149 ext. 4
Fax (317) 392-0739
E-mail: jerry.seip@in.usda.gov
Web site: www.rurdev.usda.gov

Brown County

Brown County Convention and Visitor’s Bureau

Technical Assistance: This is the marketing organization for Brown County that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.

Serving: Brown County
Contact: Teresa Anderson
P. O. Box 840
Nashville, IN 47448
Ph. (800) 753-3255 or (812) 988-7303
Fax (812) 988-1070
E-mail: tanderson@browncounty.com
Web site: www.browncounty.com
Brown County Economic Development Commission

**Technical Assistance:** Help with the permitting process and link to financial institutions.

**Serving:** Brown County

**Contact:** Jeanne Robinson  
189 Commercial Drive  
P.O. Box 372  
Nashville, IN 47448  
Ph. (812) 988-8233  
Fax (812) 988-1568

**E-mail:** brownctyecondev@hotmail.com

**Web site:** www.browncountyeconomicdevelopment

Brown County Purdue Cooperative Extension Service

**Technical Assistance:** Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

**Serving:** Brown County

**Contact:** John Keeton  
802 Memorial Drive  
PO Box 7  
Nashville, IN 47448-0007  
Ph. (812) 988-5495  
Fax (812) 988-4310

**E-mail:** brownces@purdue.edu

**Web site:** www.ces.purdue.edu/brown

Brown County Soil and Water Conservation District

**Technical Assistance:** Information packets available that include fact sheets, case studies, and Web sites. Also CDs are available to loan out.

**Serving:** Brown County

**Contact:** Cathy Paradise  
PO Box 308  
Nashville, IN 47448  
Ph. (812) 988-2211  
Fax (812) 988-2657

**E-mail:** cathy-paradise@iaswcd.org

Farmers Alliance Network - Brown County

**Technical Assistance:** Business Plan and Marketing.

**Serving:** Brown County

**Contact:** Jim Roudebush  
6041 Lakeside Blvd.  
Indianapolis, IN 46278  
Ph. (317) 290-3250  
Fax (317) 290-3150

**E-mail:** jroudebush@hhrcd.org

**Web site:** www.hhrcd.org/farmersalliancenetwork.htm

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Hoosier Energy – Jackson County REMC

**Financial Assistance:** 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

**Serving:** Brown, Bartholomew, Clark, Jackson, Jefferson, Jennings, Lawrence, Monroe, Scott and Washington Counties

**Contact:** Jed Wheatley  
274 E. Base Road  
P.O. Box K  
Brownstown, IN 47220  
Ph. (812) 358-4458 or (800) 288-4458  
Fax (812) 358-5719

**E-mail:** info@jacksonremc.com

**Web site:** www.jacksonremc.com

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Hoosier Energy – Johnson County REMC

**Financial Assistance:** 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

**Serving:** Brown, Morgan, Johnson and Shelby Counties

**Contact:** Chet Aubin, CEO  
750 International Drive  
P.O. Box 309  
Franklin, IN 46131-0309  
Ph. (317) 736-6174  
Fax (317) 736-8185

**E-mail:** aubinc@jcremc.com

**Web site:** www.jcremc.com

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Hoosier Energy – South Central Indiana REMC

**Financial Assistance:** 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

**Serving:** Brown, Clay, Johnson, Monroe, Morgan, Owen and Putnam Counties

**Contact:** Kevin Sump, CEO  
300 Morton Avenue  
Martinsville, IN 46151  
Ph. (765) 342-3344  
Fax (765) 342-1335

**E-mail:** kevins@sciremc.com

**Web site:** www.sciremc.com
**Hoosier Heartland RC&D**

**Technical Assistance:** Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan, develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

**Serving:** Brown, Boone, Hamilton, Hendricks, Marion, Hancock, Morgan, Johnson, Shelby and Monroe Counties

**Contact:** Rebecca Fletcher, Coordinator
6041 Lakeside Boulevard
Indianapolis, IN 46278-1989
Ph. (317) 290-3250

**E-mail:** rebecca.fletcher@in.usda.gov
**Web site:** www.hhrcd.org

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**Purdue Extension - Ways to Grow and Beyond**

**Technical Assistance:** Provides assistance with needs assessment, market research, business plan development, product information and feasibility assessment.

**Serving:** Brown, Bartholomew, Clark, Crawford, Dearborn, Decatur, Floyd, Franklin, Harrison, Jackson, Jefferson, Jennings, Lawrence, Ohio, Orange, Ripley, Scott, Switzerland and Washington Counties

**Contact:** John Keeton, Field Coordinator
Purdue Cooperative Extension Service
802 Memorial Drive
PO Box 7
Nashville, IN 47448-0007
Ph. (812) 988-5495
Fax (812) 988-4310

**E-mail:** jkeeton1@purdue.edu
**Web site:** www.jenningsgrowers.com/wtg

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**SCORE – Bloomington**

**Technical Assistance:** Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

**Serving:** But not limited to Brown, Owen, Morgan, Monroe, Greene and Lawrence Counties

**Contact:** James Rusie, Chairman
Star Center
216 West Allen, Suite 133
Bloomington, IN 47406
Ph. (812) 334-2392
Fax (812)

**E-mail:** score527@sbcglobal.net
**Web site:** www.bloomingtonscore.org

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**South Central Indiana Small Business Development Center**

**Technical Assistance:** Offers educational workshops for small businesses, also a network of volunteer counselors for small business planning, financing and operations. Incubator/Business Affiliate Program provides services throughout center.

**Serving:** Brown, Decatur, Jennings, Bartholomew, Jackson, Monroe, Lawrence, Greene and Owen Counties

**Contact:** South Central SBDC
501 N. Morton Street
Suite 106
Bloomington, IN 47404
Ph. (812) 339-8937
Fax (812) 335-7352

**Or**
Brown County Chamber of Commerce
37 W. Main Street
Nashville, IN 47448
Ph. (812) 988-6647

**E-mail:** southcentral@isbdc.org
**Web site:** www.gowayfinder.com/products/

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**USDA – Natural Resources Conservation Service**

**Technical Assistance:** Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

**Serving:** Brown County

**Contact:** Tony Branam, District Conservationist
Bloomington Service Center
1931 Liberty Drive
Bloomington, IN 47403-5146
Ph. (812) 334-4318 ext. 3
Fax (812) 334-4279

**E-mail:** tony.branam@in.usda.gov
**Web site:** www.in.nrcs.usda.gov

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**USDA – Rural Development**

**Financial & Technical Assistance:** Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

**Serving:** Brown, Hendricks, Monroe, Morgan and Owen Counties

**Contact:** Karen Bell, Manager
Bloomington Office
1931 Liberty
Bloomington, IN 47403-5146
Ph. (812) 334-4318 ext. 4
Fax (812) 334-4279

**E-mail:** karen.bell@in.usda.gov
**Web site:** www.rurdev.usda.gov
**Daviess County**

**Daviess County Economic Development Corporation (DCEDC)**

Financial and **Technical Assistance**: Serves as a link to all county and local resources available to new businesses. Also a source for possible grant funding and/or tax abatements.

**Serving**: Daviess County

**Contact**: Ron Arnold  
1 Train Depot, P.O. Box 191  
Washington, IN 47501  
Ph. (812) 254-1500  
Fax (812) 254-2550

**E-mail**: office@dcedc.net  
**Web site**: www.dcedc.net

**Daviess County Purdue Cooperative Extension Service**

**Technical Assistance**: Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

**Serving**: Daviess County

**Contact**: Chad Pfitzer  
214 N.E. Third Street  
Washington, IN 47501-2720  
Ph. (812) 254-8668  
Fax (812) 254-7472

**E-mail**: daviesses@purdue.edu  
**Web site**: www.ces.purdue.edu/daviess

**Four Rivers RC&D**

**Technical Assistance**: Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan, develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

**Serving**: Daviess, Greene, Knox, Gibson, Pike, Dubois, Posey, Vanderburgh and Warrick Counties

**Contact**: David Elgin, Coordinator  
112 South Lakeview Drive  
Petersburg, IN 47567-9040  
Ph. (812) 354-6808 ext. 5

**E-mail**: dave.elgin@in.usda.gov

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**Hoosier Energy – Daviess-Martin County REMC**

**Financial Assistance**: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

**Serving**: Daviess, Martin and Lawrence Counties

**Contact**: Kenneth Frye, CEO  
12628 E. 75 N.  
P.O. Box 430  
Loogootee, IN 47553  
Ph. (812) 295-4200 or (800) 762-7362  
Fax (812) 295-4216

**E-mail**: kfrye@dmremc.com  
**Web site**: www.dmremc.com

**Hoosier Energy – Utilities District of Western Indiana**

**Financial Assistance**: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

**Serving**: Daviess, Clay, Greene, Knox, Lawrence, Martin, Monroe, Owen, Putnam, Sullivan and Vigo Counties

**Contact**: Roger Davis, General Manager  
Highway 54 West  
P.O. Box 427  
Bloomfield, IN 47424  
Ph. (812) 384-4446 or (800) 489-7362  
Fax (812) 384-3127

**Web site**: www.udwiremc.com

**SCORE – Evansville**

**Technical Assistance**: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

**Serving**: But not limited to Daviess, Vanderburgh, Knox, Martin, Gibson, Pike, Dubois, Posey, Warrick, Spencer and Perry Counties

**Contact**: Tom Koetting, Chair  
1100 W. Lloyd Expressway  
Suite 134  
Evansville, IN 47708-1146  
Ph. (812) 462-6144  
Fax (812) 462-6144

**E-mail**: scoreevv@aol.com  
**Web site**: www.scoreevansville.com
**Southwestern Indiana Small Business Development Corporation**

**Technical Assistance:** Hosts both workshops and seminars. Offers free business counseling in all aspects of creating and running a business. Counselors will meet with entrepreneurs for one-on-one appointments. Also a resource for industry-specific information.

**Serving:** Daviess, Knox, Dubois, Gibson, Martin, Pike, Posey, Spencer, Perry, Vanderburgh and Warrick Counties

**Contact:** Southwestern Indiana SBDC
100 N.W. Second Street
Suite 100
Evansville, IN 47708-2101
Ph. (812) 425-7232
Fax (812) 421-5883

**E-mail:** southwestern@isbdc.org
**Web site:** www.swisbdc.com

**USDA – Natural Resources Conservation Service**

**Technical Assistance:** Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

**Serving:** Daviess County

**Contact:** Dan Luczynski, Acting District Conservationist
Washington Service Center
2524 E. National Highway
Washington, IN 47501-9597
Ph. (812) 254-4780 ext. 3
Fax (812) 254-0057

**E-mail:** dan.luczynski@in.usda.gov
**Web site:** www.in.nrcs.usda.gov

**USDA – Rural Development**

**Financial & Technical Assistance:** Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

**Serving:** Daviess, Crawford, Dubois, Martin, Orange and Pike Counties

**Contact:** Michael Strahl, Manager
Jasper Office
1484 Executive Boulevard
Jasper, IN 47546-9300
Ph. (812) 482-1171 ext. 4
Fax (812) 482-9427

**E-mail:** michael.strahl@in.usda.gov
**Web site:** www.rurdev.usda.gov

**Dearborn County**

**Dearborn County Convention and Visitors Bureau**

**Technical Assistance:** This is the marketing organization for Dearborn County that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.

**Serving:** Dearborn County

**Contact:** Debbie Smith
320 Walnut Street
Lawrenceburg, IN 47025
Ph. (812) 537-0814 or (800) 322-8198
Fax (812) 537-0845

**E-mail:** dsmith@visitsoutheastindiana.com
**Web site:** www.visitsoutheastindiana.com

**Dearborn County Purdue Cooperative Extension Service**

**Technical Assistance:** Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

**Serving:** Dearborn County

**Contact:** Nicholas Held
City Hall
229 Main Street
Aurora, IN 47001-1385
Ph. (812) 926-1189
Fax (812) 926-3006

**E-mail:** dearbornces@purdue.edu
**Web site:** www.ces.purdue.edu/dearborn

**Historic Hoosier Hills RC&D**

**Technical Assistance:** Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

**Serving:** Dearborn, Franklin, Jennings, Ripley, Scott, Jefferson, Ohio, Switzerland and Clark Counties

**Contact:** Terry Stephenson, Coordinator
1981 S. Industrial Park Road, Suite 1
P.O. Box 407
Versailles, IN 47025
Ph. (812) 689-6410 ext. 5
Fax (812) 689-3141

**E-mail:** terry.stephenson@in.usda.gov
**Web site:** www.hhhills.org
Indiana Resource Guide—South Central Region

Hoosier Energy – Southeastern Indiana REMC
Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.
Serving: Dearborn, Franklin, Jefferson, Jennings, Ohio, Ripley and Switzerland Counties
Contact: Robert Mackey
712 S. Buckeye Street
P.O. Box 196
Osgood, IN 47037
Ph. (812) 689-4111 or (800) 737-4111
Fax (812) 689-6987
E-mail: contact_us@seiremc.com
Web site: www.seiremc.com

Hoosier Energy – Whitewater Valley REMC
Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.
Serving: Dearborn, Fayette, Franklin, Randolph, Union and Wayne Counties
Contact: Boyd Huff, CEO
101 Brownsville Avenue
P.O. Box 349
Liberty, IN 47353
Ph. (765) 458-5171 or (800) 529-5557
Fax (765) 458-5938
E-mail: bhuff@wwvremc.com
Web site: www.wwvremc.com

Purdue Extension - Ways to Grow and Beyond
Technical Assistance: Provides assistance with needs assessment, basic market research, business and/or market plan development, product information and feasibility assessment.
Serving: Dearborn, Bartholomew, Brown, Clark, Crawford, Decatur, Floyd, Franklin, Harrison, Jackson, Jefferson Jennings, Lawrence, Ohio, Orange, Ripley, Scott, Switzerland and Washington Counties
Contact: John Keeton, Field Coordinator
Purdue Cooperative Extension Service
City Hall
229 Main Street
Aurora, IN 47001-1385
Ph. (812) 926-1189
Fax (812) 926-3006
E-mail: jkeeton1@purdue.edu
Web site: www.jenningsgrowers.com/wtg

SCORE – South East Indiana
Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.
Serving: But not limited to Dearborn, Bartholomew, Decatur, Franklin, Jackson, Jennings and Ripley Counties
Contact: Chapter Chairman
c/o Chamber of Commerce
500 Franklin Street
Columbus, IN 47201
Ph. (812) 379-4457
Fax (812) 378-7308
E-mail: score419@tls.net
Web site: www.score419.org

Southeastern Indiana Small Business Development Center
Technical Assistance: Offers educational workshops for small businesses, also a network of volunteer counselors for small business planning, financing and operations.
Serving: Dearborn, Rush, Fayette, Union, Franklin, Ripley, Ohio, Switzerland, Jefferson, Scott, Clark, Floyd, Washington, Harrison, Crawford and Orange Counties
Contact: Southeastern Indiana SBDC
975 Industrial Drive
Suite 2
Madison, IN 47250
Ph. (812) 265-3127 or (800) 595-3127
Fax (812) 265-5544
E-mail: southeastern@isbdc.org

USDA – Natural Resources Conservation Service
Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.
Serving: Dearborn County
Contact: Ken Lane, District Conservationist
Aurora Service Center
10729 Randall Avenue, Suite 2
Aurora, IN 47001-9451
Ph. (812) 926-2406 ext. 3
Fax (812) 926-4412
E-mail: ken.lane@in.usda.gov
Web site: www.in.nrcs.usda.gov
Indiana Resource Guide—South Central Region

USDA – Rural Development

Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

Serving: Dearborn, Franklin, Jefferson, Jennings, Ohio, Ripley and Switzerland Counties

Contact: Marcia Comer, Manager
Versailles Office
1981 S. Industrial Park, Suite 4
Versailles, IN 47042-9063
Ph. (812) 689-6410 ext. 4
Fax (812) 689-3141
E-mail: marcia.comer@in.usda.gov
Web site: www.rurdev.usda.gov

Decatur County

Decatur County Purdue Cooperative Extension Service

Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

Serving: Decatur County

Contact: Dan Wilson
545 S. 200 W.
Greensburg, IN 47240-9049
Ph. (812) 663-8388
Fax (812) 663-6478
E-mail: decaturces@purdue.edu
Web site: www.ces.purdue.edu/decatur

Decatur County Tourism

Technical Assistance: This is the marketing organization for Decatur County that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.

Serving: Decatur County

Contact: Melanie Maxwell
232 N. Franklin Street
P.O. Box 345
Greensburg, IN 47240
Ph. (812) 222-8733 or (800) 883-5447
Fax (812) 222-8734
E-mail: Melanie@visitgreensburg.com
Web site: www.visitgreensburg.com

Hoosier Energy - Bartholomew County REMC

Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

Serving: Decatur, Bartholomew, Jackson and Jennings Counties

Contact: Dan Arnholt, CEO
801 Second Street
P.O. Box 467
Columbus, IN 47202-0467
Ph. (812) 372-2546
Fax (812) 372-2112
E-mail: questions@bcremc.com
Web site: www.bcremc.com

Hoosier Energy – Decatur County REMC

Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

Serving: Decatur, Bartholomew, Franklin, Jennings, Ripley and Rush Counties

Contact: Don Schilling, CEO
1430 West Main Street
P.O. Box 46
Greensburg, IN 47240-0046
Ph. (812) 663-3391 or (800) 844-7362
Fax (812) 663-8572
E-mail: dcremc@dcremc.com
Web site: www.dcremc.com

Purdue Extension - Ways to Grow and Beyond

Technical Assistance: Provides assistance with needs assessment, basic market research, business and/or market plan development, product information and feasibility assessment.

Serving: Decatur, Bartholomew, Brown, Clark, Crawford, Dearborn, Floyd, Franklin, Harrison, Jackson, Jefferson Jennings, Lawrence, Ohio, Orange, Ripley, Scott, Switzerland and Washington Counties

Contact: John Keeton, Field Coordinator
Purdue Cooperative Extension Service
545 S. 200 W.
Greensburg, IN 47240-9049
Ph. (812) 663-8388
Fax (812) 663-6478
E-mail: jkeeton1@purdue.edu
Web site: www.jenningsgrowers.com/wtg
**SCORE – South East Indiana**

**Technical Assistance:** Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

**Serving:** But not limited to Decatur, Bartholomew, Franklin, Jackson, Jennings, Ripley and Dearborn Counties

**Contact:** Chapter Chairman  
c/o Chamber of Commerce  
500 Franklin Street  
Columbus, IN 47201  
Ph. (812) 379-4457  
Fax (812) 378-7308  
E-mail: score419@tls.net  
Web site: www.score419.org

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**South Central Indiana Small Business Development Center**

**Technical Assistance:** Offers educational workshops for small businesses, also a network of volunteer counselors for small business planning, financing and operations. Incubator/Business Affiliate Program provides services throughout center.

