

2023 Livestock Sale – Buyer Information

Sale Order: Swine - Poultry – Rabbit – Beef – Dairy Products – Sheep - Goat

Date: Wednesday, July 19th, 2023 at 1:00pm

1. A complimentary Buyer's Hospitality Lounge will open at 12:00 PM and will include lunch. Snacks and drinks will be available throughout the duration of the sale.
2. The Grand/Reserve Champions will sell at the beginning of their respective species.
3. Sale order for the 2023 auction will be Swine, Poultry, Rabbit, Beef, Dairy Products, Sheep and Goat.
4. The 10-year members, Champions, and 1st year 4-H members will be highlighted in the printed sale order (available prior to the sale).
5. Why should I (or my company) bid?
 - a. Look around the 4-H Fairgrounds! Last year, an initiative was started in the form of a competition amongst the 4-H members to creatively thank last year's auction buyers. Members have created signage displaying the names of those who supported the auction the year prior! This creates a great way for your business to be recognized and appreciated for your support of 4-H youth.
 - b. An excellent way to support the 4-H youth in Decatur County and invest in their future. Each 4-H member exemplifies high standards of excellence and leadership which is displayed through the completion of their projects displayed at the Decatur County 4-H Fair and the various activities they've accomplished with their local club. Livestock projects instill a significant amount of responsibility while teaching fundamental economics.
 - c. Advertisement on our Purdue Extension – Decatur County Facebook page and in your place of business!
 - d. 4-H members will attempt to provide you with a picture of them with their animal project to display at your place of business.
6. How do I bid? What to expect...
 - a. 50-75 buyers that consist of Businesses and Individuals that support the 4H Livestock Sale each year by contributing an average of \$500 – \$1200 (depending on species) in **premium** for approximately 300 animals (**premium** is the term used to describe a dollar amount above the market price of the animal. The market price will be settled between the end user of the animal and the 4-H member and paid by the end user).
You aren't buying the actual animals!

- b. All animals will be led through the auction ring by the 4-H member. The bidding will determine the amount of **premium** you or your business is willing to contribute toward that 4-H member's animal project.
 - c. In order to place a bid at our auction, a registered buyer (one with a buyer's number that has been granted upon completing the buyer's registration) may indicate a bid with eye contact and a gesture to the ring workers identifying intent to bid at the current price. Please understand that a gesture to make a bid DOES signify your agreement to be obligated to pay the current bid price if no one else signifies they agree to a price higher than yours!
 - d. Buyers can pre-register for the auction by reaching out to the extension office to complete the buyer's registration, or by showing up before the sale begins to sign up. Buyer's packets will be available the day of the event which will include a sale bill, bidder number, and check out tips and reminders!
7. If you're not able to attend the live sale event, our auction committee members are willing to place a bid for you! Please contact them in advance to discuss this option! Names and contact number for our auction committee members are listed at the end of this flyer.
8. Check out will be available immediately after the conclusion of the sale. Our clerking staff can provide you with an up to date record of all items that you've submitted the winning bid on upon checking out. We are now offering and encouraging the option to pay the day of the sale via credit card or check. A 3% processing fee will be assessed for credit card payments.
9. After 30 days, all unpaid invoices will be charged an additional 5% Late Fee
- 10. In lieu of bidding on animals at the Decatur County 4-H Fair Auction, donations may be made to the '4-H Grows Here' fund! Money contributed to this fund will be utilized to improve the auction experience for 4-H members!**

Decatur County 4-H Auction Committee Members and Contact Information:

Matt Morris 812-614-9088 • **Jill Fuel** 812-560-6371 • **Marci Kunz** 765-993-2163 • **Trevor Crites** 812-593-6713

New for 2023

Static Project Sale – Buyer Information

Date: Wednesday, July 19 at 12:00pm to 1 hour after auction completion

1. A 4-H member can only sell one item in the auction. This includes animals and static projects. For example, a 4-H member cannot sell a sheep and a woodworking project.
2. An individual or business should feel free to buy a project, but no special pressure shall be brought to bear by any individual to over inflate the price of any project.
3. For calendar year 2023, only 10 static projects will be selected for auction (5 from each exhibit building). The 4-H Council reserves the right to continue with a limited number or expand the static project count in future years.
4. Projects will be marked during judging with a special emblem sticker to identify which projects are auction eligible. These projects will be on display throughout the fair and available for purchase on auction day via a silent auction format! Bidding will begin 1 hour before the livestock sale (during buyer's luncheon) and continue for 1 hour after the conclusion of the livestock sale.
5. The Auction Committee shall have final determination of the interpretation of all rules.
6. Buyers can pre-register for the auction by reaching out to the extension office to complete the buyer's registration, or by showing up before the sale begins to sign up. Buyer's packets will be available the day of the event which will include a sale bill, bidder number, and check out tips and reminders!
7. The same buyer number can be utilized for both the livestock sale and the static project silent auction.
8. Auction participants are encouraged to stand with their project during the luncheon or after the auction in case buyers have questions.
9. Static projects will be laid out during the buyer's luncheon, livestock auction and post auction with a silent auction paper for bidding.

10. The highest bid on the silent auction sheet at the close of the silent auction has the option of keeping the project for display or returning it to the 4-H member.
11. All sales are final (see check out procedures in item #14 and #15).
12. Auction buyers will pay for the item to 4-H Council. The 4-H Council will pay the 4-H member directly.
13. Check out will be available immediately after the conclusion of the sale. Our clerking staff can provide you with an up to date record of all items that you've submitted the winning bid on upon checking out. We are now offering and encouraging the option to pay the day of the sale via credit card or check. A 3% processing fee will be assessed for credit card payments.
14. After 30 days, all unpaid invoices will be charged an additional 5% Late Fee
- 15. In lieu of bidding on animals or static projects at the Decatur County 4-H Fair Auction, donations may be made to the '4-H Grows Here' fund! Money contributed to this fund will be utilized to improve the auction experience for 4-H members!**

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4-H Grows Here Fund – Established in 2022, the 4-H Grows Here Fund was created with supporters of Decatur County 4-H in mind. This fund allows for a means to contribute to 4-H members without becoming involved with the auction format. It allows contributors to support local 4-H as a whole instead of select individuals. The fund is utilized to improve the auction experience for 4-H members. This will be achieved in multiple ways and will be determined by the collective decision of the Decatur County 4-H Council. ALL money contributed to the 4-H Grows here Fund will be utilized annually in a manner deemed appropriate and responsible to by the 4-H Council. The names of contributors of to the 4-H Grows Here Fund will be displayed in the Livestock pavilion. Thank you for your consideration and supporting Decatur County 4-H!

Decatur County 4-H Foundation Fund – Decatur County Community Foundation, LLC. has a fund set up that was established in 2006, for the purpose of supporting 4-H in Decatur County! The fund is populated with generous contributions over the years. These contributions grow and provide annual distributions to the Decatur County 4-H Council to offset the facilitation cost of the 4-H Fair as well as an annual distribution to the Riley 4-H Beef Fund of \$300. If interested in making a contribution to this fund, please contact the Decatur County Community Foundation!