**Serving:** Decatur, Jennings, Bartholomew, Jackson, Brown, Monroe, Lawrence, Greene and Owen Counties

**Contact:** South Central SBDC  
501 N. Morton Street  
Suite 106  
Bloomington, IN 47404  
Ph. (812) 339-8937  
Fax (812) 335-7352  
E-mail: southcentral@isbdc.org  
Web site: www.gowayfinder.com/products/

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**USDA – Natural Resources Conservation Service**

**Technical Assistance:** Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

**Serving:** Decatur County

**Contact:** Darrell Nicholson, District Conservationist  
Greensburg Service Center  
108 Smith Road  
Greensburg, IN 47240-8217  
Ph. (812) 663-8674 ext. 3  
Fax (812) 663-9261  
E-mail: darrell.nicholson@in.usda.gov  
Web site: www.in.nrcs.usda.gov

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**USDA – Rural Development**

**Financial & Technical Assistance:** Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

**Serving:** Decatur, Bartholomew, Johnson, Rush and Shelby Counties

**Contact:** Jerry Seip, Manager  
Shelbyville Office  
1110 Amos Road, Suite A  
Shelbyville, IN 46176-2806  
Ph. (317) 392-4149 ext. 4  
Fax (317) 392-0739  
E-mail: jerry.seip@in.usda.gov  
Web site: www.rurdev.usda.gov

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**Franklin County**

**Batesville Area Chamber of Commerce**

**Technical Assistance:** Offer assistance with information needed to start new business and contacts for other resources.

**Serving:** Batesville, Indiana Area including Oldenburg, IN

**Contact:** Lydia Woodward, Executive Director  
132 S. Main Street  
Batesville, IN 47006  
Ph. (812) 934-3101  
Fax (812) 932-0202  
E-mail: lwwodwar@nalu.net  
Web site: www.batesvilleIN.com

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**Franklin County Purdue Cooperative Extension Service**

**Technical Assistance:** Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

**Serving:** Franklin County

**Contact:** John Keeton  
North Courthouse Annex  
483 Main Street  
Brookville, IN 47012-2477  
Ph. (765) 647-3511  
Fax (765) 647-3340  
E-mail: franklinces@purdue.edu  
Web site: www.ces.purdue.edu/franklin
Historic Hoosier Hills RC&D

Technical Assistance: Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

Serving: Franklin, Jennings, Ripley, Dearborn, Scott, Jefferson, Ohio, Switzerland and Clark Counties

Contact: Terry Stephenson, Coordinator
1981 S. Industrial Park Road, Suite 1
P.O. Box 407
Versailles, IN 47042-0407
Ph. (812) 689-6410 ext. 5
Fax (812) 689-3141
E-mail: terry.stephenson@in.usda.gov
Web site: www.hhhills.org

Hoosier Energy – Decatur County REMC

Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

Serving: Franklin, Decatur, Bartholomew, Jennings, Ripley and Rush Counties

Contact: Don Schilling, CEO
1430 West Main Street
P.O. Box 46
Greensburg, IN 47240-0046
Ph. (812) 663-3391 or (800) 844-7362
Fax (812) 663-8572
E-mail: dcremc@dcremc.com
Web site: www.dcremc.com

Hoosier Energy – Southeastern Indiana REMC

Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

Serving: Franklin, Dearborn, Jefferson, Jennings, Ohio, Ripley and Switzerland Counties

Contact: Robert Mackey
712 S. Buckeye Street
P.O. Box 196
Osgood, IN 47037
Ph. (812) 689-4111 or (800) 737-4111
Fax (812) 689-6987
E-mail: contact_us@seiremc.com
Web site: www.seiremc.com

Hoosier Energy – Whitewater Valley REMC

Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

Serving: Franklin, Dearborn, Fayette, Randolph, Union and Wayne Counties

Contact: Boyd Huff, CEO
101 Brownsville Avenue
P.O. Box 349
Liberty, IN 47353
Ph. (765) 458-5171 or (800) 529-5557
Fax (765) 458-5938
E-mail: bhuff@wwvremc.com
Web site: www.wwvremc.com

Purdue Extension - Ways to Grow and Beyond

Technical Assistance: Provides assistance with needs assessment, basic market research, business and/or market plan development, product information and feasibility assessment.

Serving: Franklin, Bartholomew, Brown, Clark, Crawford, Dearborn, Decatur, Floyd, Harrison, Jackson, Jefferson Jennings, Lawrence, Ohio, Orange, Ripley, Scott, Switzerland and Washington Counties

Contact: John Keeton, Field Coordinator
Purdue Cooperative Extension Service
North Courthouse Annex
483 Main Street
Brookville, IN 47012-2477
Ph. (765) 647-3511
Fax (765) 647-3340
E-mail: jkeeton1@purdue.edu
Web site: www.jenningsgrowers.com/wtg

SCORE – South East Indiana

Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

Serving: But not limited to Franklin, Bartholomew, Decatur, Jackson, Jennings, Ripley and Dearborn Counties

Contact: Chapter Chairman
c/o Chamber of Commerce
500 Franklin Street
Columbus, IN 47201
Ph. (812) 379-4457
Fax (812) 378-7308
E-mail: score419@tls.net
Web site: www.score419.org
Southeastern Indiana Small Business Development Center

**Technical Assistance:** Offers educational workshops for small businesses, also a network of volunteer counselors for small business planning, financing and operations.

**Serving:** Franklin, Rush, Fayette, Union, Dearborn, Ripley, Ohio, Switzerland, Jefferson, Scott, Clark, Floyd, Washington, Harrison, Crawford and Orange Counties

**Contact:** Southeastern Indiana SBDC
975 Industrial Drive
Suite 2
Madison, IN 47250
Ph. (812) 265-3127 or (800) 595-3127
Fax (812) 265-5544
E-mail: southeastern@isbdc.org

USDA – Natural Resources Conservation Service

**Technical Assistance:** Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

**Serving:** Franklin County

**Contact:** Clint Harrison, Acting District Conservationist
Brookville Service Center
10165 Oxford Pike
Brookville, IN 47012
Ph. (765) 647-2651 ext. 3
Fax (765) 647-6149
E-mail: clint.harrison@in.usda.gov
Web site: www.in.nrcs.usda.gov

USDA – Rural Development

**Financial & Technical Assistance:** Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

**Serving:** Franklin, Dearborn, Jefferson, Jennings, Ohio, Ripley and Switzerland Counties

**Contact:** Marcia Comer, Manager
Versailles Office
1981 S. Industrial Park, Suite 4
Versailles, IN 47042-9063
Ph. (812) 689-6410 ext. 4
Fax (812) 689-3141
E-mail: marcia.comer@in.usda.gov
Web site: www.rurdev.usda.gov

Greene County Four Rivers RCD

**Technical Assistance:** Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

**Serving:** Greene, Knox, Daviess, Martin, Gibson, Pike, Dubois, Posey, Vanderburgh and Warrick Counties

**Contact:** David Elgin, Coordinator
112 South Lakeview Drive
Petersburg, IN 47567-9040
Ph. (812) 354-6808 ext. 5
E-mail: dave.elgin@in.usda.gov

Greene County Economic Development Corporation (GCEDC)

**Financial and Technical Assistance:** Serves as a link to all county and local resources available to new businesses. A business planning class is available annually through the GCEDC. This office is a source for possible grant funding and/or tax abatements.

**Serving:** Greene County

**Contact:** Charley Dibble
132 E. Main Street, Suite 5
Bloomfield, IN 47424
Ph. (812) 384-3454
Fax (812) 384-3454
E-mail: gcedc@greenecountynet.org
Web site: www.greenecountynet.org

Greene County Purdue Cooperative Extension Service

**Technical Assistance:** Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

**Serving:** Greene County

**Contact:** Gary Wilson
State Road 54 W.
R.R. 2, Box 38A
Bloomfield, IN 47424-9769
Ph. (812) 659-2122
Fax (812) 659-9155
E-mail: greeneces@purdue.edu
Web site: www.ces.purdue.edu/greene
Indiana Resource Guide–South Central Region

Hoosier Energy – Utilities District of Western Indiana
Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.
Serving: Greene, Clay, Daviess, Knox, Lawrence, Martin, Monroe, Owen, Putnam, Sullivan and Vigo Counties
Contact: Roger Davis, General Manager
Highway 54 West
P.O. Box 427
Bloomfield, IN 47424
Ph. (812) 384-4446 or (800) 489-7362
Fax (812) 384-3127
Web site: www.udewiremc.com

Hoosier Energy – WIN Energy REMC
Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.
Serving: Greene, Gibson, Knox, Pike, Posey and Sullivan Counties
Contact: David Jones, General Manager
3981 South U.S. Highway 41
P.O. Box 577
Vincennes, IN 47591
Ph. (812) 882-5140 or (800) 882-5140
Fax (812) 886-0306
E-mail: info@winenergyremc.com
Web site: www.winenergyremc.com

SCORE – Bloomington
Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.
Serving: But not limited to Greene, Owen, Morgan, Monroe, Brown and Lawrence Counties
Contact: James Rusie, Chairman
Star Center
216 West Allen, Suite 133
Bloomington, IN 47406
Ph. (812) 334-2392
Fax (812)
E-mail: score527@sbcglobal.net
Web site: www.bloomingtonscore.org

South Central Indiana Small Business Development Center
Technical Assistance: Offers educational workshops for small businesses, also a network of volunteer counselors for small business planning, financing and operations. Incubator/Business Affiliate Program provides services throughout center.
Serving: Greene, Decatur, Jennings, Bartholomew, Jackson, Brown, Monroe, Lawrence and Owen Counties
Contact: South Central SBDC
501 N. Morton Street
Suite 106
Bloomington, IN 47404
Ph. (812) 339-8937
Fax (812) 335-7352
Or
Linton Stockton Chamber of Commerce
159 1st Street NW
Linton, IN 47441
Ph. (812) 847-4846
E-mail: southcentral@isbdc.org
Web site: www.gowayfinder.com/products/

USDA – Natural Resources Conservation Service
Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.
Serving: Greene County
Contact: Dan Luczynski, District Conservationist
Bloomfield Service Center
104 County Road 70E, Suite B
Bloomfield, IN 47424-1200
Ph. (812) 384-4781 ext. 3
Fax (812) 384-4176
E-mail: dan.luczynski@in.usda.gov
Web site: www.in.nrcs.usda.gov

USDA – Rural Development
Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.
Serving: Greene, Clay, Knox, Sullivan and Vigo Counties
Contact: Ida Lindsey, Manager
Sullivan Office
2326 North Section Street
Sullivan, IN 47882-7524
Ph. (812) 268-5157 ext. 4
Fax (812) 268-0232
E-mail: Ida.Lindsey@in.usda.gov
Web site: www.rurdev.usda.gov
Jackson County

Hoosier Energy - Bartholomew County REMC
Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.
Serving: Jackson, Bartholomew, Decatur and Jennings Counties
Contact: Dan Arnholt, CEO
801 Second Street
P.O. Box 467
Columbus, IN 47202-0467
Ph. (812) 372-2546
Fax (812) 372-2112
E-mail: questions@bcremc.com
Web site: www.bcremc.com

Hoosier Energy – Jackson County REMC
Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.
Serving: Jackson, Bartholomew, Brown, Clark, Jefferson, Jennings, Lawrence, Monroe, Scott and Washington Counties
Contact: Jed Wheatley
274 E. Base Road
P.O. Box K
Brownstown, IN 47220
Ph. (812) 358-4458 or (800) 288-4458
Fax (812) 358-5719
E-mail: info@jacksonremc.com
Web site: www.jacksonremc.com

Jackson County Visitor Center
Technical Assistance: This is the marketing organization for Jackson County that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities' quality of life.
Serving: Jackson County
Contact: Tina Stark
357 Tanger Blvd, Suite 231
Seymour, IN 47274
Ph. (812) 524-1914 or (888) 524-1914
Fax (812) 524-1915
E-mail: tina@jacksoncountyin.com
Web site: www.jacksoncountyin.com

Jackson County Purdue Cooperative Extension Service
Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.
Serving: Jackson County
Contact: Richard Beckort
Jackson County Courthouse
111 South Main, Suite 010
Brownstown, IN 47220-2055
Ph. (812) 358-6101
Fax (812) 358-5030
E-mail: jacksonces@purdue.edu
Web site: www.ces.purdue.edu/jackson

Purdue Extension - Ways to Grow and Beyond
Technical Assistance: Provides assistance with needs assessment, basic market research, business and/or market plan development, product information and feasibility assessment.
Serving: Jackson, Bartholomew, Brown, Clark, Crawford, Dearborn, Decatur, Floyd, Franklin, Harrison, Jefferson Jennings, Lawrence, Ohio, Orange, Ripley, Scott, Switzerland and Washington Counties
Contact: John Keeton, Field Coordinator
Purdue Cooperative Extension Service
Jackson County Courthouse
111 South Main, Suite 010
Brownstown, IN 47220-2055
Ph. (812) 358-6101
Fax (812) 358-5030
E-mail: jkeeton1@purdue.edu
Web site: www.jenningsgrowers.com/wtg

SCORE – South East Indiana
Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.
Serving: But not limited to Jackson, Franklin, Bartholomew, Decatur, Jennings, Ripley and Dearborn Counties
Contact: Chapter Chairman
c/o Chamber of Commerce
500 Franklin Street
Columbus, IN 47201
Ph. (812) 379-4457
Fax (812) 378-7308
E-mail: score419@tls.net
Web site: www.score419.org
Indiana Resource Guide—South Central Region

South Central Indiana Small Business Development Center

Technical Assistance: Offers educational workshops for small businesses, also a network of volunteer counselors for small business planning, financing and operations. Incubator/Business Affiliate Program provides services throughout center.

Serving: Jackson, Decatur, Jennings, Bartholomew, Brown, Monroe, Lawrence, Greene and Owen Counties

Contact: South Central SBDC
501 N. Morton Street
Suite 106
Bloomington, IN 47404
Ph. (812) 339-8937
Fax (812) 335-7352
E-mail: southcentral@isbdc.org
Web site: www.gowayfinder.com/products/

USDA – Natural Resources Conservation Service

Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

Serving: Jackson County

Contact: Roger Kult, District Conservationist
Brownstown Service Center
1650 Woodside Drive
Brownstown, IN 47220-2004
Ph. (812) 358-2367 ext. 3
Fax (812) 358-3288
E-mail: roger.kult@in.usda.gov
Web site: www.in.nrcs.usda.gov

USDA – Rural Development

Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

Serving: Jackson, Harrison, Lawrence and Washington Counties

Contact: Mary Mudd, Manager
Bedford Office
1919 Steven Avenue
Bedford, IN 47421-3534
Ph. (812) 279-6521 ext. 4
Fax (812) 279-0472
E-mail: mary.mudd@in.usda.gov
Web site: www.rurdev.usda.gov

White River RC&D

Technical Assistance: Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

Serving: Jackson, Lawrence, Orange and Washington Counties

Contact: Kitty Perkinson, Coordinator
1919 Steven Avenue
Bedford, IN 47421
Ph. (812) 279-8117 ext. 5
E-mail: catrina.perkinson@in.usda.gov

Jefferson County

Historic Hoosier Hills RC&D

Technical Assistance: Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

Serving: Jefferson, Franklin, Jennings, Ripley, Dearborn, Scott, Ohio, Switzerland and Clark Counties

Contact: Terry Stephenson, Coordinator
1981 S. Industrial Park Road, Suite 1
P.O. Box 407
Versailles, IN 47042-0407
Ph. (812) 689-6410 ext. 5
Fax (812) 689-3141
E-mail: terry.stephenson@in.usda.gov
Web site: www.hhhills.org

Hoosier Energy - Clark County REMC

Financial Assistance.

Serving: Jefferson, Scott Clark, Floyd and Washington Counties

Contact: David Vince, CEO
7810 Highway 60
P.O. Box L
Sellersburg, IN 47172-1858
Ph. (812) 246-3316 or (800) 462-6988
Fax (812) 246-3947

Web site: www.theremc.com
Indiana Resource Guide – South Central Region

**Hoosier Energy – Jackson County REMC**

**Financial Assistance:** 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

**Serving:** Jefferson, Bartholomew, Brown, Clark, Jackson, Jennings, Lawrence, Monroe, Scott and Washington Counties

**Contact:** Jed Wheatley
274 E. Base Road
P.O. Box K
Brownstown, IN 47220
Ph. (812) 358-4458 or (800) 288-4458
Fax (812) 358-5719

**E-mail:** info@jacksonremc.com

**Web site:** www.jacksonremc.com

**Hoosier Energy – Southeastern Indiana REMC**

**Financial Assistance:** 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

**Serving:** Jefferson, Dearborn, Franklin, Jennings, Ohio, Ripley and Switzerland Counties

**Contact:** Robert Mackey
712 S. Buckeye Street
P.O. Box 196
Osgood, IN 47037
Ph. (812) 689-4111 or (800) 737-4111
Fax (812) 689-6987

**E-mail:** contact_us@seiremc.com

**Web site:** www.seiremc.com

**Jefferson County Purdue Cooperative Extension Service**

**Technical Assistance:** Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

**Serving:** Jefferson County

**Contact:** Lonnie Mason
315 East Second Street
Madison, IN 47250-3511
Ph. (812) 265-8919
Fax (812) 265-4500

**E-mail:** jeffersonces@purdue.edu

**Web site:** www.ces.purdue.edu/jefferson

**Madison Area Convention and Visitors Bureau**

**Technical Assistance:** This is the marketing organization for Jefferson County that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.

**Serving:** Jefferson County

**Contact:** Linda Lytle
601 West 1st Street
Madison, IN 47250
Ph. (812) 265-2956 or (800) 559-2956
Fax (812) 273-3694

**E-mail:** Linda@visitmadison.org

**Web site:** www.visitmadison.org

**Purdue Extension - Ways to Grow and Beyond**

**Technical Assistance:** Provides assistance with needs assessment, basic market research, business and/or market plan development, product information and feasibility assessment.

**Serving:** Jefferson, Bartholomew, Brown, Clark, Crawford, Dearborn, Decatur, Floyd, Franklin, Harrison, Jackson, Jennings, Lawrence, Ohio, Orange, Ripley, Scott, Switzerland and Washington Counties

**Contact:** John Keeton, Field Coordinator
Purdue Cooperative Extension Service
315 East Second Street
Madison, IN 47250-3511
Ph. (812) 265-8919
Fax (812) 265-4500

**E-mail:** jkeeton1@purdue.edu

**Web site:** www.jenningsgrowers.com/wtg

**SCORE – South Central Indiana**

**Technical Assistance:** Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

**Serving:** But not limited to Jefferson, Orange, Washington, Scott, Switzerland, Clark, Crawford, Harrison, Floyd and Dearborn Counties

**Contact:** Larry Burke, Chapter Chair
702 East Market Street
New Albany, IN 47150
Ph. (812) 944-9178

**E-mail:** 522score@netpointe.com
Southeastern Indiana Small Business Development Center
Technical Assistance: Offers educational workshops for small businesses, also a network of volunteer counselors for small business planning, financing and operations.
Serving: Jefferson, Rush, Fayette, Union, Franklin, Dearborn, Ripley, Ohio, Switzerland, Scott, Clark, Floyd, Washington, Harrison, Crawford and Orange Counties
Contact: Southeastern Indiana SBDC
975 Industrial Drive
Suite 2
Madison, IN 47250
Ph. (812) 265-3127 or (800) 595-3127
Fax (812) 265-5544
E-mail: southeastern@isbdc.org

USDA – Natural Resources Conservation Service
Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.
Serving: Jefferson County
Contact: Jenny Vogel, District Conservationist
Hanover Service Center
3382 W. State Road 56, Suite 2
Hanover, IN 47243
Ph. (812) 273-2070 ext. 3
Fax (812) 273-6110
E-mail: jennifer.vogel@in.usda.gov
Web site: www.in.nrcs.usda.gov

USDA – Rural Development
Financial & Technical Assistance: provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.
Serving: Jefferson, Dearborn, Franklin, Jennings, Ohio, Ripley and Switzerland Counties
Contact: Marcia Comer, Manager
Versailles Office
1981 S. Industrial Park, Suite 4
Versailles, IN 47042-9063
Ph. (812) 689-6410 ext. 4
Fax (812) 689-3141
E-mail: marcia.comer@in.usda.gov
Web site: www.rurdev.usda.gov

Venture Out Business Center
Technical Assistance: Offers a business incubator with office space available including utilities and business counseling. Also a new commercial kitchen to assist in developing value-added products is now open.
Serving: Jefferson County
Contact: Lesia Grimmet
975 Industrial Drive
Madison, IN 47250
Ph. (812) 265-3135 ext. 231
Fax (812) 265-5544
E-mail: rmezoff@isbdc.org
Web site: www.madisonchamber.org

Jennings County

Historic Hoosier Hills RC&D
Technical Assistance: Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.
Serving: Jennings, Franklin, Ripley, Dearborn, Scott, Jefferson, Ohio, Switzerland and Clark Counties
Contact: Terry Stephenson, Coordinator
1981 S. Industrial Park Road, Suite 1
P.O. Box 407
Versailles, IN 47042-0407
Ph. (812) 689-6410 ext. 5
Fax (812) 689-3141
E-mail: terry.stephenson@in.usda.gov
Web site: www.hhhills.org

Hoosier Energy - Bartholomew County REMC
Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.
Serving: Jennings, Bartholomew, Decatur and Jackson Counties
Contact: Dan Arnhold, CEO
801 Second Street
P.O. Box 467
Columbus, IN 47202-0467
Ph. (812) 372-2546
Fax (812) 372-2112
E-mail: questions@bcremc.com
Web site: www.bcremc.com
**Hoosier Energy – Decatur County REMC**

**Financial Assistance:** 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

**Serving:** Jennings, Decatur, Bartholomew, Franklin, Ripley and Rush Counties

**Contact:** Don Schilling, CEO  
1430 West Main Street  
P.O. Box 46  
Greensburg, IN 47240-0046  
Ph. (812) 663-3391 or (800) 844-7362  
Fax (812) 663-8572

**E-mail:** dcremc@dcremc.com  
**Web site:** www.dcremc.com

**Hoosier Energy – Jackson County REMC**

**Financial Assistance:** 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

**Serving:** Jennings, Bartholomew, Brown, Clark, Jackson, Jefferson, Lawrence, Monroe, Scott and Washington Counties

**Contact:** Jed Wheatley  
274 E. Base Road  
P.O. Box K  
Brownstown, IN 47220  
Ph. (812) 358-4458 or (800) 288-4458  
Fax (812) 358-5719

**E-mail:** info@jacksonremc.com  
**Web site:** www.jacksonremc.com

**Hoosier Energy – Southeastern Indiana REMC**

**Financial Assistance:** 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

**Serving:** Jennings, Dearborn, Franklin, Jefferson, Ohio, Ripley and Switzerland Counties

**Contact:** Robert Mackey  
712 S. Buckeye Street  
P.O. Box 196  
Osgood, IN 47037  
Ph. (812) 689-4111 or (800) 737-4111  
Fax (812) 689-6987

**E-mail:** contact_us@seiremc.com  
**Web site:** www.seiremc.com

**Jennings County Convention and Visitors Bureau**

**Technical Assistance:** This is the marketing organization for Jennings County that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.

**Serving:** Jennings County

**Contact:** Susan Walters  
P.O. Box 415  
Vernon, IN 47282  
Ph. (812) 346-4865 or (800) 928-3667  
Fax (812) 346-8928

**E-mail:** susan@jenningsco.org  
**Web site:** www.jenningsco.org

**Jennings County Purdue Cooperative Extension Service**

**Technical Assistance:** Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

**Serving:** Jennings County

**Contact:** John Keeton  
Jennings County Government Center  
200 E. Brown Street  
P.O. Box 365  
Vernon, IN 47282-0365  
Ph. (812) 352-3033  
Fax (812) 352-3040

**E-mail:** jenningsces@purdue.edu  
**Web site:** www.ces.purdue.edu/jennings

**Purdue Extension - Ways to Grow and Beyond**

**Technical Assistance:** Provides assistance with needs assessment, basic market research, business and/or market plan development, product information and feasibility assessment.

**Serving:** Jennings, Bartholomew, Brown, Clark, Crawford, Dearborn, Decatur, Floyd, Franklin, Harrison, Jackson, Jefferson, Lawrence, Ohio, Orange, Ripley, Scott, Switzerland and Washington Counties

**Contact:** John Keeton, Field Coordinator  
Purdue Cooperative Extension Service  
Jennings County Government Center  
200 E. Brown Street  
P.O. Box 365  
Vernon, IN 47282-0365  
Ph. (812) 352-3033  
Fax (812) 352-3040

**E-mail:** jkeeton1@purdue.edu  
**Web site:** www.jenningsgrowers.com/wtg
**SCORE – South East Indiana**

**Technical Assistance:** Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

**Serving:** But not limited to Jennings, Franklin, Bartholomew, Decatur, Jackson, Ripley and Dearborn Counties

**Contact:** Chapter Chairman  
c/o Chamber of Commerce  
500 Franklin Street  
Columbus, IN 47201  
Ph. (812) 379-4457  
Fax (812) 378-7308

**E-mail:** score419@tls.net  
**Web site:** www.score419.org

**South Central Indiana Small Business Development Center**

**Technical Assistance:** Offers educational workshops for small businesses, also a network of volunteer counselors for small business planning, financing and operations. Incubator/Business Affiliate Program provides services throughout center.

**Serving:** Jennings, Decatur, Bartholomew, Jackson, Brown, Monroe, Lawrence, Greene and Owen Counties

**Contact:** South Central SBDC  
501 N. Morton Street  
Suite 106  
Bloomington, IN 47404  
Ph. (812) 339-8937  
Fax (812) 335-7352

**E-mail:** southcentral@isbdc.org  
**Web site:** www.gowayfinder.com/products/

**USDA – Natural Resources Conservation Service**

**Technical Assistance:** Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

**Serving:** Jennings County

**Contact:** Jenny Vogel, District Conservationist  
North Vernon Service Center  
2600 N. State Highway 7  
North Vernon, IN 47265-0480  
Ph. (812) 346-3411 ext. 3  
Fax (812) 346-4237

**E-mail:** jennifer.vogel@in.usda.gov  
**Web site:** www.in.nrcs.usda.gov

**USDA – Rural Development**

**Financial & Technical Assistance:** Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

**Serving:** Jennings, Dearborn, Franklin, Jefferson, Ohio, Ripley and Switzerland Counties

**Contact:** Marcia Comer, Manager  
Versailles Office  
1981 S. Industrial Park, Suite 4  
Versailles, IN 47042-9063  
Ph. (812) 689-6410 ext. 4  
Fax (812) 689-3114

**E-mail:** marcia.comer@in.usda.gov  
**Web site:** www.rurdev.usda.gov

**Knox County**

**Four Rivers RC&D**

**Technical Assistance:** Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

**Serving:** Knox, Greene, Daviess, Martin, Gibson, Pike, Dubois, Posey, Vanderburgh and Warrick Counties

**Contact:** David Elgin, Coordinator  
112 South Lakeview Drive  
Petersburg, IN 47567-9040  
Ph. (812) 354-6808 ext. 5

**E-mail:** dave.elgin@in.usda.gov

**Hoosier Energy – Utilities District of Western Indiana**

**Financial Assistance:** 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

**Serving:** Knox, Clay, Daviess, Greene, Lawrence, Martin, Monroe, Owen, Putnam, Sullivan and Vigo Counties

**Contact:** Roger Davis, General Manager  
Highway 54 West  
P.O. Box 427  
Bloomfield, IN 47424  
Ph. (812) 384-4446 or (800) 489-7362  
Fax (812) 384-3127

**E-mail:** administrative@udwiremc.com  
**Web site:** www.udwiremc.com
Indiana Resource Guide—South Central Region

**Hoosier Energy – WIN Energy REMC**

**Financial Assistance:** 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

**Serving:** Knox, Gibson, Greene, Pike, Posey and Sullivan Counties

**Contact:** David Jones, General Manager  
3981 South U.S. Highway 41  
P.O. Box 577  
Vincennes, IN 47591  
Ph. (812) 882-5140 or (800) 882-5140  
Fax (812) 886-0306

**E-mail:** info@winenergyremc.com  
**Web site:** www.winenergyremc.com

**Knox County Development Corporation (KCDC)**

**Technical Assistance:** Serves as a link to all county and local resources available to new businesses.

**Serving:** Knox County

**Contact:** Gary Gentry  
102 N. 3rd Street  
P.O. Box 701  
Vincennes, IN 47591  
Ph. (812) 886-6993  
Fax (812) 886-0888

**E-mail:** garygentry@charter.net  
**Web site:** www.kcdc.com

**Knox County Purdue Cooperative Extension Service**

**Technical Assistance:** Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

**Serving:** Knox County

**Contact:** Stacey Johnson  
Hillcrest Building  
2758D East Pine Hill Drive  
Vincennes, IN 47591-2503  
Ph. (812) 882-3509  
Fax (812) 822-3537

**E-mail:** knoxces@purdue.edu  
**Web site:** www.ces.purdue.edu/knox

**SCORE – Evansville**

**Technical Assistance:** Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

**Serving:** But not limited to Knox, Vanderburgh, Daviess, Martin, Gibson, Pike, Dubois, Posey, Warrick, Spencer and Perry Counties

**Contact:** Tom Koetting, Chair  
1100 W. Lloyd Expressway  
Suite 134  
Evansville, IN 47708-1146  
Ph. (812) 426-6144  
Fax (812) 426-6144

**E-mail:** scoreevv@aol.com  
**Web site:** www.scoreevansville.com

**Southwestern Indiana Small Business Development Corporation**

**Technical Assistance:** Hosts both workshops and seminars. Offers free business counseling in all aspects of creating and running a business. One on one appointment available. Resource for industry-specific information.

**Serving:** Knox, Daviess, Dubois, Gibson, Martin, Pike, Posey, Spencer, Perry, Vanderburgh and Warrick Counties

**Contact:** Southwestern Indiana SBDC  
100 N.W. Second Street  
Suite 100  
Evansville, IN 47708-2101  
Ph. (812) 425-7232  
Fax (812) 421-5883

**E-mail:** southwestern@isbdc.org  
**Web site:** www.swisbdc.com

**USDA – Natural Resources Conservation Service**

**Technical Assistance:** Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

**Serving:** Knox County

**Contact:** Tom Held, District Conservationist  
Vincennes Service Center  
2015 Hart Street  
Vincennes, IN 47591-6329  
Ph. (812) 882-8210 ext. 3  
Fax (812) 886-3748

**E-mail:** tom.held@in.usda.gov  
**Web site:** www.in.nrcs.usda.gov
USDA – Rural Development

Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

Serving: Knox, Clay, Greene, Sullivan and Vigo Counties

Contact: Ida Lindsey, Manager
Sullivan Office
2326 North Section Street
Sullivan, IN 47882-7524
Ph. (812) 268-5157 ext. 4
Fax (812) 268-0232
E-mail: Ida.Lindsey@in.usda.gov
Web site: www.rurdev.usda.gov

Vincennes/Knox County Convention and Visitors Bureau

Technical Assistance: This is the marketing organization for Knox County that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.

Serving: Knox County

Contact: Lacey Rains
P.O. Box 602
Vincennes, IN 47591
Ph. (812) 886-0400 or (800) 886-6443
Fax (812) 885-0033
E-mail: lacey@vincennescvb.org
Web site: www.vincennescvb.org

Lawrence County

Hoosier Energy – Daviess-Martin County REMC

Technical Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

Serving: Lawrence, Daviess and Martin Counties

Contact: Kenneth Frye, CEO
12628 E. 75 N.
Loogootee, IN 47553
Ph. (812) 295-4200 or (800) 762-7362
Fax (812) 295-4216
E-mail: kfrye@davemrc.com
Web site: www.dmremc.com

Hoosier Energy – Jackson County REMC

Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

Serving: Lawrence, Jennings, Bartholomew, Brown, Clark, Jackson, Jefferson, Monroe, Scott and Washington Counties

Contact: Jed Wheatley
274 E. Base Road
P.O. Box K
Brownstown, IN 47220
Ph. (812) 358-4458 or (800) 288-4458
Fax (812) 358-5719
E-mail: info@jacksonremc.com
Web site: www.jacksonremc.com

Hoosier Energy – Orange County REMC

Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

Serving: Lawrence, Orange, Crawford, Martin and Washington Counties

Contact: Danny Arnold
P.O. Box 208
Orleans, IN 47452
Ph. (812) 865-2229
Fax (812) 865-2061
E-mail: ocremc@myremc.coop
Web site: www.orangecountyremc.org

Hoosier Energy – Utilities District of Western Indiana

Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

Serving: Lawrence, Clay, Daviess, Greene, Knox, Martin, Monroe, Owen, Putnam, Sullivan and Vigo Counties

Contact: Roger Davis, General Manager
Highway 54 West
P.O. Box 427
Bloomfield, IN 47424
Ph. (812) 384-4446 or (800) 489-7362
Fax (812) 384-3127
Web site: www.udwiremc.com
Lawrence County Purdue Cooperative Extension Service
Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.
Serving: Lawrence County
Contact: Dave Redman
924 16th Street
Bedford, IN 47421-3824
Ph. (812) 275-4623 or (812) 279-3811
Fax (812) 275-4131
E-mail: lawrenceces@purdue.edu
Web site: www.ces.purdue.edu/lawrence

Lawrence County Tourism Commission
Technical Assistance: This is the marketing organization for Lawrence County that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.
Serving: Lawrence County
Contact: Jennifer Anderson
533 W. Main Street
Mitchell, IN 47446
Ph. (812) 849-1090 or (800) 798-0769
Fax (812) 849-0168
E-mail: lctc@limestonecountry.com
Web site: www.limestonecountry.com

Lawrence County Soil and Water Conservation District
Technical Assistance: Assistance with soils and site evaluations, project needs and specifications.
Serving: Lawrence County
Contact: Marsha Ralston
1919 Steven Ave
Bedford, IN 47421
Ph. (812) 279-8117
Fax (812) 279-1394
E-mail: marsha.ralston@in.nacdnet.net

Purdue Extension - Ways to Grow and Beyond
Technical Assistance: Provides assistance with needs assessment, basic market research, business and/or market plan development, product information and feasibility assessment.
Serving: Lawrence, Bartholomew, Brown, Clark, Crawford, Dearborn, Decatur, Floyd, Franklin, Harrison, Jackson, Jefferson, Jennings, Ohio, Orange, Ripley, Scott, Switzerland and Washington Counties
Contact: John Keeton, Field Coordinator
Purdue Cooperative Extension Service
924 16th Street
Bedford, IN 47421-3824
Ph. (812) 275-4623 or (812) 279-3811
Fax (812) 275-4131
E-mail: jkeeton1@purdue.edu
Web site: www.jenningsgrowers.com/wtg

SCORE – Bloomington
Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.
Serving: But not limited to Lawrence, Brown, Owen, Morgan, Monroe and Greene Counties
Contact: James Rusie, Chairman
Star Center
216 West Allen, Suite 133
Bloomington, IN 47406
Ph. (812) 334-2392
Fax (812)
E-mail: score527@sbcglobal.net
Web site: www.bloomingtonscore.org
**South Central Indiana Small Business Development Center**

**Technical Assistance:** Offers educational workshops for small businesses, also a network of volunteer counselors for small business planning, financing and operations. Incubator/Business Affiliate Program provides services throughout center.

**Serving:** Lawrence, Decatur, Jennings, Bartholomew, Jackson, Brown, Monroe, Greene and Owen Counties

**Contact:** South Central SBDC  
501 N. Morton Street  
Suite 106  
Bloomington, IN 47404  
Ph. (812) 339-8937  
Fax (812) 335-7352

Or  
Bedford Chamber of Commerce  
1116 16th Street  
Bedford, IN 47421  
Ph. (812) 275-4493

**E-mail:** southcentral@isbdc.org  
**Web site:** www.gowayfinder.com/products/

**USDA – Natural Resources Conservation Service**

**Technical Assistance:** Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

**Serving:** Lawrence County

**Contact:** Jerry Lish, District Conservationist  
Bedford Service Center  
1919 Steven Avenue  
Bedford, IN 47421-3530  
Ph. (812) 279-8117 ext. 3  
Fax (812) 279-1394

**E-mail:** jerry.lish@in.usda.gov  
**Web site:** www.in.nrcs.usda.gov

**USDA – Rural Development**

**Financial & Technical Assistance:** Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

**Serving:** Lawrence, Harrison, Jackson and Washington Counties

**Contact:** Mary Mudd, Manager  
Bedford Office  
1919 Steven Avenue  
Bedford, IN 47421-3534  
Ph. (812) 279-6521 ext. 4  
Fax (812) 279-0472

**E-mail:** mary.mudd@in.usda.gov  
**Web site:** www.rurdev.usda.gov

**White River RC&D**

**Technical Assistance:** Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

**Serving:** Lawrence, Jackson, Orange and Washington Counties

**Contact:** Kitty Perkinson, Coordinator  
1919 Steven Avenue  
Bedford, IN 47421  
Ph. (812) 279-8117 ext. 5

**E-mail:** catrina.perkinson@in.usda.gov

**Martin County**

**Four Rivers RC&D**

**Technical Assistance:** Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

**Serving:** Martin, Greene, Knox, Daviess, Gibson, Pike, Dubois, Posey, Vanderburgh and Warrick Counties

**Contact:** David Elgin, Coordinator  
112 South Lakeview Drive  
Petersburg, IN 47567-9040  
Ph. (812) 354-6808 ext. 5

**E-mail:** dave.elgin@in.usda.gov
Indiana Resource Guide—South Central Region

Hoosier Energy – Daviess-Martin County REMC
Technical Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.
Serving: Martin, Lawrence and Daviess Counties
Contact: Kenneth Frye, CEO
12628 E. 75 N.
Loogootee, IN 47553
Ph. (812) 295-4200 or (800) 762-7362
Fax (812) 295-4216
E-mail: kfrye@dmremc.com
Web site: www.dmremc.com

Hoosier Energy – Dubois REC, Inc.
Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.
Serving: Martin, Dubois, Crawford, Perry and Pike Counties
Contact: Donald E. Book
458 Third Avenue
P.O. Box 610
Jasper, IN 47547-0610
Ph. (812) 482-5454
Fax (812) 482-7015
Web site: www.duboisrec.com

Hoosier Energy – Orange County REMC
Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.
Serving: Martin, Orange, Crawford, Lawrence and Washington Counties
Contact: Danny Arnold
P.O. Box 208
Orleans, IN 47452
Ph. (812) 865-2229
Fax (812) 865-2061
E-mail: ocremc@myremc.coop
Web site: www.orangecountyremc.org

Hoosier Energy – Utilities District of Western Indiana
Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.
Serving: Martin, Clay, Daviess, Greene, Knox, Lawrence, Monroe, Owen, Putnam, Sullivan and Vigo Counties
Contact: Roger Davis, General Manager
Highway 54 West
P.O. Box 427
Bloomfield, IN 47424
Ph. (812) 384-4446 or (800) 489-7362
Fax (812) 384-3127
Web site: www.udwiremc.com

Martin County Purdue Cooperative Extension Service
Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.
Serving: Martin County
Contact: Sheryl Rosenberger
4 Courthouse Drive
P.O. Box 840
Shoals, IN 47581-0840
Ph. (812) 247-3041
Fax (812) 247-3616
E-mail: martinces@purdue.edu
Web site: www.ces.purdue.edu/martin

SCORE – Evansville
Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.
Serving: But not limited to Martin, Vanderburgh, Knox, Daviess, Gibson, Pike, Dubois, Posey, Warrick, Spencer and Perry Counties
Contact: Tom Koetting, Chair
1100 W. Lloyd Expressway
Suite 134
Evansville, IN 47708-1146
Ph. (812) 426-6144
Fax (812) 426-6144
E-mail: scoreevv@aol.com
Web site: www.scoreevansville.com

Southwestern Indiana Small Business Development Corporation
Serving: Martin, Knox, Daviess, Dubois, Gibson, Pike, Posey, Spencer, Perry, Vanderburgh and Warrick Counties
Contact: Southwestern Indiana SBDC
100 N.W. Second Street
Suite 100
Evansville, IN 47708-2101
Ph. (812) 425-7232
Fax (812) 421-5883
E-mail: southwestern@isbdc.org
Web site: www.swisbdc.com
**USDA – Natural Resources Conservation Service**

**Technical Assistance:** Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

**Serving:** Martin County

**Contact:** Dan Luczynski, Acting District Conservationist
  Washington Service Center
  2524 E. National Highway
  Washington, IN 47501-9597
  Ph. (812) 254-4780 ext. 3
  Fax (812) 254-0057

**E-mail:** dan.luczynski@in.usda.gov

**Web site:** www.in.nrcs.usda.gov

**USDA – Rural Development**

**Financial & Technical Assistance:** Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

**Serving:** Martin, Crawford, Daviess, Dubois, Orange and Pike Counties

**Contact:** Michael Strahl, Manager
  Jasper Office
  1484 Executive Boulevard
  Jasper, IN 47546-9300
  Ph. (812) 482-1171 ext. 4
  Fax (812) 482-9427

**E-mail:** michael.strahl@in.usda.gov

**Web site:** www.rurdev.usda.gov

**Monroe County**

**Bloomington/Monroe County Convention and Visitors Bureau**

**Technical Assistance:** This is the marketing organization for Monroe County which leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.

**Serving:** Monroe County

**Contact:** Valerie Pena
  2855 N. Walnut St.
  Bloomington, IN 47404
  Ph. (812) 334-8900 or (800) 800-0037
  Fax (812) 334-2344

**E-mail:** valerie@visitbloomington.com

**Web site:** www.visitbloomington.com

**Farmers Alliance Network - Monroe County**

**Technical Assistance:** Business Plan and Marketing.

**Serving:** Monroe County

**Contact:** Jim Roudebush
  6041 Lakeside Blvd.
  Indianapolis, IN 46278
  Ph. (317) 290-3250
  Fax (317) 290-3150

**E-mail:** jroudebush@hhrcd.org

**Web site:** www.hhrcd.org/farmersalliancenetwork.htm

**Hoosier Energy – Jackson County REMC**

**Financial Assistance:** 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

**Serving:** Monroe, Jennings, Bartholomew, Brown, Clark, Jackson, Jefferson, Lawrence, Scott and Washington Counties

**Contact:** Jed Wheatley
  274 E. Base Road
  P.O. Box K
  Brownstown, IN 47220
  Ph. (812) 358-4458 or (800) 288-4458
  Fax (812) 358-5719

**E-mail:** info@jacksonremc.com

**Web site:** www.jacksonremc.com

**Hoosier Energy – South Central Indiana REMC**

**Financial Assistance:** 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

**Serving:** Monroe, Brown, Clay, Johnson, Morgan, Owen and Putnam Counties

**Contact:** Kevin Sump, CEO
  300 Morton Avenue
  Martinsville, IN 46151
  Ph. (765) 342-3344
  Fax (765) 342-1335

**E-mail:** kevins@sciremc.com

**Web site:** www.sciremc.com
Indiana Resource Guide – South Central Region

**Hoosier Energy – Utilities District of Western Indiana**

**Financial Assistance:** 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

**Serving:** Monroe, Clay, Daviess, Greene, Knox, Lawrence, Martin, Owen, Putnam, Sullivan and Vigo Counties

**Contact:** Roger Davis, General Manager
Highway 54 West
P.O. Box 427
Bloomfield, IN 47424
Ph. (812) 384-4446 or (800) 489-7362
Fax (812) 384-3127

**Web site:** www.udwiremc.com

**Hoosier Heartland RC&D**

**Technical Assistance:** Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

**Serving:** Monroe, Boone, Hamilton, Hendricks, Marion, Hancock, Morgan, Johnson, Shelby and Brown Counties

**Contact:** Rebecca Fletcher, Coordinator
6041 Lakeside Boulevard
Indianapolis, IN 46278-1989
Ph. (317) 290-3250
E-mail: rebecca.fletcher@in.usda.gov

**Web site:** www.hhrcd.org

**Monroe County Soil and Water Conservation District**

**Technical Assistance:** Information packets available that include fact sheets, case studies, and Web sites. Also CDs are available to loan out.

**Serving:** Monroe County

**Contact:** Martha Miller
1931 Liberty Drive
Bloomington, IN 47403
Ph. (812) 334-4318
Fax (812) 334-4279
E-mail: Martha.miller@in.nacdnet.net

**Web site:** www.monroe.iaswcd.org

**Monroe County Purdue Cooperative Extension Services**

**Technical Assistance:** Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

**Serving:** Monroe County

**Contact:** Amy Thompson
119 W. 7th Street
Health Services Building
Bloomington, IN 47404-3926
Ph. (812) 349-2575
Fax (812) 349-4637
E-mail: monroeces@purdue.edu

**Web site:** www.ces.purdue.edu/monroe

**SCORE – Bloomington**

**Technical Assistance:** Counselors to America's Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

**Serving:** But not limited to Monroe, Brown, Owen, Morgan, Greene and Lawrence Counties

**Contact:** James Rusie, Chairman
Star Center
216 West Allen, Suite 133
Bloomington, IN 47406
Ph. (812) 334-2392
Fax (812)
E-mail: score527@sbcglobal.net

**Web site:** www.bloomingtonscore.org

**South Central Indiana Small Business Development Center**

**Technical Assistance:** Offers educational workshops for small businesses, also a network of volunteer counselors for small business planning, financing and operations. Incubator/Business Affiliate Program provides services throughout center.

**Serving:** Monroe, Decatur, Jennings, Bartholomew, Jackson, Brown, Lawrence, Greene and Owen Counties

**Contact:** South Central SBDC
501 N. Morton Street
Suite 106
Bloomington, IN 47404
Ph. (812) 339-8937
Fax (812) 335-7352
E-mail: southcentral@isbdc.org

**Web site:** www.gowayfinder.com/products/
USDA – Natural Resources Conservation Service
Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.
Serving: Monroe County
Contact: Tony Branam, District Conservationist
Bloomington Service Center
1931 Liberty Drive
Bloomington, IN 47403-5146
Ph. (812) 334-4318 ext. 3
Fax (812) 334-4279
E-mail: tony.branam@in.usda.gov
Web site: www.in.nrcs.usda.gov

USDA – Rural Development
Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.
Serving: Morgan, Brown, Hendricks, Monroe and Owen Counties
Contact: Karen Bell, Manager
Bloomington Office
1931 Liberty
Bloomington, IN 47403-5146
Ph. (812) 334-4318 ext. 4
Fax (812) 334-4279
E-mail: karen.bell@in.usda.gov
Web site: www.rurdev.usda.gov

Ohio County

Historic Hoosier Hills RC&D
Technical Assistance: Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.
Serving: Ohio, Franklin, Jennings, Ripley, Dearborn, Scott, Jefferson, Switzerland and Clark Counties
Contact: Terry Stephenson, Coordinator
1981 S. Industrial Park Road, Suite1
P.O. Box 407
Versailles, IN 47042-0407
Ph. (812) 689-6410 ext. 5
Fax (812) 689-3141
E-mail: terry.stephenson@in.usda.gov
Web site: www.hhhills.org

Hoosier Energy – Southeastern Indiana REMC
Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.
Serving: Ohio, Dearborn, Franklin, Jefferson, Jennings, Ripley and Switzerland Counties
Contact: Robert Mackey
712 S. Buckeye Street
P.O. Box 196
Osgood, IN 47037
Ph. (812) 689-4111 or (800) 737-4111
Fax (812) 689-6987
E-mail: contact_us@seiremc.com
Web site: www.seiremc.com

Ohio County Purdue Cooperative Extension Service
Technical Service: Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.
Serving: Ohio County
Contact: John Keeton
412 Main Street
Rising Sun, IN 47040-1030
Ph. (812) 438-3656
Fax (812) 438-3657
E-mail: ohioces@purdue.edu
Web site: www.ces.purdue.edu/ohio

Purdue Extension - Ways to Grow and Beyond
Technical Assistance: Provides assistance with needs assessment, basic market research, business and/or market plan development, product information and feasibility assessment.
Serving: Ohio, Bartholomew, Brown, Clark, Crawford, Dearborn, Decatur, Floyd, Franklin, Harrison, Jackson, Jefferson, Jennings, Lawrence, Orange, Ripley, Scott, Switzerland and Washington Counties
Contact: John Keeton, Field Coordinator
Purdue Cooperative Extension Service
412 Main Street
Rising Sun, IN 47040-1030
Ph. (812) 438-3656
Fax (812) 438-3657
E-mail: jkeeton1@purdue.edu
Web site: www.jenningsgrowers.com/wtg
Rising Sun/Ohio County Convention Tourism Bureau

Technical Assistance: This is the marketing organization for Ohio County that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.

Serving: Ohio County
Contact: Sherry Timms
P.O. Box 112
Rising Sun, IN 47040
Ph. (812) 438-4933 or (888) 438-4933
Fax (812) 438-4932
E-mail: marketing@enjoyrisingsun.com
Web site: www.enjoyrisingsun.com

SCORE – Greater Madison

Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

Serving: But not limited to Ohio, Scott, Jefferson and Switzerland Counties
Contact: Chapter Chair
975 Industrial Drive
Madison, IN 47250-3900
Ph. (812) 265-3135

Southeastern Indiana Small Business Development Center

Technical Assistance: Offers educational workshops for small businesses, also a network of volunteer counselors for small business planning, financing and operations.

Serving: Ohio, Rush, Fayette, Union, Franklin, Dearborn, Ripley, Switzerland, Jefferson, Scott, Clark, Floyd, Washington, Harrison, Crawford and Orange Counties
Contact: Southeastern Indiana SBDC
975 Industrial Drive
Suite 2
Madison, IN 47250
Ph. (812) 265-3127 or (800) 595-3127
Fax (812) 265-5544
E-mail: southeastern@isbdc.org

USDA – Natural Resources Conservation Service

Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

Serving: Ohio County
Contact: Ken Lane, District Conservationist
Aurora Service Center
10729 Randall Avenue, Suite 2
Aurora, IN 47001-9451
Ph. (812) 926-2406 ext. 3
Fax (812) 926-4412
E-mail: ken.lane@in.usda.gov
Web site: www.in.nrcs.usda.gov

USDA – Rural Development

Financial & Technical Assistance: provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

Serving: Ohio, Dearborn, Franklin, Jefferson, Jennings Ripley and Switzerland Counties
Contact: Marcia Comer, Manager
Versailles Office
1981 S. Industrial Park, Suite 4
Versailles, IN 47042-9063
Ph. (812) 689-6410 ext. 4
Fax (812) 689-3141
E-mail: marcia.comer@in.usda.gov
Web site: www.rurdev.usda.gov

Ripley County

Batesville Area Chamber of Commerce

Technical Assistance: Offer assistance with information needed to start new business and contacts for other resources.

Serving: Batesville, Indiana Area including Oldenburg, IN
Contact: Lydia Woodward, Executive Director
132 S. Main Street
Batesville, IN 47006
Ph. (812) 934-3101
Fax (812) 932-0202
E-mail: lwwodwar@nalu.net
Web site: www.batesvilleIN.com
Historic Hoosier Hills RC&D

**Technical Assistance:** Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

**Serving:** Ripley, Franklin, Jennings, Dearborn, Scott, Jefferson, Ohio, Switzerland and Clark Counties

**Contact:**
Terry Stephenson, Coordinator  
1981 S. Industrial Park Road, Suite 1  
P.O. Box 407  
Versailles, IN 47042-0407  
Ph. (812) 689-6410 ext. 5  
Fax (812) 689-3141

**E-mail:** terry.stephenson@in.usda.gov  
**Web site:** www.hhhills.org

Hoosier Energy – Decatur County REMC

**Financial Assistance:** 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

**Serving:** Ripley, Decatur, Bartholomew, Franklin, Jennings and Rush Counties

**Contact:** Don Schilling, CEO  
1430 West Main Street  
P.O. Box 46  
Greensburg, IN 47240-0046  
Ph. (812) 663-3391 or (800) 844-7362  
Fax (812) 663-8572

**E-mail:** dcremc@dcremc.com  
**Web site:** www.dcremc.com

Hoosier Energy – Southeastern Indiana REMC

**Financial Assistance:** 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

**Serving:** Ripley, Dearborn, Franklin, Jefferson, Jennings, Ohio and Switzerland Counties

**Contact:** Robert Mackey  
712 S. Buckeye Street  
P.O. Box 196  
Osgood, IN 47037  
Ph. (812) 689-4111 or (800) 737-4111  
Fax (812) 689-6987

**E-mail:** contact_us@seiremc.com  
**Web site:** www.seiremc.com

Purdue Extension - Ways to Grow and Beyond

**Technical Assistance:** Provides assistance with needs assessment, basic market research, business and/or market plan development, product information and feasibility assessment.

**Serving:** Ripley, Bartholomew, Brown, Clark, Crawford, Dearborn, Decatur, Floyd, Franklin, Harrison, Jackson, Jefferson, Jennings, Lawrence, Ohio, Orange, Scott, Switzerland and Washington Counties

**Contact:** John Keeton, Field Coordinator  
Purdue Cooperative Extension Service  
525 West Beech Street  
Osgood, IN 47037-1072  
Ph. (812) 689-6511  
Fax (812) 689-5160

**E-mail:** jkeeton1@purdue.edu  
**Web site:** www.jenningsgrowers.com/wtg

Ripley County Purdue Cooperative Extension Service

**Technical Assistance:** Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

**Serving:** Ripley County

**Contact:** David Osborne  
525 West Beech Street  
Osgood, IN 47037-1072  
Ph. (812) 689-6511  
Fax (812) 689-5160

**E-mail:** rileyces@purdue.edu  
**Web site:** www.ces.purdue.edu/ripley

Ripley County Tourism Bureau

**Technical Assistance:** This is the marketing organization for Ripley County that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.

**Serving:** Ripley County

**Contact:** Katherine Taul  
P.O. Box 21  
Versailles, IN 47042  
Ph. (812) 689-7431 or (888) 747-5394  
Fax (812) 689-3934

**E-mail:** rctb@ripleycountytourism.com  
**Web site:** www.ripleycountytourism.com
SCORE – South East Indiana

**Technical Assistance:** Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

**Serving:** But not limited to *Ripley*, *Dearborn*, Bartholomew, Decatur, Franklin, Jackson and Jennings Counties,

**Contact:** Chapter Chairman
  c/o Chamber of Commerce
  500 Franklin Street
  Columbus, IN 47201
  Ph. (812) 379-4457
  Fax (812) 378-7308

**E-mail:** score419@tls.net
**Web site:** www.score419.org

Southeastern Indiana Small Business Development Center

**Technical Assistance:** Offers educational workshops for small businesses, also a network of volunteer counselors for small business planning, financing and operations.

**Serving:** *Ripley*, *Rush*, *Fayette*, *Union*, *Franklin*, *Dearborn*, *Ohio*, *Switzerland*, *Jefferson*, *Scott*, *Clark*, *Floyd*, *Washington*, *Harrison*, *Crawford* and *Orange* Counties

**Contact:** Southeastern Indiana SBDC
  975 Industrial Drive
  Suite 2
  Madison, IN 47250
  Ph. (812) 265-3127 or (800) 595-3127
  Fax (812) 265-5544

**E-mail:** southeasternt@isbdc.org

USDA – Natural Resources Conservation Service

**Technical Assistance:** Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

**Serving:** *Ripley* County

**Contact:** Tim Schwipps, District Conservationist
  Versailles Service Center
  1981 S. Industrial Park Road, #2
  Versailles, IN 47042-0406
  Ph. (812) 689-6410 ext. 3
  Fax (812) 689-3141

**E-mail:** tim.schwipps@in.usda.gov
**Web site:** www.in.nrcs.usda.gov

USDA – Rural Development

**Financial & Technical Assistance:** Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

**Serving:** *Ripley*, *Dearborn*, *Franklin*, *Jefferson*, *Jennings*, *Ohio* and *Switzerland* Counties

**Contact:** Marcia Comer, Manager
  Versailles Office
  1981 S. Industrial Park, Suite 4
  Versailles, IN 47042-9063
  Ph. (812) 689-6410 ext. 4
  Fax (812) 689-3141

**E-mail:** marcia.comer@in.usda.gov
**Web site:** www.rurdev.usda.gov

Switzerland County

Historic Hoosier Hills RC&D

**Technical Assistance:** Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

**Serving:** *Switzerland*, *Franklin*, *Jennings*, *Ripley*, *Dearborn*, *Scott*, *Jefferson*, *Ohio* and *Clark* Counties

**Contact:** Terry Stephenson, Coordinator
  1981 S. Industrial Park Road, Suite 1
  PO. Box 407
  Versailles, IN 47042-0407
  Ph. (812) 689-6410 ext. 5
  Fax (812) 689-3141

**E-mail:** terry.stephenson@in.usda.gov
**Web site:** www.hhhills.org

Hoosier Energy – Southeastern Indiana REMC

**Financial Assistance:** 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

**Serving:** *Switzerland*, *Dearborn*, *Franklin*, *Jefferson*, *Jennings*, *Ohio* and *Ripley* Counties

**Contact:** Robert Mackey
  712 S. Buckeye Street
  P.O. Box 196
  Osgood, IN 47037
  Ph. (812) 689-4111 or (800) 737-4111
  Fax (812) 689-6987

**E-mail:** contact_us@seiremc.com
**Web site:** www.seiremc.com
Purdue Extension - Ways to Grow and Beyond

Technical Assistance: Provides assistance with needs assessment, basic market research, business and/or market plan development, product information and feasibility assessment.

Serving: Switzerland, Bartholomew, Brown, Clark, Crawford, Dearborn, Decatur, Floyd, Franklin, Harrison, Jackson, Jefferson, Jennings, Lawrence, Ohio, Orange, Ripley, Scott and Washington Counties

Contact: John Keeton, Field Coordinator
Purdue Cooperative Extension Service
803 East Main Street
P.O. Box 175
Vevay, IN 47043-0175
Ph. (812) 427-3152
Fax (812) 427-2818
E-mail: jkeeton1@purdue.edu
Web site: www.jenningsgrowers.com/wtg

SCORE – South Central Indiana

Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

Serving: But not limited to Switzerland, Jefferson, Orange, Washington, Scott, Clark, Crawford, Harrison, Floyd and Dearborn Counties

Contact: Larry Burke, Chapter Chair
702 East Market Street
New Albany, IN 47150
Ph. (812) 944-9178
E-mail: 522score@netpointe.com

Southeastern Indiana Small Business Development Center

Technical Assistance: Offers educational workshops for small businesses, also a network of volunteer counselors for small business planning, financing and operations.

Serving: Switzerland, Rush, Fayette, Union, Franklin, Dearborn, Ripley, Ohio, Jefferson, Scott, Clark, Floyd, Washington, Harrison, Crawford and Orange Counties

Contact: Southeastern Indiana SBDC
975 Industrial Drive
Suite 2
Madison, IN 47250
Ph. (812) 265-3127 or (800) 595-3127
Fax (812) 265-5544
E-mail: southeastern@isbdc.org

Switzerland County Purdue Cooperative Extension Service

Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

Serving: Switzerland County
Contact: Nathan R. Crane
803 East Main Street
P.O. Box 175
Vevay, IN 47043-0175
Ph. (812) 427-3152
Fax (812) 427-2818
E-mail: switzerlandces@purdue.edu
Web site: www.ces.purdue.edu/switzerland

Switzerland County Welcome Center

Technical Assistance: This is the marketing organization for Switzerland County that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.

Serving: Switzerland County
Contact: David Attaway
P.O. Box 149
Vevay, IN 47043
Ph. (812) 427-3237 or (800) 435-5688
Fax (812) 427-2184
E-mail: davidattaway@earthlink.net
Web site: www.vevayin.com

USDA – Natural Resources Conservation Service

Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

Serving: Switzerland County
Contact: Ken Lane, District Conservationist
Vevay Service Center
105 E. Pike Street
Vevay, IN 47043
Ph. (812) 427-3126 ext. 3
Fax (812) 427-3423
E-mail: ken.lane@in.usda.gov
Web site: www.in.nrcs.usda.gov
USDA – Rural Development

Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

Serving: Switzerland, Dearborn, Franklin, Jefferson, Jennings Ripley and Ohio Counties

Contact: Marcia Comer, Manager
Versailles Office
1981 S. Industrial Park, Suite 4
Versailles, IN 47042-9063
Ph. (812) 689-6410 ext. 4
Fax (812) 689-3141
E-mail: marcia.comer@in.usda.gov
Web site: www.rurdev.usda.gov
**Clark County**

**Clark County Purdue Cooperative Extension Service**

**Technical Assistance:** Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

**Serving:** Clark County

**Contact:** David Trotter  
Clark County Ag. Building, Suite 1  
9608 Hwy. 62  
Charlestown, IN 47111-9640  
Ph. (812) 256-4591  
Fax (812) 256-4270  
E-mail: clarkces@purdue.edu  
Web site: www.ces.purdue.edu/clark

**Clark-Floyd Counties Convention and Visitors Bureau**

**Technical Assistance:** This is the marketing organization for Clark and Floyd Counties that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities' quality of life.

**Serving:** Clark and Floyd Counties

**Contact:** Jim Keith  
315 Southern Indiana Avenue  
Jeffersonville, IN 47130  
Ph. (812) 282-6654 or (800) 552-3842  
Fax (812) 282-1904  
E-mail: jkeith@sunnysideoflouisville.org  
Web site: www.sunnysideoflouisville.org

**Historic Hoosier Hills RC&D**

**Technical Assistance:** Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan, develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

**Serving:** Clark, Franklin, Jennings, Ripley, Dearborn, Scott, Jefferson, Ohio and Switzerland Counties

**Contact:** Terry Stephenson, Coordinator  
1981 S. Industrial Park Road, Suite 1  
P.O. Box 407  
Versailles, IN 47042-0407  
Ph. (812) 689-6410 ext. 5  
Fax (812) 689-3141  
E-mail: terry.stephenson@in.usda.gov  
Web site: www.hhhills.org

**Hoosier Energy - Clark County REMC**

**Financial Assistance:** 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

**Serving:** Clark, Floyd, Jefferson, Scott and Washington Counties

**Contact:** David Vince, CEO  
7810 Highway 60  
P.O. Box L  
Sellersburg, IN 47172-1858  
Ph. (812) 246-3316 or (800) 462-6988  
Fax (812) 246-3947  
Web site: www.theremc.com

**Hoosier Energy – Harrison REMC**

**Financial Assistance:** 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

**Serving:** Clark, Crawford, Floyd, Harrison and Washington Counties

**Contact:** Paul Beckort  
1165 Old Forrest Road  
P.O. Box 127  
Corydon, IN 47112  
Ph. (812) 738-4115 or (812) 923-9819  
Fax (812) 738-2378  
Web site: www.harrisonremc.com

**Hoosier Energy – Jackson County REMC**

**Financial Assistance:** 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

**Serving:** Clark, Bartholomew, Brown, Jackson, Jefferson, Jennings, Lawrence, Monroe, Scott and Washington Counties

**Contact:** Jed Wheatley  
274 E. Base Road  
P.O. Box K  
Brownstown, IN 47220  
Ph. (812) 358-4458 or (800) 288-4458  
Fax (812) 358-5719  
E-mail: info@jacksonremc.com  
Web site: www.jacksonremc.com

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Indiana Resource Guide–South Region

**Purdue Extension - Ways to Grow and Beyond**

**Technical Assistance:** Provides assistance with needs assessment, basic market research, business and/or market plan development, product information and feasibility assessment.

**Serving:** Clark, Bartholomew, Brown, Crawford, Dearborn, Decatur, Floyd, Franklin, Harrison, Jackson, Jefferson Jennings, Lawrence, Ohio, Orange, Ripley, Scott, Switzerland and Washington Counties

**Contact:** John Keeton, Field Coordinator
Purdue Cooperative Extension Service
9608 Hwy. 62
Charlestown, IN 47111-9640
Ph. (812) 256-4591
Fax (812) 256-4270
E-mail: jkeeton1@purdue.edu
Web site: www.jenningsgrowers.com/wtg

**SCORE – South Central Indiana**

**Technical Assistance:** Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

**Serving:** But not limited to Clark, Jefferson, Orange, Washington, Scott, Switzerland, Crawford, Harrison, Floyd and Dearborn Counties

**Contact:** Larry Burke, Chapter Chair
702 East Market Street
New Albany, IN 47150
Ph. (812) 944-9178
E-mail: 522score@netpointe.com

**Southeastern Indiana Small Business Development Center**

**Technical Assistance:** Offers educational workshops for small businesses, also a network of volunteer counselors for small business planning, financing and operations.

**Serving:** Clark, Rush, Fayette, Union, Franklin, Dearborn, Ripley, Ohio, Switzerland, Jefferson, Scott, Floyd, Washington, Harrison, Crawford and Orange Counties

**Contact:** Southeastern Indiana SBDC
975 Industrial Drive
Suite 2
Madison, IN 47250
Ph. (812) 265-3127 or (800) 595-3127
Fax (812) 265-5544
E-mail: southeastern@isbdc.org

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**USDA – Natural Resources Conservation Service**

**Technical Assistance:** Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

**Serving:** Clark County

**Contact:** Pat Larr, District Conservationist
Charleston Service Center
9608 Highway 62, Suite 3
Charleston, IN 47111-1241
Ph. (812) 257-2330 ext. 3
Fax (812) 257-0362
E-mail: pat.larr@in.usda.gov
Web site: www.in.nrcs.usda.gov

**USDA – Rural Development**

**Financial & Technical Assistance:** Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

**Serving:** Clark, Floyd and Scott Counties

**Contact:** Rural Development Manager
Scottsburg Office
656 S. Boatman Road, Suite 1
Scottsburg, IN 47170-6866
Ph. (812) 752-2269 ext. 4
Fax (812) 752-7066
Web site: www.rurdev.usda.gov

**Crawford County**

**Crawford County Economic Development**

**Technical Assistance:** Serves as a link to all county and local resources available to new businesses. Large underground warehouse available for storage.

**Serving:** Crawford County

**Contact:** Don Dubois, Executive Director
6225 E. Ind. Lane
Leavenworth, IN 47137
Ph. (812) 739-2248 or (888) 739-7911
Fax (812) 739-4180
Web site: www.selectcrawford.com
**Crawford County Purdue Cooperative Extension Service**

**Technical Assistance:** Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

**Serving:** Crawford County

**Contact:** John Keeton  
306 Oak Hill Circle  
P.O. Box 189  
English, IN 47118-0189  
Ph. (812) 338-2352  
Fax (812) 338-3294  
E-mail: crawfordces@purdue.edu  
Web site: www.ces.purdue.edu/crawford

**Hoosier Energy – Dubois REC, Inc.**

**Financial Assistance:** 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

**Serving:** Crawford, Dubois, Martin, Perry and Pike Counties

**Contact:** Donald E. Book  
458 Third Avenue  
P.O. Box 610  
Jasper, IN 47547-0610  
Ph. (812) 482-5454  
Fax (812) 482-7015  
Web site: www.duboisrec.com

**Hoosier Energy – Harrison REMC**

**Financial Assistance:** 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

**Serving:** Crawford, Clark, Floyd, Harrison and Washington Counties

**Contact:** Paul Beckort  
1165 Old Forrest Road  
P.O. Box 127  
Corydon, IN 47112  
Ph. (812) 738-4115 or (812) 923-9819  
Fax (812) 738-2378  
Web site: www.harrisonremc.com

**Hoosier Energy – Orange County REMC**

**Financial Assistance:** 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

**Serving:** Crawford, Orange, Lawrence, Martin and Washington Counties

**Contact:** Danny Arnold  
P.O. Box 208  
Orleans, IN 47452  
Ph. (812) 865-2229  
Fax (812) 865-2061  
E-mail: ocremc@myremc.coop  
Web site: www.orangecountyremc.org

**Lincoln Hills RC&D**

**Technical Assistance:** Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

**Serving:** Crawford, Spencer, Perry and Harrison Counties

**Contact:** Kitty Perkinson, Acting Coordinator  
125 S. 8th Street  
Cannelton, IN 47520  
Ph. (812) 547-7028  
E-mail: catrina.perkinson@in.usda.gov

**Purdue Extension - Ways to Grow and Beyond**

**Technical Assistance:** Provides assistance with needs assessment, basic market research, business and/or market plan development, product information and feasibility assessment.

**Serving:** Crawford, Bartholomew, Brown, Clark, Dearborn, Decatur, Floyd, Franklin, Harrison, Jackson, Jefferson Jennings, Lawrence, Ohio, Orange, Ripley, Scott, Switzerland and Washington Counties

**Contact:** John Keeton, Field Coordinator  
Purdue Cooperative Extension Service  
306 Oak Hill Circle  
P.O. Box 189  
English, IN 47118-0189  
Ph. (812) 338-2352  
Fax (812) 338-3294  
E-mail: jkeeton1@purdue.edu  
Web site: www.jenningsgrowers.com/wtg
SCORE – South Central Indiana
Technical Assistance: Counselors to America's Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.
Serving: But not limited to Crawford, Jefferson, Orange, Washington, Scott, Switzerland, Clark, Harrison, Floyd and Dearborn Counties
Contact: Larry Burke, Chapter Chair
702 East Market Street
New Albany, IN 47150
Ph. (812) 944-9178
E-mail: 522score@netpointe.com

Southeastern Indiana Small Business Development Center
Technical Assistance: Offers educational workshops for small businesses, also a network of volunteer counselors for small business planning, financing and operations.
Serving: Crawford, Rush, Fayette, Union, Franklin, Dearborn, Ripley, Ohio, Switzerland, Jefferson, Scott, Clark, Floyd, Washington, Harrison, and Orange Counties
Contact: Southeastern Indiana SBDC
975 Industrial Drive
Suite 2
Madison, IN 47250
Ph. (812) 265-3127 or (800) 595-3127
Fax (812) 265-5544
E-mail: southeastern@isbdc.org

USDA – Rural Development
Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.
Serving: Crawford, Daviess, Dubois, Martin, Orange and Pike Counties
Contact: Michael Strahl, Manager
Jasper Office
1484 Executive Boulevard
Jasper, IN 47546-9300
Ph. (812) 482-1171 ext. 4
Fax (812) 482-9427
E-mail: michael.strahl@in.usda.gov
Web site: www.rurdev.usda.gov

Dubois County

Dubois County Area Development Corporation (DCADC)
Technical Assistance: Serves as a link to all county and local resources available to new businesses.
Serving: Dubois County
Contact: Bob Grewe
1103 Main Street
Jasper, IN 47546
Ph. (812) 482-9650
Fax (812) 482-9421
E-mail: bgrewe@dcadc.org
Web site: www.dcadc.org

Dubois County Convention and Visitors Bureau
Technical Assistance: This is the marketing organization for Dubois County that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.
Serving: Dubois County
Contact: Kristin Ruhe
P.O. Box 404
Jasper, IN 47547
Ph. (812) 482-9115 or (800) 968-4578
Fax (812) 481-2809
E-mail: kruhe@duboiscounty.org
Web site: www.duboiscounty.org
Indiana Resource Guide–South Region

**Dubois County Purdue Cooperative Extension Service**

**Technical Assistance:** Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

**Serving:** Dubois County  
**Contact:** Jim Peter  
1482 Executive Blvd., Suite A  
Jasper, IN 47546-9300  
Ph. (812) 482-1782  
Fax (812) 482-3301

**E-mail:** duboisces@purdue.edu  
**Web site:** www.ces.purdue.edu/dubois

**Four Rivers RC&D**

**Technical Assistance:** Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

**Serving:** Dubois, Greene, Knox, Daviess, Martin, Gibson, Pike, Posey, Vanderburgh and Warrick Counties  
**Contact:** David Elgin, Coordinator  
112 South Lakeview Drive  
Petersburg, IN 47567-9040  
Ph. (812) 354-6808 ext. 5

**E-mail:** dave.elgin@in.usda.gov

**Hoosier Energy – Dubois REC, Inc.**

**Financial Assistance:** 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

**Serving:** Dubois, Crawford, Martin, Perry and Pike Counties  
**Contact:** Donald E. Book  
458 Third Avenue  
P.O. Box 610  
Jasper, IN 47547-0610  
Ph. (812) 482-5454  
Fax (812) 482-7015

**Web site:** www.duboisrec.com

**Hoosier Energy – Southern Indiana REMC, Inc.**

**Financial Assistance:** 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

**Serving:** Dubois, Perry, Spencer and Warrick Counties  
**Contact:** Michael Hammak. CEP  
1776 Tenth Street  
P.O. Box 219  
Tell City, IN 47586  
Ph. (812) 547-2316  
Fax (812) 547-6853

**E-mail:** sirec@sirec.com  
**Web site:** www.sirec.com

**Huntingburg Chamber of Commerce**

**Financial Assistance:** Revolving loan fund available through city of Huntingburg for new businesses within the zoning jurisdiction.

**Serving:** Southwest Dubois County  
**Contact:** Christine Prior  
309 N. Geiger Street  
Huntingburg, IN 47542  
Ph. (812) 683-5699  
Fax (812) 683-3524

**E-mail:** chambered@huntingburg.org  
**Web site:** www.jasperin.org

**Jasper Chamber of Commerce**

**Technical Assistance:** Packet of information is available on how to start a new business and how to write a business plan as well as other reference material.

**Serving:** Dubois County  
**Contact:** Nancy Eckerle  
302 W. 6th Street  
Jasper, IN 47546  
Ph. (812) 482-6866  
Fax (812) 482-1883

**E-mail:** chamber@jasperin.org  
**Web site:** www.jasperin.org
SCORE – Evansville
Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.
Serving: But not limited to Dubois, Vanderburgh, Knox, Daviess, Martin, Gibson, Pike, Posey, Warrick, Spencer and Perry Counties
Contact: Tom Koetting, Chair
1100 W. Lloyd Expressway
Suite 134
Evansville, IN 47708-1146
Ph. (812) 426-6144
Fax (812) 426-6144
E-mail: scoreevv@aol.com
Web site: www.scoreevansville.com

Southwestern Indiana Small Business Development Corporation
Technical Assistance: Hosts both workshops and seminars. Offers free business counseling in all aspects of creating and running a business. One on one appointment available. Resource for industry-specific information.
Serving: Dubois, Knox, Daviess, Gibson, Martin, Pike, Posey, Spencer, Perry, Vanderburgh and Warrick Counties
Contact: Southwestern Indiana SBDC
100 N.W. Second Street
Suite 100
Evansville, IN 47708-2101
Ph. (812) 425-7232
Fax (812) 421-5883
E-mail: southwestern@isbdc.org
Web site: www.swisbdc.com

USDA – Rural Development
Financial & Technical Assistance: provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.
Serving: Dubois, Crawford, Daviess, Martin, Orange and Pike Counties
Contact: Michael Strahl, Manager
Jasper Office
1484 Executive Boulevard
Jasper, IN 47546-9300
Ph. (812) 482-1171 ext. 4
Fax (812) 482-9427
E-mail: michael.strahl@in.usda.gov
Web site: www.rurdev.usda.gov

Floyd County
Clark-Floyd Counties Convention and Visitors Bureau
Technical Assistance: This is the marketing organization for Floyd and Clark Counties that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.
Serving: Floyd and Clark Counties
Contact: Jim Keith
315 Southern Indiana Avenue
Jeffersonville, IN 47130
Ph. (812) 282-6654 or (800) 552-3842
Fax (812) 282-1904
E-mail: jkeith@sunnysideoflouisville.org
Web site: www.sunnysideoflouisville.org

Floyd County Purdue Cooperative Extension Service
Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.
Serving: Floyd County
Contact: Deborah Carlton
B-03 City County Building
311 W. 1st Street
New Albany, IN 47150-3588
Ph. (812) 948-5470
Fax (812) 945-1168
E-mail: floydces@purdue.edu
Web site: www.ces.purdue.edu/floyd

USDA – Natural Resources Conservation Service
Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.
Serving: Dubois County
Contact: Bart Pitstick, District Conservationist
Jasper Service Center
1486 Executive Boulevard, Suite A
Jasper, IN 47546-9300
Ph. (812) 482-1171 ext. 3
Fax (812) 482-9427
E-mail: bart.pitstick@in.usda.gov
Web site: www.in.nrcs.usda.gov
Indiana Resource Guide—South Region

Hoosier Energy - Clark County REMC
Financial Assistance.
Serving: Floyd, Clark, Jefferson, Scott and Washington Counties
Contact: David Vince, CEO
7810 Highway 60
P.O. Box L
Sellersburg, IN 47172-1858
Ph. (812) 246-3316 or (800) 462-6988
Fax (812) 246-3947
Web site: www.theremc.com

Hoosier Energy – Harrison REMC
Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.
Serving: Floyd, Clark, Crawford, Harrison and Washington Counties
Contact: Paul Beckort
1165 Old Forrest Road
P.O. Box 127
Corydon, IN 47112
Ph. (812) 738-4115 or (812) 923-9819
Fax (812) 738-2378
Web site: www.harrisonremc.com

Purdue Extension - Ways to Grow and Beyond
Technical Assistance: Provides assistance with needs assessment, basic market research, business and/or market plan development, product information and feasibility assessment.
Serving: Floyd, Bartholomew, Brown, Clark, Crawford, Dearborn, Decatur, Franklin, Harrison, Jackson, Jefferson Jennings, Lawrence, Ohio, Orange, Ripley, Scott, Switzerland and Washington Counties
Contact: John Keeton, Field Coordinator
Purdue Cooperative Extension Service
B-03 City County Building
311 W. 1st Street
New Albany, IN 47150-3588
Ph. (812) 948-5470
Fax (812) 945-1168
E-mail: jkeeton1@purdue.edu
Web site: www.jenningsgrowers.com/wtg

SCORE – South Central Indiana
Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.
Serving: But not limited to Floyd, Jefferson, Orange, Washington, Scott, Switzerland, Clark, Crawford, Harrison and Dearborn Counties
Contact: Larry Burke, Chapter Chair
702 East Market Street
New Albany, IN 47150
Ph. (812) 944-9178
E-mail: 522score@netpointe.com

Southeastern Indiana Small Business Development Center
Technical Assistance: Offers educational workshops for small businesses, also a network of volunteer counselors for small business planning, financing and operations.
Serving: Floyd, Rush, Fayette, Union, Franklin, Dearborn, Ripley, Ohio, Switzerland, Jefferson, Scott, Clark, Washington, Harrison, Crawford and Orange Counties
Contact: Southeastern Indiana SBDC
975 Industrial Drive
Suite 2
Madison, IN 47250
Ph. (812) 265-3127 or (800) 595-3127
Fax (812) 265-5544
E-mail: southeastern@isbdc.org

USDA – Natural Resources Conservation Service
Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.
Serving: Floyd County
Contact: Jennifer Knable Thompson, District Conservationist
Corydon Service Center
1855 Gardner Lane NW
Corydon, IN 47112-9171
Ph. (812) 738-8121 ext. 3
Fax (812) 738-1722
E-mail: jennifer.knable@in.usda.gov
Web site: www.in.nrcs.usda.gov
Indiana Resource Guide—South Region

USDA – Rural Development

Financial & Technical Assistance: provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

Serving: Floyd, Clark and Scott Counties
Contact: Rural Development Manager
Scottsburg Office
656 S. Boatman Road, Suite 1
Scottsburg, IN 47170-6866
Ph. (812) 752-2269 ext. 4
Fax (812) 752-7066
Web site: www.rurdev.usda.gov

Gibson County

Four Rivers RC&D

Technical Assistance: Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

Serving: Gibson, Greene, Knox, Daviess, Martin, Pike, Dubois, Posey, Vanderburgh and Warrick Counties
Contact: David Elgin, Coordinator
112 South Lakeview Drive
Petersburg, IN 47567-9040
Ph. (812) 354-6808 ext. 5
E-mail: dave.elgin@in.usda.gov

Gibson County Chamber of Commerce

Technical Assistance: Serves as a financial and information resource to all businesses in Gibson County. Provides assistance with promotion, marketing and networking, grant writing and offers a variety of benefits to member businesses. This office is a resource to governmental financial programs and economic development in Gibson County.

Serving: Gibson County
Contact: Todd Mosby
202 E. Broadway
Princeton, IN 47670
Ph. (812) 385-2134
Fax (812) 385-2401
E-mail: executivedirector@gibsoncountychamber.org
Web site: www.gibsoncountychamber.org

Gibson County Purdue Cooperative Extension Service

Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

Serving: Gibson County
Contact: James True
Courthouse Annex South, Room 35
800 S. Prince Street
Princeton, IN 47670-2664
Ph. (812) 385-3491 or (812) 385-3492
Fax (812) 385-3493
E-mail: gibsonces@purdue.edu
Web site: www.ces.purdue.edu/gibson

Hoosier Energy – WIN Energy REMC

Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

Serving: Gibson, Greene, Knox, Pike, Posey and Sullivan Counties
Contact: David Jones, General Manager
3981 South U.S. Highway 41
P.O. Box 577
Vincennes, IN 47591
Ph. (812) 882-5140 or (800) 882-5140
Fax (812) 886-0306
E-mail: info@winenergyremc.com
Web site: www.winenergyremc.com

SCORE – Evansville

Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

Serving: But not limited to Gibson, Vanderburgh, Knox, Daviess, Martin, Pike, Dubois, Posey, Warrick, Spencer and Perry Counties
Contact: Tom Koetting, Chair
1100 W. Lloyd Expressway
Suite 134
Evansville, IN 47708-1146
Ph. (812) 426-6144
Fax (812) 426-6144
E-mail: scoreevv@aol.com
Web site: www.scoreevansville.com
**Southwestern Indiana Small Business Development Corporation**

**Technical Assistance:** Hosts both workshops and seminars. Offers free business counseling in all aspects of creating and running a business. One on one appointment available. Resource for industry-specific information.

**Serving:** Gibson, Knox, Daviess, Dubois, Martin, Pike, Posey, Spencer, Perry, Vanderburgh and Warrick Counties

**Contact:** Southwestern Indiana SBDC  
100 N.W. Second Street  
Suite 100  
Evansville, IN 47708-2101  
Ph. (812) 425-7232  
Fax (812) 421-5883

**E-mail:** southwestern@isbdc.org  
**Web site:** www.swisbdc.com

**USDA – Natural Resources Conservation Service**

**Technical Assistance:** Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

**Serving:** Gibson County

**Contact:** Travis Gogel, District Conservationist  
Princeton Service Center  
229 S. Second Avenue, Suite 3  
Princeton, IN 47670-3534  
Ph. (812) 385-5033 ext. 3  
Fax (812) 385-2037

**E-mail:** travis.gogel@in.usda.gov  
**Web site:** www.in.nrcs.usda.gov

**USDA – Rural Development**

**Financial & Technical Assistance:** Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

**Serving:** Gibson, Perry, Posey, Spencer, Vanderburgh and Warrick Counties

**Contact:** Wayne Dubble, Manager  
Boonville Office  
1124 S. 8th Street  
Boonville, IN 47601-2261  
Ph. (812) 897-2840 ext. 4  
Fax (812) 897-2859

**E-mail:** wayne.dubble@in.usda.gov  
**Web site:** www.rurdev.usda.gov

**Vision-e, Evansville Regional Economic Development Corp.**

**Technical Assistance:** Offers location studies; economic, demographic and regional information; incentive and business assistance information.

**Serving:** Gibson, Vanderburgh, Posey and Warrick Counties

**Contact:** James E. Holderread, Acting Executive Director  
P.O. Box 20127  
Evansville, IN 47708-0127  
Ph. (812) 423-2020  
Fax (812) 423-2080

**E-mail:** jim@evansvilleregion.org  
**Web site:** www.southwestindiana.org

**Harrison County**

**Harrison County Convention and Visitors Bureau**

**Technical Assistance:** This is the marketing organization for Harrison County that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.

**Serving:** Harrison County

**Contact:** Jim Epperson  
310 N. Elm Street  
Corydon, IN 47112  
Ph. (812) 738-2138 or (888) 738-2137  
Fax (812) 738-3609

**E-mail:** jepperson@thisisindiana.org  
**Web site:** www.thisisindiana.org

**Harrison County Economic Development Corporation**

**Financial & Technical Assistance:** In cooperation with the Chamber of Commerce of Harrison County, a revolving loan fund has been established for small businesses. In cooperation with the Harrison County Convention and Visitor’s Bureau and the Chamber of Commerce, consultation services for an emerging agritourism business are available along with some financial assistance for marketing.

**Serving:** Harrison County

**Contact:** Darrell Voelker, Director  
310 N. Elm Street  
Corydon, IN 47112  
Ph. (812) 738-2137  
Fax (812) 738-6438

**E-mail:** dvoelker@harrisonchamber.org  
**Web site:** www.harrisonchamber.org
Harrison County Purdue Cooperative Extension Service

Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

Serving: Harrison County
Contact: Adrienne Rich
    Harrison County Annex Building
    Suite 109
    124 S. Mulberry Street
    Corydon, IN 47112-1247
    Ph. (812) 738-4236
    Fax (812) 738-2259
E-mail: harrisonces@purdue.edu
Web site: www.ces.purdue.edu/harrison

Hoosier Energy – Harrison REMC

Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

Serving: Harrison, Clark, Crawford, Floyd and Washington Counties
Contact: Paul Beckort
    1165 Old Forrest Road
    P.O. Box 127
    Corydon, IN 47112
    Ph. (812) 738-4115 or (812) 923-9819
    Fax (812) 738-2378
Web site: www.harrisonremc.com

Lincoln Hills RC&D

Technical Assistance: Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan, develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

Serving: Harrison, Spencer, Perry and Crawford Counties
Contact: Kitty Perkinson, Acting Coordinator
    125 S. 8th Street
    Cannelton, IN 47520
    Ph. (812) 547-7028
E-mail: catrina.perkinson@in.usda.gov

Purdue Extension - Ways to Grow and Beyond

Technical Assistance: Provides assistance with needs assessment, basic market research, business and/or market plan development, product information and feasibility assessment.

Serving: Harrison, Bartholomew, Brown, Clark, Crawford, Dearborn, Decatur, Floyd, Franklin, Jackson, Jefferson, Jennings, Lawrence, Ohio, Orange, Ripley, Scott, Switzerland and Washington Counties
Contact: John Keeton, Field Coordinator
    Purdue Cooperative Extension Service
    Harrison County Annex Building
    Suite 109
    124 S. Mulberry Street
    Corydon, IN 47112-1247
    Ph. (812) 738-4236
    Fax (812) 738-2259
E-mail: jkeeton1@purdue.edu
Web site: www.jenningsgrowers.com/wtg

SCORE – South Central Indiana

Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

Serving: But not limited to Harrison, Jefferson, Orange, Washington, Scott, Switzerland, Clark, Crawford, Floyd and Dearborn Counties
Contact: Larry Burke, Chapter Chair
    702 East Market Street
    New Albany, IN 47150
    Ph. (812) 944-9178
E-mail: 522score@netpointe.com

Southeastern Indiana Small Business Development Center

Technical Assistance: Offers educational workshops for small businesses, also a network of volunteer counselors for small business planning, financing and operations.

Serving: Harrison, Rush, Fayette, Union, Franklin, Dearborn, Ripley, Ohio, Switzerland, Jefferson, Scott, Clark, Floyd, Washington, Crawford and Orange Counties
Contact: Southeastern Indiana SBDC
    975 Industrial Drive
    Suite 2
    Madison, IN 47250
    Ph. (812) 265-3127 or (800) 595-3127
    Fax (812) 265-5544
E-mail: southeastern@isbdc.org
**Indiana Resource Guide–South Region**

**USDA – Natural Resources Conservation Service**

**Technical Assistance:** Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

**Serving:** Harrison County

**Contact:** Jennifer Knable Thompson, District Conservationist
Corydon Service Center
1855 Gardner Lane NW
Corydon, IN 47112-9171
Ph. (812) 738-8121 ext. 3
Fax (812) 738-1722

**E-mail:** jennifer.knable@in.usda.gov
**Web site:** www.in.nrcs.usda.gov

**USDA – Rural Development**

**Financial & Technical Assistance:** Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

**Serving:** Harrison, Jackson Lawrence and Washington Counties

**Contact:** Mary Mudd, Manager
Bedford Office
1919 Steven Avenue
Bedford, IN 47421-3534
Ph. (812) 279-6521 ext. 4
Fax (812) 279-0472

**E-mail:** mary.mudd@in.usda.gov
**Web site:** www.rurdev.usda.gov

**Orange County**

**French Lick Revolving Loan Fund**

**Financial Assistance:** Revolving loan fund for new business, expansion of business and creating employment.

**Serving:** Orange County

**Contact:** Cliff Mason
8587 West Main Street
French Lick, IN 47432-1000
Ph. (812) 936-4885
Fax (812) 936-7006

**Hoosier Energy – Orange County REMC**

**Financial Assistance:** 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

**Serving:** Orange, Crawford, Lawrence, Martin and Washington Counties

**Contact:** Danny Arnold
P.O. Box 208
Orleans, IN 47452
Ph. (812) 865-2229
Fax (812) 865-2061

**E-mail:** ocremc@myremc.coop
**Web site:** www.orangecountyremc.org

**Orange County Convention and Visitors Bureau**

**Funding Assistance:** This is the marketing organization for Orange County that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.

**Serving:** Orange County

**Contact:** Rob Denbo
P.O. Box 71
8510 W Summit Circle
French Lick, IN 47432
Ph. (812) 936-3418 or (866) 353-5889
Fax (812) 936-7112

**E-mail:** robdenbo@orangecountyin.com
**Web site:** www.historicsouthernindiana.com

**Orange County Economic Development**

**Technical Assistance:** Serves as a link to all county and local resources available to new businesses. This office is a source for possible incentives such as tax abatements. Small business assistance is available such as data resource information and new business contact information.

**Serving:** Orange County

**Contact:** Judy Gray
216 W Court
Paoli, IN 47454
Ph. (812) 723-3388
Fax (812) 723-5684

**E-mail:** ocedp@iquest.net
**Web site:** www.acedp.com
Indiana Resource Guide—South Region

Orange County Purdue Cooperative Extension Service
Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.
Serving: Orange County
Contact: Andrew Boston
205 East Main Street, Suite 4
Paoli, IN 47454-1596
Ph. (812) 723-7107
Fax (812) 723-4196
E-mail: orangeces@purdue.edu
Web site: www.ces.purdue.edu/orange

Purdue Extension - Ways to Grow and Beyond
Technical Assistance: Provides assistance with needs assessment, basic market research, business and/or market plan development, product information and feasibility assessment.
Serving: Orange, Bartholomew, Brown, Clark, Crawford, Dearborn, Decatur, Floyd, Franklin, Harrison, Jackson, Jefferson, Jennings, Lawrence, Ohio, Ripley, Scott, Switzerland and Washington Counties
Contact: John Keeton, Field Coordinator
Purdue Cooperative Extension Service
205 East Main Street, Suite 4
Paoli, IN 47454-1596
Ph. (812) 723-7107
Fax (812) 723-4196
E-mail: jkeeton1@purdue.edu
Web site: www.jenningsgrowers.com/wtg

SCORE – South Central Indiana
Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.
Serving: But not limited to Orange, Jefferson, Washington, Scott, Switzerland, Clark, Crawford, Harrison, Floyd and Dearborn Counties
Contact: Larry Burke, Chapter Chair
702 East Market Street
New Albany, IN 47150
Ph. (812) 944-9178
E-mail: 522score@netpointe.com

Southeastern Indiana Small Business Development Center
Technical Assistance: Offers educational workshops for small businesses, also a network of volunteer counselors for small business planning, financing and operations.
Serving: Orange, Rush, Fayette, Union, Franklin, Dearborn, Ripley, Ohio, Switzerland, Jefferson, Scott, Clark, Floyd, Washington, Harrison and Crawford Counties
Contact: Southeastern Indiana SBDC
975 Industrial Drive
Suite 2
Madison, IN 47250
Ph. (812) 265-3127 or (800) 595-3127
Fax (812) 265-5544
E-mail: southeastern@isbdc.org
Web site: www.in.nrcs.usda.gov

USDA – Natural Resources Conservation Service
Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.
Serving: Orange County
Contact: Michael Cheatham, District Conservationist
Paoli Service Center
573 S.E. Main
Paoli, IN 47454-9720
Ph. (812) 723-3311 ext. 3
Fax (812) 723-5034
E-mail: Michael.cheatham@in.usda.gov
Web site: www.in.nrcs.usda.gov

USDA – Rural Development
Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.
Serving: Orange, Crawford, Daviess, Dubois, Martin and Pike Counties
Contact: Michael Strahl, Manager
Jasper Office
1484 Executive Boulevard
Jasper, IN 47546-9300
Ph. (812) 482-1171 ext. 4
Fax (812) 482-9427
E-mail: michael.strahl@in.usda.gov
Web site: www.rurdev.usda.gov
White River RC&D

**Technical Assistance:** Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

**Serving:** Orange, Lawrence, Jackson and Washington Counties

**Contact:** Kitty Perkinson, Coordinator
1919 Steven Avenue
Bedford, IN 47421
Ph. (812) 279-8117 ext. 5
E-mail: catrina.perkinson@in.usda.gov

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Lincoln Hills RC&D

**Technical Assistance:** Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

**Serving:** Perry, Spencer, Crawford and Harrison Counties

**Contact:** Kitty Perkinson, Acting Coordinator
125 S. 8th Street
Cannelton, IN 47520
Ph. (812) 547-7028
E-mail: catrina.perkinson@in.usda.gov

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Perry County

**Hoosier Energy – Dubois REC, Inc.**

**Financial Assistance:** 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

**Serving:** Perry, Dubois, Crawford, Martin and Pike Counties

**Contact:** Donald E. Book
458 Third Avenue
P.O. Box 610
Jasper, IN 47547-0610
Ph. (812) 482-5454
Fax (812) 482-7015

**Web site:** www.duboisrec.com

**Hoosier Energy – Southern Indiana REMC, Inc.**

**Financial Assistance:** 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

**Serving:** Perry, Dubois, Spencer and Warrick Counties

**Contact:** Michael Hammak, CEP
1776 Tenth Street
P.O. Box 219
Tell City, IN 47586
Ph. (812) 547-2316
Fax (812) 547-6853
E-mail: sirec@sirec.com

**Web site:** www.sirec.com

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Perry County Chamber of Commerce

**Technical Assistance:** Assists with the promotion of new businesses and provides documentation on the steps of starting a new business.

**Serving:** Perry County

**Contact:** Cheri Cronin, Executive Director
601 Main Street, Suite A
Tell City, IN 47586
Ph. (812) 547-2385
Fax (812) 547-8378
E-mail: perrychamber@psci.net

**Web site:** www.perrycountychamber.com

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Perry County Convention and Visitors Bureau

**Technical Assistance:** This is the marketing organization for Perry County that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.

**Serving:** Perry County

**Contact:** Jeremy Yackle
P.O. Box 721
Tell City, IN 47586
Ph. (812) 547-7933 or (888) 343-6262
Fax (812) 547-8378
E-mail: perrycountycvb@psci.net

**Web site:** www.perrycountyindiana.org

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Perry County Development Corporation

**Technical Assistance:** Serves as a link to all county and local resources available to new businesses.

**Serving:** Perry County

**Contact:** Greg Wathen, Executive Director
601 Main Street, Suite A
Tell City, IN 47586
Ph. (812) 547-8377
Fax (812) 547-8378
E-mail: greg@pickperry.com

**Web site:** www.pickperry.com
**Perry County Purdue Cooperative Extension Service**  
**Technical Assistance:** Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.  
**Serving:** Perry County  
**Contact:** Margaret Zoglmann  
Courthouse Annex  
125 South 8th Street  
Cannelton, IN 47520-1251  
Ph. (812) 547-7084 or (812) 547-0416  
Fax (812) 547-0417  
E-mail: perryces@purdue.edu  
Web site: www.ces.purdue.edu/perry

**Southwestern Indiana Small Business Development Corporation**  
**Technical Assistance:** Hosts both workshops and seminars. Offers free business counseling in all aspects of creating and running a business. One on one appointment available. Resource for industry-specific information.  
**Serving:** Perry, Knox, Daviess, Dubois, Gibson, Martin, Pike, Posey, Spencer, Vanderburgh and Warrick Counties  
**Contact:** Southwestern Indiana SBDC  
100 N.W. Second Street  
Suite 100  
Evansville, IN 47708-2101  
Ph. (812) 425-7232  
Fax (812) 421-5883  
E-mail: southwestern@isbdc.org  
Web site: www.swisbdc.com

**SCORE – Evansville**  
**Technical Assistance:** Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.  
**Serving:** But not limited to Perry, Posey, Vanderburgh, Knox, Daviess, Martin, Gibson, Pike, Dubois, Warrick and Spencer Counties  
**Contact:** Tom Koetting, Chair  
1100 W. Lloyd Expressway  
Suite 134  
Evansville, IN 47708-1146  
Ph. (812) 426-6144  
Fax (812) 426-6144  
E-mail: scoreevv@aol.com  
Web site: www.scoreevansville.com

**Tell City Economic Development Commission**  
**Financial Assistance:** Revolving Loan Fund for new business and expansion.  
**Serving:** Perry County  
**Contact:** Janice Hackbarth  
City Hall Building  
700 Main Street  
P.O. Box 515  
Tell City, IN 47586  
Ph. (812) 547-5511  
Fax (812) 547-5111  
E-mail: adtcmayor@psci.net

**USDA – Natural Resources Conservation Service**  
**Technical Assistance:** Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.  
**Serving:** Perry County  
**Contact:** Rita Schaus, District Conservationist  
Rockport Service Center  
2827 W. State Road 66, Suite C  
Rockport, IN 47635-9260  
Ph. (812) 649-9136 ext. 3  
Fax (812) 649-4796  
E-mail: rita.schaus@in.usda.gov  
Web site: www.in.nrcs.usda.gov

**USDA – Rural Development**  
**Financial & Technical Assistance:** Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.  
**Serving:** Perry, Gibson, Posey, Spencer, Vanderburgh and Warrick Counties  
**Contact:** Wayne Dubble, Manager  
Boonville Office  
1124 S. 8th Street  
Boonville, IN 47601-2261  
Ph. (812) 897-2840 ext. 4  
Fax (812) 897-2859  
E-mail: wayne.dubble@in.usda.gov  
Web site: www.rurdev.usda.gov
Pike County

Four Rivers RC&D

Technical Assistance: Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan, develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

Serving: Pike, Greene, Knox, Daviess, Martin, Gibson, Dubois, Posey, Vanderburgh and Warrick Counties

Contact: David Elgin, Coordinator
112 South Lakeview Drive
Petersburg, IN 47567-9040
Ph. (812) 354-6808 ext. 5
E-mail: dave.elgin@in.usda.gov

Hoosier Energy – Dubois REC, Inc.

Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

Serving: Pike, Dubois, Crawford, Martin and Perry Counties

Contact: Donald E. Book
458 Third Avenue
P.O. Box 610
Jasper, IN 47547-0610
Ph. (812) 482-5454
Fax (812) 482-7015

Web site: www.duboisrec.com

Hoosier Energy – WIN Energy REMC

Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

Serving: Pike, Gibson, Greene, Knox, Posey and Sullivan Counties

Contact: David Jones, General Manager
3981 South U.S. Highway 41
P.O. Box 577
Vincennes, IN 47591
Ph. (812) 882-5140 or (800) 882-5140
Fax (812) 886-0306
E-mail: info@winenergyremc.com
Web site: www.winenergyremc.com

Pike County Economic Growth & Development Council Inc.

Technical Assistance: Serves as a link to all county and local resources available to new businesses. Assistance with site selection and securing possible tax phase-in programs.

Serving: Pike County

Contact: Paul Lake, Executive Director
714 ½ E. Main Street
Petersburg, IN 47567
Ph. (812) 354-2271
Fax (812) 354-7196
E-mail: pikegrowth@verizon.net

Pike County Purdue Cooperative Extension Service

Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

Serving: Pike County

Contact: Maria Restrepo
801 Main Street
Petersburg, IN 47567-1298
Ph. (812) 354-6838
Fax (812) 354-8028
E-mail: pikeces@purdue.edu
Web site: www.ces.purdue.edu/pike

SCORE – Evansville

Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

Serving: But not limited to Pike, Vanderburgh, Knox, Daviess, Martin, Gibson, Dubois, Posey, Warrick, Spencer and Perry Counties

Contact: Tom Koetting, Chair
1100 W. Lloyd Expressway
Suite 134
Evansville, IN 47708-1146
Ph. (812) 426-6144
Fax (812) 426-6144
E-mail: scoreevv@aol.com
Web site: www.scoreevansville.com
Southwestern Indiana Small Business Development Corporation

**Technical Assistance:** Hosts both workshops and seminars. Offers free business counseling in all aspects of creating and running a business. One on one appointment available. Resource for industry-specific information.

**Serving:** Pike, Knox, Daviess, Dubois, Gibson, Martin, Posey, Spencer, Perry, Vanderburgh and Warrick Counties

**Contact:** Southwestern Indiana SBDC 100 N.W. Second Street Suite 100 Evansville, IN 47708-2101 Ph. (812) 425-7232 Fax (812) 421-5883 E-mail: southwestern@isbdc.org Web site: www.swisbdc.com

USDA – Natural Resources Conservation Service

**Technical Assistance:** Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

**Serving:** Pike County

**Contact:** Travis Gogel, District Conservationist Petersburg Service Center 2101 E. Main Street Petersburg, IN 47567-8870 Ph. (812) 354-6120 ext. 3 Fax (812) 354-9026 E-mail: travis.gogel@in.usda.gov Web site: www.in.nrcs.usda.gov

USDA – Rural Development

**Financial & Technical Assistance:** Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

**Serving:** Pike, Orange, Crawford, Daviess, Dubois and Martin Counties

**Contact:** Michael Strahl, Manager Jasper Office 1484 Executive Boulevard Jasper, IN 47546-9300 Ph. (812) 482-1171 ext. 4 Fax (812) 482-9427 E-mail: michael.strahl@in.usda.gov Web site: www.rurdev.usda.gov

Posey County

**Four Rivers RC&D**

**Technical Assistance:** Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

**Serving:** Posey, Greene, Knox, Daviess, Martin, Gibson, Pike, Dubois, Vanderburgh and Warrick Counties

**Contact:** David Elgin, Coordinator 112 South Lakeview Drive Petersburg, IN 47567-9040 Ph. (812) 354-6808 ext. 5 E-mail: dave.elgin@in.usda.gov

**Hoosier Energy – WIN Energy REMC**

**Financial Assistance:** 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

**Serving:** Posey, Gibson, Greene, Knox, Pike and Sullivan Counties

**Contact:** David Jones, General Manager 3981 South U.S. Highway 41 P.O. Box 577 Vincennes, IN 47591 Ph. (812) 882-5140 or (800) 882-5140 Fax (812) 886-0306 E-mail: info@winenergyremc.com Web site: www.winenergyremc.com

**Posey County Chamber of Commerce**

**Technical Assistance:** Serves as a link to all county and local resources available to new businesses.

**Serving:** Posey County

**Contact:** Sally Denning 915 E. 4th Street P.O. Box 633 Mount Vernon, IN 47620 Ph. (812) 838-3639 Fax (812) 838-6558 E-mail: poseychamber@sbcglobal.net Web site: www.mtvernonposeycochamber.com
Posey County Purdue Cooperative Extension Service

Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

Serving: Posey County
Contact: Jon Neufelder
126 E. Third Street
P.O. Box 546
Mount Vernon, IN 47620-0546
Ph. (812) 838-1331
Fax (812) 838-1353
E-mail: poseyces@purdue.edu
Web site: www.ces.purdue.edu/posey

SCORE – Evansville

Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

Serving: But not limited to Posey, Vanderburgh, Knox, Daviess, Martin, Gibson, Pike, Dubois, Warrick, Spencer and Perry Counties
Contact: Tom Koetting, Chair
1100 W. Lloyd Expressway
Suite 134
Evansville, IN 47708-1146
Ph. (812) 426-6144
Fax (812) 426-6144
E-mail: scoreevv@aol.com
Web site: www.scoreevansville.com

Southwestern Indiana Small Business Development Corporation

Technical Assistance: Hosts both workshops and seminars. Offers free business counseling in all aspects of creating and running a business. One on one appointment available. Resource for industry-specific information.

Serving: Posey, Knox, Daviess, Dubois, Gibson, Martin, Pike, Spencer, Perry, Vanderburgh and Warrick Counties
Contact: Southwestern Indiana SBDC
100 N.W. Second Street
Suite 100
Evansville, IN 47708-2101
Ph. (812) 425-7232
Fax (812) 421-5883
E-mail: southwestern@isbdc.org
Web site: www.swisbdc.com

USDA – Natural Resources Conservation Service

Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

Serving: Posey County
Contact: Bill Norfleet, District Conservationist
Mt. Vernon Service Center
1805 Main Street
Mt. Vernon, IN 47620-1209
Ph. (812) 838-4191
Fax (812) 838-1564
E-mail: bill.norfleet@in.usda.gov
Web site: www.in.nrcs.usda.gov

USDA – Rural Development

Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

Serving: Posey, Gibson, Perry, Spencer, Vanderburgh and Warrick Counties
Contact: Wayne Dubble, Manager
Boonville Office
1124 S. 8th Street
Boonville, IN 47601-2261
Ph. (812) 897-2840 ext. 4
Fax (812) 897-2859
E-mail: wayne.dubble@in.usda.gov
Web site: www.rurdev.usda.gov

Vision-e, Evansville Regional Economic Development Corp.

Technical Assistance: Offers location studies; economic, demographic and regional information; incentive and business assistance information.

Serving: Posey, Vanderburgh, Warrick and Gibson Counties
Contact: James E. Holderread, Acting Executive Director
P.O. Box 20127
Evansville, IN 47708-0127
Ph. (812) 423-2020
Fax (812) 423-2080
E-mail: jim@evansvilleregion.org
Web site: www.southwestindiana.org
**Scott County**

**Historic Hoosier Hills RC&D**

**Technical Assistance:** Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

**Serving:** Scott, Franklin, Jennings, Ripley, Dearborn, Jefferson, Ohio, Switzerland and Clark Counties

**Contact:**

Terry Stephenson, Coordinator
1981 S. Industrial Park Road, Suite 1
P.O. Box 407
Versailles, IN 47042-0407
Ph. (812) 689-6410 ext. 5
Fax (812) 689-3141

E-mail: terrystephenson@in.usda.gov
Web site: www.hhhills.org

**Hoosier Energy - Clark County REMC**

**Financial Assistance.**

**Serving:** Scott, Clark, Floyd, Jefferson and Washington Counties

**Contact:**

David Vince, CEO
7810 Highway 60
P.O. Box L
Sellersburg, IN 47172-1858
Ph. (812) 246-3316 or (800) 462-6988
Fax (812) 246-3947

Web site: www.theremc.com

**Hoosier Energy – Jackson County REMC**

**Financial Assistance:** 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.

**Serving:** Scott, Jennings, Bartholomew, Brown, Clark, Jackson, Jefferson, Lawrence, Monroe and Washington Counties

**Contact:**

Jed Wheatley
274 E. Base Road
P.O. Box K
Brownstown, IN 47220
Ph. (812) 358-4458 or (800) 288-4458
Fax (812) 358-5719

E-mail: info@jacksonremc.com
Web site: www.jacksonremc.com

**Purdue Extension - Ways to Grow and Beyond**

**Technical Assistance:** Provides assistance with needs assessment, basic market research, business and/or market plan development, product information and feasibility assessment.

**Serving:** Scott, Bartholomew, Brown, Clark, Crawford, Dearborn, Decatur, Floyd, Franklin, Harrison, Jackson, Jefferson, Jennings, Lawrence, Ohio, Orange, Ripley, Switzerland and Washington Counties

**Contact:**

John Keeton, Field Coordinator
Purdue Cooperative Extension Service
1 East McClain Avenue, Suite G-30
Scottsburg, IN 47170-1894
Ph. (812) 752-8450 or (812) 752-8451
Fax (812) 752-8452

E-mail: jkeeton1@purdue.edu
Web site: www.jenningsgrowers.com/wtg

**SCORE – South Central Indiana**

**Technical Assistance:** Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

**Serving:** But not limited to Scott, Jefferson, Orange, Washington, Switzerland, Clark, Crawford, Harrison, Floyd and Dearborn Counties

**Contact:**

Larry Burke, Chapter Chair
702 East Market Street
New Albany, IN 47150
Ph. (812) 944-9178

E-mail: 522score@netpointe.com

**Scott County Purdue Cooperative Extension Service**

**Technical Assistance:** Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

**Serving:** Scott County

**Contact:**

Thomas Springstun
1 East McClain Avenue, Suite G-30
Scottsburg, IN 47170-1894
Ph. (812) 752-8450 or (812) 752-8451
Fax (812) 752-8452

E-mail: scottces@purdue.edu
Web site: www.ces.purdue.edu/scott
Scott County Visitors Center
Technical Assistance: This is the marketing organization for Scott County which leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.
Serving: Scott County
Contact: Bob McAdams
   P.O. Box 37
   Scottsburg, IN 47170
   Ph. (812) 752-9211
   Fax (812) 752-0151
E-mail: tourscott@aol.com
Web site: www.greatscottindiana.org

Southeastern Indiana Small Business Development Center
Technical Assistance: Offers educational workshops for small businesses, also a network of volunteer counselors for small business planning, financing and operations.
Serving: Scott, Rush, Fayette, Union, Franklin, Dearborn, Ripley, Ohio, Switzerland, Jefferson, Clark, Floyd, Washington, Harrison, Crawford and Orange Counties
Contact: Southeastern Indiana SBDC
   975 Industrial Drive
   Suite 2
   Madison, IN 47250
   Ph. (812) 265-3127 or (800) 595-3127
   Fax (812) 265-5544
E-mail: southeastern@isbdc.org
Web site: www.isbdc.org

USDA – Rural Development
Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.
Serving: Scott, Floyd and Clark Counties
Contact: Rural Development Manager
   Scottsburg Office
   656 S. Boatman Road, Suite 1
   Scottsburg, IN 47170-6866
   Ph. (812) 752-2269 ext. 4
   Fax (812) 752-7066
Web site: www.rurdev.usda.gov

Spencer County
Hoosier Energy – Southern Indiana REMC, Inc.
Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.
Serving: Spencer, Dubois, Perry and Warrick Counties
Contact: Michael Hammak, CEP
   1776 Tenth Street
   P.O. Box 219
   Tell City, IN 47586
   Ph. (812) 547-2316
   Fax (812) 547-6853
E-mail: sirec@sirec.com
Web site: www.sirec.com

Lincoln Hills RC&D
Technical Assistance: Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.
Serving: Spencer, Perry, Crawford and Harrison Counties
Contact: Kitty Perkinson, Acting Coordinator
   125 S. 8th Street
   Cannelton, IN 47520
   Ph. (812) 547-7028
E-mail: catrina.perkinson@in.usda.gov
Web site: www.in.nrcs.usda.gov
SCORE – Evansville

Technical Assistance: Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

Serving: But not limited to Spencer, Posey, Vanderburgh, Knox, Daviess, Martin, Gibson, Pike, Dubois, Warrick and Perry Counties

Contact: Tom Koetting, Chair
1100 W. Lloyd Expressway
Suite 134
Evansville, IN 47708-1146
Ph. (812) 426-6144
Fax (812) 426-6144

E-mail: scoreevv@aol.com
Web site: www.scoreevansville.com

Southwestern Indiana Small Business Development Corporation

Technical Assistance: Hosts both workshops and seminars. Offers free business counseling in all aspects of creating and running a business. One on one appointment available. Resource for industry-specific information.

Serving: Spencer, Knox, Daviess, Dubois, Gibson, Martin, Pike, Posey, Perry, Vanderburgh and Warrick Counties

Contact: Southwestern Indiana SBDC
100 N.W. Second Street
Suite 100
Evansville, IN 47708-2101
Ph. (812) 425-7232
Fax (812) 421-5883

E-mail: southwestern@isbdc.org
Web site: www.swisbdc.com

Spencer County Purdue Cooperative Extension Service

Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

Serving: Spencer County

Contact: Phil Schmidt
Spencer County Courthouse, Room 3
200 Main Street
Rockport, IN 47635-1416
Ph. (812) 649-6022
Fax (812) 649-6040

E-mail: spencercses@purdue.edu
Web site: www.ces.purdue.edu/spencer

Spencer County Small Business Development Center

Technical Assistance: Provides small business incubator, one on one business counseling, mentoring and business training opportunities.

Serving: Spencer County

Contact: Debra Bevin
319 S. Fifth Street
Rockport, IN 47635
Ph. (812) 649-4829
Fax (812) 649-4848

E-mail: spencerbizcenter@sbcglobal.net

Spencer County Visitors Bureau

Technical Assistance: This is the marketing organization for Spencer County that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.

Serving: Spencer County

Contact: Melissa Miller
P. O. Box 202
Santa Claus, IN 47579
Ph. (812) 937-4199 or (888) 444-9252
Fax (812) 937-4199

E-mail: tourinfo@psci.net
Web site: www.legendaryplaces.org

USDA – Natural Resources Conservation Service

Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

Serving: Spencer County

Contact: Rita Schaus, District Conservationist
Rockport Service Center
2827 W. State Road 66, Suite C
Rockport, IN 47635-9260
Ph. (812) 649-9136 ext. 3
Fax (812) 649-4796

E-mail: rita.schaus@in.usda.gov
Web site: www.in.nrcs.usda.gov
**USDA – Rural Development**

**Financial & Technical Assistance:** Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

**Serving:** Spencer, Gibson, Perry, Posey, Vanderburgh and Warrick Counties

**Contact:** Wayne Dubble, Manager  
Boonville Office  
1124 S. 8th Street  
Boonville, IN 47601-2261  
Ph. (812) 897-2840 ext. 4  
Fax (812) 897-2859

E-mail: wayne.dubble@in.usda.gov  
Web site: www.rurdev.usda.gov

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**Vanderburgh County**

**Evansville Convention and Visitors Bureau**

**Technical Assistance:** This is the marketing organization for Vanderburgh County that leads and supports the visitor industry through the marketing and development of the county. Increases economic impact, creates employment and enhances the communities’ quality of life.

**Serving:** Vanderburgh County

**Contact:** Marilee Fowler  
401 S.E. Riverside Drive  
Evansville, IN 47713  
Ph. (812) 421-2200 or (800) 433-3025  
Fax (812) 421-2207

E-mail: mfwowler@evansvillecvb.org  
Web site: www.evansvillecvb.org

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**Four Rivers RC&D**

**Technical Assistance:** Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.

**Serving:** Vanderburgh, Greene, Knox, Daviess, Martin, Gibson, Pike, Dubois, Posey and Warrick Counties

**Contact:** David Elgin, Coordinator  
112 South Lakeview Drive  
Petersburg, IN 47567-9040  
Ph. (812) 354-6808 ext. 5

E-mail: dave.elgin@in.usda.gov

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**Southwestern Indiana Small Business Development Corporation**

**Technical Assistance:** Hosts both workshops and seminars. Offers free business counseling in all aspects of creating and running a business. One on one appointment available. Resource for industry-specific information.

**Serving:** Vanderburgh, Knox, Daviess, Dubois, Gibson, Martin, Pike, Posey, Spencer, Perry and Warrick Counties

**Contact:** Southwestern Indiana SBDC  
100 N.W. Second Street  
Suite 100  
Evansville, IN 47708-2101  
Ph. (812) 425-7232  
Fax (812) 421-5883

E-mail: southwestern@isbdc.org  
Web site: www.swisbdc.com

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**USDA – Natural Resources Conservation Service**

**Technical Assistance:** Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.

**Serving:** Vanderburgh County

**Contact:** Darrell Rice, District Conservationist  
Evansville Service Center  
12445 Highway 41 North  
Evansville, IN 47725-7021  
Ph. (812) 867-0582 ext. 3  
Fax (812) 867-0622

E-mail: darrell.rice@in.usda.gov  
Web site: www.in.nrcs.usda.gov

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**SCORE – Evansville**

**Technical Assistance:** Counselors to America's Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

**Serving:** But not limited to Vanderburgh, Knox, Daviess, Martin, Gibson, Pike, Dubois, Posey, Warrick, Spencer and Perry Counties

**Contact:** Tom Koetting, Chair  
1100 W. Lloyd Expressway  
Suite 134  
Evansville, IN 47708-1146  
Ph. (812) 426-6144  
Fax (812) 426-6144

E-mail: scoreevv@aol.com  
Web site: www.scoreevansville.com

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**USDA – Rural Development**

**Financial & Technical Assistance:** Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

**Serving:** Vanderburgh, Knox, Daviess, Martin, Gibson, Pike, Dubois, Posey, Warrick, Spencer and Perry Counties

**Contact:** Wayne Dubble, Manager  
Boonville Office  
1124 S. 8th Street  
Boonville, IN 47601-2261  
Ph. (812) 897-2840 ext. 4  
Fax (812) 897-2859

E-mail: wayne.dubble@in.usda.gov  
Web site: www.rurdev.usda.gov
USDA – Rural Development
Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.
Serving: Vanderburgh, Gibson, Perry, Posey, Spencer and Warrick Counties
Contact: Wayne Dubble, Manager
Boonville Office
1124 S. 8th Street
Boonville, IN 47601-2261
Ph. (812) 897-2840 ext. 4
Fax (812) 897-2859
E-mail: wayne.dubble@in.usda.gov
Web site: www.rurdev.usda.gov

Vanderburgh County Purdue Cooperative Extension Service
Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.
Serving: Vanderburgh County
Contact: Susan Plassmeier
13301 Darmstadt Road
Evansville, IN 47725-9593
(812) 435-5287 or (812) 867-4935
Fax (812) 867-4944
E-mail: vanderburghces@purdue.edu
Web site: www.ces.purdue.edu/vanderburgh

Vision-e, Evansville Regional Economic Development Corp.
Technical Assistance: Offers location studies; economic, demographic and regional information; incentive and business assistance information.
Serving: Vanderburgh, Posey, Warrick and Gibson Counties
Contact: James E. Holderread, Acting Executive Director
P.O. Box 20127
Evansville, IN 47708-0127
Ph. (812) 423-2020
Fax (812) 423-2080
E-mail: jim@evansvilleregion.org
Web site: www.southwestindiana.org

Warrick County
Four Rivers RC&D
Technical Assistance: Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.
Serving: Warrick, Greene, Knox, Daviess, Martin, Gibson, Pike, Dubois, Posey and Vanderburgh Counties
Contact: David Elgin, Coordinator
112 South Lakeview Drive
Petersburg, IN 47567-9040
Ph. (812) 354-6808 ext. 5
E-mail: dave.elgin@in.usda.gov

Hoosier Energy – Southern Indiana REMC, Inc.
Financial Assistance: 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.
Serving: Warrick, Dubois, Perry and Spencer Counties
Contact: Michael Hammak, CEP
1776 Tenth Street
P.O. Box 219
Tell City, IN 47586
Ph. (812) 547-2316
Fax (812) 547-6853
E-mail: sirec@sirec.com
Web site: www.sirec.com

USDA – Natural Resources Conservation Service
Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.
Serving: Warrick County
Contact: Craig Farmer, District Conservationist
Boonville Service Center
1124 S. 8th Street
Boonville, IN 47601-2260
Ph. (812) 897-2840 ext. 3
Fax (812) 897-2859
E-mail: craig.farmer@in.usda.gov
Web site: www.in.nrcs.usda.gov
**USDA – Rural Development**

**Financial & Technical Assistance:** Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.

**Serving:** Warrick, Gibson, Perry, Posey, Spencer and Vanderburgh Counties

**Contact:** Wayne Dubble, Manager
Boonville Office
1124 S. 8th Street
Boonville, IN 47601-2261
Ph. (812) 897-2840 ext. 4
Fax (812) 897-2859
E-mail: wayne.dubble@in.usda.gov
Web site: www.rurdev.usda.gov

**Vision-e, Evansville Regional Economic Development Corp.**

**Technical Assistance:** Offers location studies; economic, demographic and regional information; incentive and business assistance information.

**Serving:** Warrick, Vanderburgh, Posey and Gibson Counties

**Contact:** James E. Holderread, Acting Executive Director
P.O. Box 20127
Evansville, IN 47708-0127
Ph. (812) 423-2020
Fax (812) 423-2080
E-mail: jim@evansvilleregion.org
Web site: www.southwestindiana.org

**Warrick County Department of Economic Development**

**Technical Assistance:** This department serves as a link to all county and local resources available to all new and existing businesses. Also is the point of contact for the tax phase-in program.

**Serving:** Warrick County

**Contact:** Judy Weatherholt
7199 Parker Drive
P.O. Box 875
Newburgh, IN 47629-0875
Ph. (812) 858-3555
Fax (812) 858-3558
E-mail: jweatherholt@warrickcounty.gov
Web site: www.warrick-edd.org

**SCORE – Evansville**

**Technical Assistance:** Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.

**Serving:** But not limited to Warrick, Vanderburgh, Knox, Daviess, Martin, Gibson, Pike, Dubois, Posey, Spencer and Perry Counties

**Contact:** Tom Koetting, Chair
1100 W. Lloyd Expressway
Suite 134
Evansville, IN 47708-1146
Ph. (812) 426-6144
Fax (812) 426-6144
E-mail: scoreevv@aol.com
Web site: www.scoreevansville.com

**Southwestern Indiana Small Business Development Corporation**

**Technical Assistance:** Hosts both workshops and seminars. Offers free business counseling in all aspects of creating and running a business. One on one appointment available. Resource for industry-specific information.

**Serving:** Warrick, Knox, Daviess, Dubois, Gibson, Martin, Pike, Posey, Spencer, Perry and Vanderburgh Counties

**Contact:** Southwestern Indiana SBDC
100 N.W. Second Street
Suite 100
Evansville, IN 47708-2101
Ph. (812) 425-7232
Fax (812) 421-5883
E-mail: southwestern@isbdc.org
Web site: www.swisbdc.com

**Warrick County Purdue Cooperative Extension Service**

**Technical Assistance:** Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.

**Serving:** Warrick County

**Contact:** Gary Michel
Warrick County Courthouse
107 W. Locust, Suite 111
Boonville, IN 47601-1594
Ph. (812) 897-6101
Fax (812) 897-6102
E-mail: warrickces@purdue.edu
Web site: www.ces.purdue.edu/warrick
**Washington County**

**Hoosier Energy - Clark County REMC**  
**Financial Assistance.**  
**Serving:** Washington, Clark, Floyd, Jefferson and Scott Counties  
**Contact:** David Vince, CEO  
7810 Highway 60  
P.O. Box L  
Sellersburg, IN 47172-1858  
Ph. (812) 246-3316 or (800) 462-6988  
Fax (812) 246-3947  
**Web site:** www.theremc.com

**Hoosier Energy – Harrison REMC**  
**Financial Assistance:** 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.  
**Serving:** Washington, Clark, Crawford, Floyd and Harrison Counties  
**Contact:** Paul Beckort  
1165 Old Forrest Road  
P.O. Box 127  
Corydon, IN 47112  
Ph. (812) 738-4115 or (812) 923-9819  
Fax (812) 738-2378  
**Web site:** www.harrisonremc.com

**Hoosier Energy – Jackson County REMC**  
**Financial Assistance:** 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.  
**Serving:** Washington, Jennings, Bartholomew, Brown, Clark, Jackson, Jefferson, Lawrence, Monroe and Scott Counties  
**Contact:** Jed Wheatley  
274 E. Base Road  
P.O. Box K  
Brownstown, IN 47220  
Ph. (812) 358-4458 or (800) 288-4458  
Fax (812) 358-5719  
**E-mail:** info@jacksonremc.com  
**Web site:** www.jacksonremc.com

**Hoosier Energy – Orange County REMC**  
**Financial Assistance:** 0% interest loans for qualified new business. Also assistance with energy building process in setting up new business is available.  
**Serving:** Washington, Orange, Crawford, Lawrence and Martin Counties  
**Contact:** Danny Arnold  
P.O. Box 208  
Orleans, IN 47452  
Ph. (812) 865-2229  
Fax (812) 865-2061  
**E-mail:** ocremc@myremc.coop  
**Web site:** www.orangecountyremc.org

**Purdue Extension - Ways to Grow and Beyond**  
**Technical Assistance:** Provides assistance with needs assessment, basic market research, business and/or market plan development, product information and feasibility assessment.  
**Serving:** Washington, Bartholomew, Brown, Clark, Crawford, Dearborn, Decatur, Floyd, Franklin, Harrison, Jackson, Jefferson, Jennings, Lawrence, Ohio, Orange, Ripley, Scott and Switzerland Counties  
**Contact:** John Keeton, Field Coordinator  
Purdue Cooperative Extension Service  
Washington County Government Building  
806 Martinsburg Road, Suite 104  
Salem, IN 47167-5907  
Ph. (812) 883-4601 or (812) 883-4616  
Fax (812) 883-3988  
**E-mail:** jkeeton1@purdue.edu  
**Web site:** www.jenningsgrowers.com/wtg

**SCORE – South Central Indiana**  
**Technical Assistance:** Counselors to America’s Small Business is dedicated to entrepreneur education and the formation, growth and success of small business nationwide. Free business counseling is provided.  
**Serving:** But not limited to Washington, Jefferson, Orange, Scott, Switzerland, Clark, Crawford, Harrison, Floyd and Dearborn Counties  
**Contact:** Larry Burke, Chapter Chair  
702 East Market Street  
New Albany, IN 47150  
Ph. (812) 944-9178  
**E-mail:** 522score@netpointe.com
Southeastern Indiana Small Business Development Center
Technical Assistance: Offers educational workshops for small businesses, also a network of volunteer counselors for small business planning, financing and operations.
Serving: Washington, Rush, Fayette, Union, Franklin, Dearborn, Ripley, Ohio, Switzerland, Jefferson, Scott, Clark, Floyd, Harrison, Crawford and Orange Counties
Contact: Southeastern Indiana SBDC
975 Industrial Drive
Suite 2
Madison, IN 47250
Ph. (812) 265-3127 or (800) 595-3127
Fax (812) 265-5544
E-mail: southeastern@isbdc.org

USDA – Natural Resources Conservation Service
Technical Assistance: Possible cost share available to beginning producers that qualify for Farm Bill Programs to install conservation practices.
Serving: Washington County
Contact: Jim Blank, District Conservationist
Salem Service Center
801 Anson Street
Salem, IN 47167
Ph. (812) 883-3006 ext. 3
Fax (812) 883-1682
E-mail: jim.blank@in.usda.gov
Web site: www.in.nrcs.usda.gov

USDA – Rural Development
Financial & Technical Assistance: Provides financial backing and technical assistance for rural businesses and cooperatives to create quality jobs in rural areas. Also promotes the entrepreneurial spirit of rural America in the development of renewable energy and energy efficiency improvements.
Serving: Washington, Harrison, Jackson and Lawrence Counties
Contact: Mary Mudd, Manager
Bedford Office
1919 Steven Avenue
Bedford, IN 47421-3534
Ph. (812) 279-6521 ext. 4
Fax (812) 279-0472
E-mail: mary.mudd@in.usda.gov
Web site: www.rurdev.usda.gov

Washington County Chamber of Commerce
Technical Assistance: Counseling and financial advisor available.
Serving: Washington County
Contact: Julie Brock, Secretary to the Board
210 N Main St
Salem, IN 47167
Ph. (812) 883-4303
Fax (812) 883-1467
E-mail: info@washingtoncountychamber.org
Web site: www.washingtoncountychamber.org

Washington County Purdue Cooperative Extension Service
Technical Assistance: Printed materials are available and other references to help entrepreneur explore options and make decisions. Office is a link to educators with the New Ventures team.
Serving: Washington County
Contact: Brad Shelton
Washington County Government Building
806 Martinsburg Road, Suite 104
Salem, IN 47167-5907
Ph. (812) 883-4601 or (812) 883-4616
Fax (812) 883-3988
E-mail: washingtonces@purdue.edu
Web site: www.ces.purdue.edu/washington

White River RC&D
Technical Assistance: Improves the capability of State and local units of government and local nonprofit organizations in rural areas to plan develop and carry out programs for resource conservation and development. Projects relate to land conservation, water management, economic development and community sustainability.
Serving: Washington, Lawrence, Jackson and Orange Counties
Contact: Kitty Perkinson, Coordinator
1919 Steven Avenue
Bedford, IN 47421
Ph. (812) 279-8117 ext. 5
E-mail: catrina.perkinson@in.usda.gov
WEB SITES:

**Ag Marketing Resource Center**
www.agmrc.org
The Ag Marketing Resource Center is an electronic, national resource for producers interested in value-added agriculture. Browse commodities and products, investigate market and industry trends, study business creation and operation, read research results and locate value-added resources.

**Agricultural Innovation & Commercialization Center (AICC)**
www.agecon.purdue.edu/planner
Helps entrepreneurs assess the potential of new value-added ventures, business planning tool on Web site, a part of Purdue University New Ventures Program.

**Business.gov**
http://www.business.gov
Business.gov guides you through the maze of government rules and regulations and provides access to services and resources to help people start, grow, and succeed in business. This Web site provides resourceful information categorized by state or industry.

**Cambridge Capital Management Corp.**
http://www.cambridgecapitalmgmt.com
Cambridge Capital is your entry into a variety of funds for any business expansion purpose. This is a closely held, private company specializing in the management of non-traditional sources of capital.

**Center for Economic and Community Development, Ball State University**
http://www.bsu.edu/cecd/toolbox
The Toolbox Guide to Development Funds is a valuable and comprehensive listing of Indiana community and economic development funding programs available and is updated annually.

**Cooperative State Research, Education, and Extension Service**
http://www.csrees.usda.gov
Supplies science-based information and helps entrepreneurs understand these changes and take advantage of emerging opportunities. Also helps build the skills and capacity of outreach professionals whose job it is to help entrepreneurs initiate and expand their businesses.

**Economic and Community Development Program**
http://www.ces.purdue.edu/ecd
Purdue’s Economic and Community Development (ECD) program includes five different focus areas: Entrepreneurship & Business Services, Workforce Development, Leadership & Civic Engagement, Public Policy Education, and Community Planning and Visioning.

**Economic Development Local Office (LEDO) Locator**
http://www.ecodevdirectory.com/indiana.htm
For business people, company real estate departments, brokers and consultants. Listings are restricted to Web sites with significant economic development information. Every listing checked once a week.

**Economic Research Service**
http://www.ers.usda.gov
The Economic Research Service is the main source of economic information and research from the U.S. Department of Agriculture.

**Grants.gov**
http://www.grants.gov
Search for state and federal grant funds.

**Indiana Agricultural Organizations**
http://www.ces.purdue.edu/anr/organizations.html
A listing of a variety of agriculture organizations in Indiana.

**Indiana Finance Authority**
http://www.in.gov/ifa/programs
This Web site gives a listing of financial assistance programs in Indiana available through a lender with an explanation of each loan.

**National Sustainable Agriculture Information Service (ATTRA)**
http://attra.ncat.org
The latest in sustainable agriculture and organic farming news, events and funding opportunities. In-depth publications on production practices, alternative crop and livestock enterprises, innovative marketing, organic certification, and highlights of local, regional, USDA and other federal sustainable Ag activities.

**New Crop Opportunities Center**
http://www.uky.edu/Ag/NewCrops
The University of Kentucky’s New Crop Opportunities Center provides production and marketing information on new crops and value-added versions of current crops.

**Small Business Development Center National Clearinghouse**
http://sbdcnet.utsa.edu/SBIC/finance.htm
This site provides valuable information on buying/selling a business. Guides are available on the web in printable or PDF form that contain information on business valuation, financing, grants, and checklist for due diligence.

**Sustainable Agriculture Research and Education**
http://www.sare.org
Information on grants available for sustainable agriculture projects.